

MAYOR OF LONDON

**THE MAYOR'S
ROUGH SLEEPING
INNOVATION FUND**

PROSPECTUS 2018-2020

COPYRIGHT

**Greater London Authority
February 2018**

Published by
Greater London Authority
City Hall
The Queen's Walk
More London
London SE1 2AA
www.london.gov.uk
enquiries 020 7983 4100
minicom 020 7983 4458
ISBN
Photographs ©
Copies of this report are available
from www.london.gov.uk

CONTENTS

1. Introduction	2
2. Background	2
3. Priorities	3
4. How to bid	4
5. Assessment criteria	5
6. Agreement and contract monitoring	7
7. Payment of grant	7
8. Timetable	7

1. Introduction

- 1.1. The Mayor's Rough Sleeping Innovation Fund (RSIF) aims to stimulate new and innovative approaches to tackling rough sleeping in the capital. The priorities for this fund reflect those set out in the pan-London Rough Sleeping Commissioning Framework, but with a focus on specific key issues.
- 1.2. This is the second round of the Rough Sleeping Innovation Fund, which is set up to pilot new ideas and develop new services in the sector. We would like to increase the involvement of a variety of organisations in supporting the Mayor to tackle rough sleeping in the capital. We also want to encourage partnership bids between local authorities and other organisations, or between multiple organisations. All bids must be supported by a London borough and geographical coverage must be across at least three London borough areas. The fund will prioritise new areas of work over previously funded projects.
- 1.3. The total budget for this second round is £200,000 in 2018/19. For projects lasting one year, grants will range from £10,000 to £50,000. For two-year proposals, there is a maximum bid allowance of £80,000 for two-year duration. To maximise the impact of the RSIF, we will prioritise bids that include match-funding.
- 1.4. The projects funded in this round will commence on 1 April 2018 and must complete no later than 31 March 2020.

2. Background

- 2.1. Rough sleeping is a growing and persistent issue in the capital. 8,108 people were seen sleeping rough in London in 2016/17, 63 per cent were new to the street, 59 per cent were non-UK nationals and 47 per cent were from EU countries. Around three quarters had a support need (47 per cent mental health, 44 per cent alcohol and 35 per cent drugs).
 - 2.2. The Mayor has committed to tackling homelessness and in particular has noted that the rise in rough sleeping over recent years is a growing source of shame that we have a 'moral imperative' to stop. His manifesto pledged to prevent rough sleeping and to develop a 'No Nights Sleeping Rough' Taskforce, which is now in place. As set out in his Draft London Housing Strategy, the Mayor's central aim is to ensure there is a route off the streets for every single rough sleeper in London.
 - 2.3. The Mayor has the responsibility for funding and commissioning a range of pan-London rough sleeping services. These are services for rough sleepers, or initiatives to tackle rough sleeping, that cannot or would not be provided at a London borough level, as they are pan-London or multi-borough in their remit.
 - 2.4. Most of the Mayor's rough sleeping budget is spent on major contracted services, such as No Second Night Out and London Street Rescue. However, historically, we have also grant-funded a range of projects, sometimes as seed funding. These include a faith-based co-ordination project, a hospital discharge project, a Homeless Health Peer Advocacy project, mental health training and support, and the Women's Hidden Homeless Project. Our support has enabled various relatively small organisations to develop new, highly successful services, many of which have gone on to expand and attract funding from alternative sources.
 - 2.5. The RSIF provides a major opportunity to develop new innovative and impactful initiatives, to increase the pace of progress, to tackle a wider range of issues and to complement (but not duplicate) existing commissioned services.
-

2.6. Seven RSIF projects funded through the first round of the RSIF. These commenced in October 2017 and are as follows:

- *Women's Hidden Homeless Project* - provided by the Central and North-West London NHS Foundation Trust, this service works with 25 of the most entrenched, 'wandering' women rough sleepers in the capital. Central and North-West London NHS Foundation Trust (CNWL)
- *Homeless Women's Health Project* - provided by Groundswell, a female peer-led team supports people to attend health and other related appointments to help resolve both their homelessness and health-related needs
- *Homeless and Missing Project* - this pilot, provided by Missing People, uses a new web-based tool to cross-check key details from Missing People's database with those on the CHAIN database.
- *Homeless and Acquired Brain Injury Project* - provided by St Mungo's, this project addresses the issue of brain injury amongst rough sleepers
- *Supporting women towards change* - provided by Thames Reach, this project supports women with multiple needs in four south London boroughs to move off and stay off the streets, to build up their skills and confidence to make positive choices about relationships, substance misuse and their personal safety
- *Crowdfunding Employment Training for Homeless People's Project* – provided by Beam, an innovative approach to charitable giving, this project uses an IT platform and crowdfunding to help former rough sleepers into training, skills support and work
- *Saving Lives* - provided by Pathway, this project is developing a new mental health and capacity guidance and deliver training to front line staff
- *Housing First Richmond and Wandsworth* - provided by Spear, this project is providing a stable home with intensive personalised support and case management to rough sleepers with multiple and complex needs in Richmond and Wandsworth.

