

# 6

## **STRATEGIC PARTNERSHIPS**

**HOMES FOR LONDONERS:  
AFFORDABLE HOMES  
PROGRAMME 2016-21**

## 6.1 Creating a Strategic Partnership project

Where funding for a project is required in excess or outside the parameters of the three main funding routes of the [Homes for Londoners: Affordable Homes Programme 2016-21](#) (AHP 2016-21), a Strategic Partner must create a single Strategic Partnership project in OPS.

You can create a Strategic Partnership project in OPS in the same way that you would any other new project. For guidance on creating a new project, please refer to 3.2 of [GLA-OPS User Guide 3. Continuous Bidding](#).

You should complete the **Enter project details** screen as shown below.

Enter project details

**This project type is restricted and should only be used by GLA designated Strategic Partners**

**Project title**  
[ORGANISATION NAME] Strategic Partnership project

**Select a programme for the project**  
Homes for Londoners 2016-21

**Select the type of project you want to create**  
Strategic Partnership

SAVE

Cancel

To ensure that your Strategic Partnership project is easily identifiable, the **Project title** should be the name of your organisation followed by the words 'Strategic Partnership project'.

Strategic Partners must create only one Strategic Partnership project in OPS. All strategic funding milestones should be claimed under this single project.

## 6.2 Completing the Project Overview of a Strategic Partnership project

Now that you have created your Strategic Partnership project, you will need to complete the **PROJECT DETAILS, MILESTONES** and **GRANT SOURCE** blocks in the Project Overview screen.

In the **GRANT SOURCE** block, you should input the total strategic grant (and RCGF and DPF, if applicable) that has been allocated to your Strategic Partnership.

The strategic grant allocation is also known as the 'strategic balance'. As demonstrated in section 6.5 of this guidance, this is the total amount of funding originally allocated to a Strategic Partner in the initial 2017 bidding round minus the value of all the Partner's named projects at that time.

## 6.3 Submitting strategic grant claims

Strategic Partners can submit strategic grant claims in the **MILESTONES** block of the Strategic Partnership project they have created in OPS. They will then submit bespoke milestone claims for each item of expenditure, as shown in the example below.

[← BACK](#) **Enter and review milestone details** [EDIT](#)

Unapproved Version Saved on 16/11/2017 [View History](#) Project ID: **P11019**

MILESTONE	DATE	DESCRIPTION	VALUE £	STATUS	CLAIM STATUS
Milestone 1	11 / 11 / 2012	Acquisition of Old Kent Road brownfield site. Milestone approved by the GLA Strategic Board on 10.11.2017.	1,999,999	ACTUAL	Claimed

Totals  
Total values for forecast and actual values

UNCLAIMED £0	CLAIMED £1,999,999	AUTHORISED £0	TOTAL £1,999,999
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For guidance on claiming milestone payments, please refer to the **GLA-OPS User Guide 5. Payments on OPS**.

All milestone claims for strategic funding will need to be approved by the GLA's Strategic Board. In the **DESCRIPTION** comment box, Strategic Partners must input the date when strategic funding for a milestone achieved approval at the GLA's Strategic Board.

The **DATE** entered should be the date that the milestone was achieved, for example, when acquisition of a site was completed.