3. Priorities

Commissioning framework

3.1. All projects funded through this programme must clearly demonstrate that they focus on at least one of the priorities set out in the pan-London Rough Sleeping Commissioning Framework¹:

Overarching priorities

To work with boroughs and partners:

1. to minimise the flow of new rough sleepers onto the streets
2. to ensure that no-one new to the streets sleep rough for a second night
3. to ensure that no-one lives on the streets of London
4. to ensure that no-one returns to the streets of London

¹ <https://www.london.gov.uk/what-we-do/housing-and-land/homelessness/mayor%E2%80%99s-rough-sleeping-services>

Cross-cutting priorities

To work with boroughs and partners:

5. to tackle rough sleeping by non-UK nationals
6. to improve partnership working around enforcement
7. to tackle hidden or mobile rough sleeping
8. to meet the physical and mental health needs of rough sleepers
9. to help ensure the availability of appropriate accommodation, including emergency accommodation
10. to enhance the service offer from faith and community based organisations
11. to maintain and improve the collection of data about rough sleeping
12. to promote employment, training and volunteering among rough sleepers.

Additional priorities

- 3.2. Informed by consultation with our key partners and analysis of data, for the RSIF. We welcome bids which may cover issues relating;
 - to improve access to mental health services
 - to improve outcomes for people discharged from hospital or prison
 - to improve outcomes for young people
 - to improve outcomes for other groups that are under-provided for by current services and/or may be hard to reach (e.g. LGBT, women)
 - to use new technology to provide innovative solutions to rough sleeping to develop the homelessness sector workforce.
- 3.3. Ideally, projects should focus on at least one of the above priorities. We will, however, consider funding projects that do not do so, where bidders make a robust and well-evidenced case for this.

4. How to bid

- 4.1. Bidding is open to any organisation with a relevant track record and experience, and all bids must be supported by a London borough. As highlighted above, we welcome partnership bids, but require one organisation to be the named lead. The lead organisation will be required to enter into a funding agreement with the GLA and to be responsible for all financial transactions and monitoring.
- 4.2. All bids should be submitted to RoughSleepingCommissioning@london.gov.uk
- 4.3. The deadline for bids to be submitted is **midnight on Friday 2ND March 2018**.
- 4.4. Grants for one year will range from £10,000 to £50,000. For two-year proposals, there is a maximum bid allowance of £80,000 for two-year duration. The application form can be found on the www.london.gov.uk website.

5. Assessment criteria

5.1. Bids will be assessed on the following criteria:

Assessment area	Scoring criteria	Weighting
Support of a London borough	Pass/fail	N/A
Covers three or more London boroughs	Pass/fail	N/A
Project proposal	25 outstanding: highly innovative and robust and clearly identifies need 16 good: fairly innovative and robust and identifies need 9 meets requirements: some innovation, fairly robust and identifies need 4 poor: duplicates existing projects/services and/or does not identify need 0 unacceptable: insufficient information and/or duplicates existing projects and/or does not identify need	20%
Client group	25 outstanding: clearly understands and demonstrates bespoke needs of the client group(s) 16 good: good understanding of the needs of the client group(s) 9 meets requirements: broad understanding of the needs of the client group(s) 4 poor: does not identify the needs of the client group(s) 0 unacceptable: insufficient information/does not show understanding of the client group(s)	10%
Contribution to the meeting the priorities of the pan-London Commissioning Framework and additional priorities for this fund	25 outstanding: excellent links to the Framework and additional priorities (or clear case for not meeting additional priorities) 16 good: good links to the Framework and additional priorities (or clear case for not meeting additional priorities) 9 meets requirements: fair links to the Framework and additional priorities (or clear case for not meeting additional priorities) 4 poor: tenuous links to the Framework and additional priorities (or unclear case for not meeting additional priorities) 0 unacceptable: insufficient information/does not show understanding of Mayor's Commissioning Framework and additional priorities	10%
Outcomes	25 outstanding: excellent but realistic proposed objectives, outcomes, outputs and	25%

	<p>clear method for measurement and timeline</p> <p>16 good: good and realistic proposed objectives, outcomes, outputs and clear method for measurement and timeline</p> <p>9 meets requirements: good/fair and realistic proposed objectives, outcomes, outputs but method for measurement and timeline needs clarification</p> <p>4 poor: does not identify clear objectives, outputs and outcomes</p> <p>0 unacceptable: insufficient information/does not show understanding of objectives, outputs and outcomes</p>	
Value for money	<p>25 outstanding: match funding secured and excellent demonstration of value for money</p> <p>16 good: identifies possible match funding and demonstrates good value for money</p> <p>9 meets requirements: identifies value for money</p> <p>4 poor: does not identify value for money</p> <p>0 unacceptable: insufficient information/does not show understanding of value for money</p>	15%
Track record and experience	<p>25 outstanding: excellent and highly relevant track record and experience</p> <p>16 good: good, relevant track record and experience</p> <p>9 meets requirements: fair, relevant track record and experience</p> <p>4 poor: lack of relevant track record and experience</p> <p>0 unacceptable: insufficient information</p>	10%
Project sustainability	<p>25 outstanding: good options for future delivery, with a robust plan</p> <p>16 good: good option(s) for future delivery but no robust plan</p> <p>9 meets requirements: reasonable option(s) for future delivery but no robust plan</p> <p>4 poor: poor option(s) for future delivery</p> <p>0 unacceptable: insufficient information</p>	10%