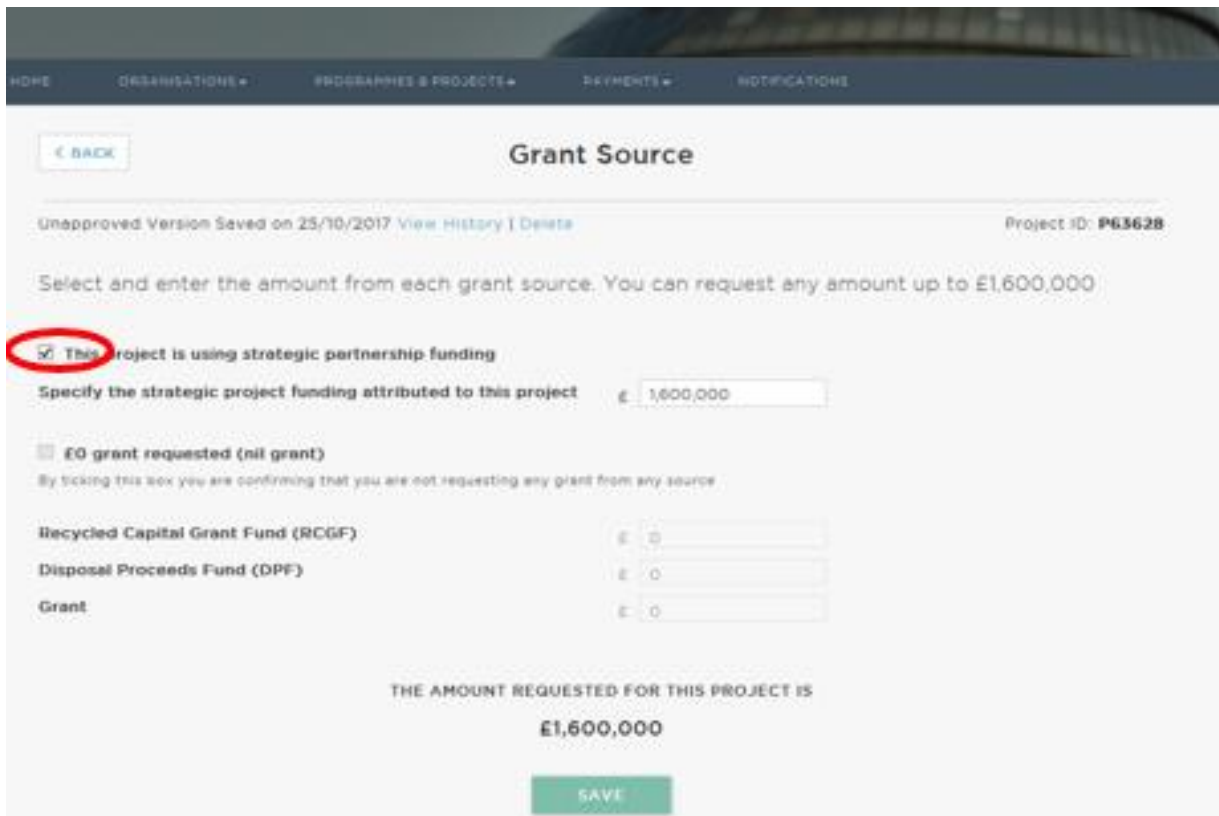
Strategic Partners are only able to claim milestones where the **DATE** is in the past.

## 6.4 Attributing named projects to a Strategic Partnership programme

To ensure starts are recorded under a Strategic Partnership, Strategic Partners must associate or 'attribute' 'Approved Provider route' projects to their Strategic Partnership programme in OPS. These should be new projects in addition to those named and submitted in the initial bidding round. By the end of the AHP 2016-21, the number of homes started will need to 'tally up' to the amount of funding provided, based on the 'Approved Provider' rates.

An attributable project is a regular 'Approved Provider route' project, which has been flagged in the **GRANT SOURCE** block as having already received funding via a Strategic Partnership milestone claim.

When a Strategic Partner wishes to attribute a project to their Strategic Partnership programme, they should create a named project under the 'Approved Provider route'. They should complete all blocks as they normally would. This is with the exception of the **GRANT SOURCE** block, where they will need to confirm by clicking on the tick box (encircled below) that the 'project is using strategic partnership funding'.