- 5.2. You must not place any reliance whatsoever on financial support from the GLA until formally notified in writing and both your authorised signatories and those from the GLA have signed the grant agreement.
- 5.3. Clarification meetings may be held to discuss proposals. These will take place on week commencing 12 March 2018.

6. Agreement and contract monitoring

- 6.1. Organisations will be required to enter into a standard form of grant agreement with the GLA for the delivery of projects funded by the RSIF. Agreements may vary marginally to take account of specific delivery arrangements or the specific organisational type.
- 6.2. The GLA will monitor the projects on a regular basis to ensure performance against targets. As with our commissioned services, the performance of the programme will be reported to the Deputy Mayor for Housing and Residential Development.

7. Payment of grant

- 7.1. The GLA will pay organisations of grant-funded projects quarterly in advance.

8. Timetable

Bidding opens	2 February 2018
Deadline for bids	2 March 2018
Clarification meetings held (if required)	Week commencing 12 March 2018
Decisions made, bidders notified	19 March 2018
Monitoring structures agreed, funding agreements signed	30 March 2018
Development and implementation of projects	From 1 April 2018
Projects close	No later than 31 March 2020

Other formats and languages

For a large print, Braille, disc, sign language video or audio-tape version of this document, please contact us at the address below:

Public Liaison Unit

Greater London Authority
City Hall
The Queen's Walk
More London
London SE1 2AA

Telephone **020 7983 4100**
Minicom **020 7983 4458**
www.london.gov.uk

You will need to supply your name, your postal address and state the format and title of the publication you require.

If you would like a summary of this document in your language, please phone the number or contact us at the address above.

Chinese

如果需要您母語版本的此文件，
請致電以下號碼或與下列地址聯絡

Hindi

यदि आप इस दस्तावेज की प्रति अपनी
भाषा में चाहते हैं, तो कृपया निम्नलिखित
नंबर पर फोन करें अथवा नीचे दिये गये
पते पर संपर्क करें

Vietnamese

Nếu bạn muốn có văn bản tài liệu
này bằng ngôn ngữ của mình, hãy
liên hệ theo số điện thoại hoặc địa
chỉ dưới đây.

Bengali

আপনি যদি আপনার ভাষায় এই দলিলের প্রতিলিপি
(কপি) চান, তা হলে नीचेर ফোন নম্বরে
বা ঠিকানায় অনুগ্রহ করে যোগাযোগ করুন।

Greek

Αν θέλετε να αποκτήσετε αντίγραφο του παρόντος
εγγράφου στη δική σας γλώσσα, παρακαλείστε να
επικοινωνήσετε τηλεφωνικά στον αριθμό αυτό ή ταχυ-
δρομικά στην παρακάτω διεύθυνση.

Urdu

اگر آپ اس دستاویز کی نقل اپنی زبان میں
چاہتے ہیں، تو براہ کرم نیچے دئے گئے نمبر
پر فون کریں یا دیئے گئے پتے پر رابطہ کریں

Turkish

Bu belgenin kendi dilinizde
hazırlanmış bir nüshasını
edinmek için, lütfen aşağıdaki
telefon numarasını arayınız
veya adrese başvurunuz.

Arabic

إذا أردت نسخة من هذه الوثيقة بلغتك، يرجى
الاتصال برقم الهاتف أو مراسلة العنوان
أدناه

Punjabi

ਜੇ ਤੁਹਾਨੂੰ ਇਸ ਦਸਤਾਵੇਜ਼ ਦੀ ਕਾਪੀ ਤੁਹਾਡੀ ਆਪਣੀ ਭਾਸ਼ਾ
ਵਿਚ ਚਾਹੀਦੀ ਹੈ, ਤਾਂ ਹੇਠ ਲਿਖੇ ਨੰਬਰ 'ਤੇ ਫ਼ੋਨ ਕਰੋ ਜਾਂ ਹੇਠ
ਲਿਖੇ ਪਤੇ 'ਤੇ ਰਾਬਤਾ ਕਰੋ:

Gujarati

જો તમને આ દસ્તાવેજની નકલ તમારી ભાષામાં
જોઈતી હોય તો, કૃપા કરી આપેલ નંબર ઉપર
ફોન કરો અથવા નીચેના સરનામે સંપર્ક સાધો.