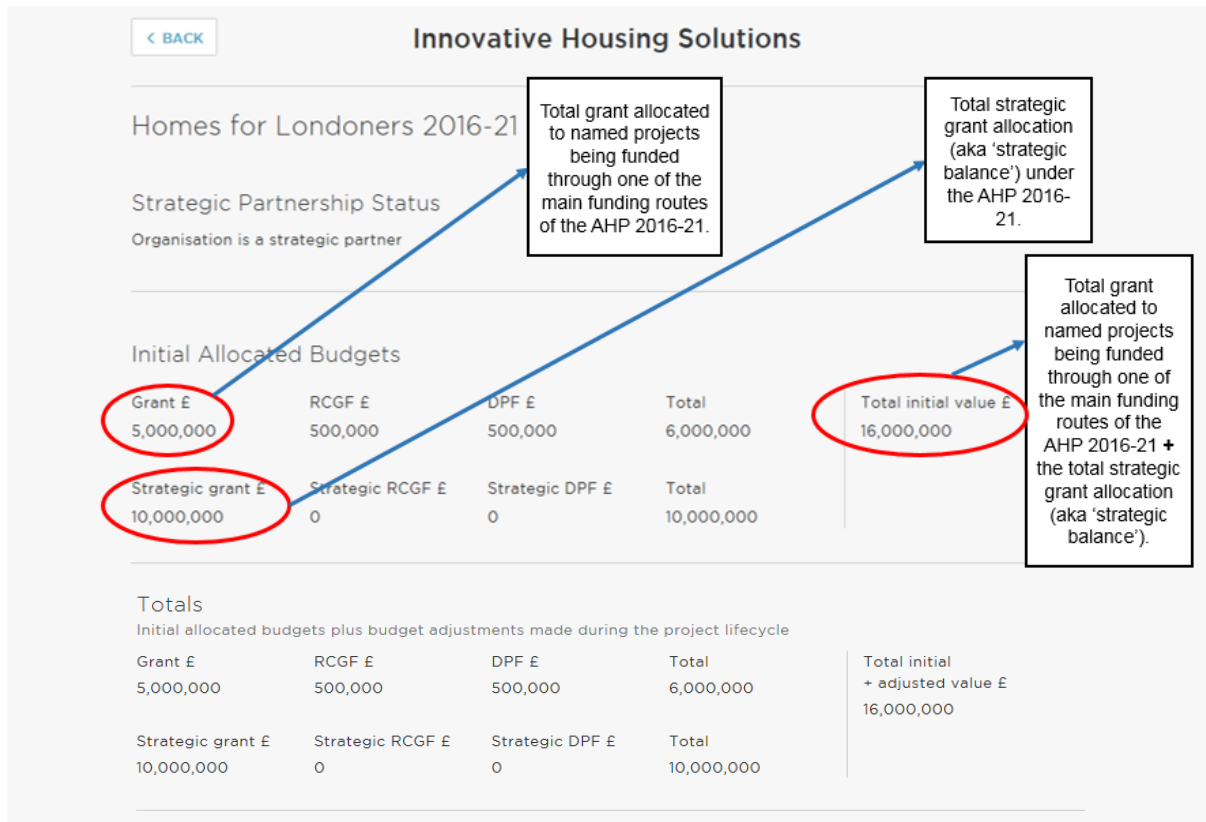


The screenshot shows the 'Grant Source' form in the OPS system. The form is titled 'Grant Source' and includes a navigation bar at the top with links for HOME, ORGANISATIONS, PROGRAMMES & PROJECTS, PAYMENTS, and NOTIFICATIONS. A 'BACK' button is visible in the top left. The form displays 'Unapproved Version Saved on 25/10/2017' and 'Project ID: P63628'. The main instruction is 'Select and enter the amount from each grant source. You can request any amount up to £1,600,000'. A checkbox labeled 'This project is using strategic partnership funding' is checked and circled in red. Below this, there is a text input field for 'Specify the strategic project funding attributed to this project' with the value '£ 1,600,000'. There are also checkboxes for 'EO grant requested (nil grant)', 'Recycled Capital Grant Fund (RCGF)', 'Disposal Proceeds Fund (DPF)', and 'Grant', each with a corresponding text input field set to '£ 0'. At the bottom, a summary states 'THE AMOUNT REQUESTED FOR THIS PROJECT IS £1,600,000' and a 'SAVE' button is present.

Only 'Approved Provider route' projects can be attributed to the Strategic Partnership. It is not possible to attribute 'Developer-led' and 'Negotiated route' projects.

## 6.5 The Summary Page of a Strategic Partner's AHP 2016-21

Strategic Partners can view the summary page (below) for their AHP 2016-21 in OPS by clicking on **Organisations** followed by **Manage Organisations** and then clicking on the relevant **ORG. NAME** followed by the **Homes for Londoners 2016-21** link. Strategic Partners can view the details of their Strategic Partnership programme, including their total strategic grant allocation ('strategic balance') and total strategic grant claimed to date, on this page.



### Grant Source Totals

The grant source totals are the latest requested amounts for all projects within the programme, the paid column reflects all processed payments

ALL 3 PROJECT(S)	REQUESTED	PAID
GRANT VALUE £	5,000,000	
RCGF VALUE £	500,000	
DPF VALUE £	500,000	
TOTALS	6,000,000	0
INDICATIVE PROJECT ALLOCATION £		N/A
TOTAL OF ALL PROJECTS + INDICATIVE	6,000,000	0

When a milestone claim is paid, it will show up in the PAID column of the Strategic Partnership totals section of the Strategic Partner's AHP 2016-21 summary page.

### Strategic Partnership totals

STRATEGIC PROJECT	REQUESTED	PAID
GRANT VALUE £	10,000,000	1,999,999
RCGF VALUE £		
DPF VALUE £		
TOTALS	10,000,000	1,999,999

ALL ASSOCIATED PROJECT(S)	REQUESTED	PROJECTS THAT HAVE STARTED ON SITE
TOTAL VALUE £	N/A	N/A

VARIANCE	REQUESTED VARIANCE	VARIANCE BETWEEN PAID AND SOS CLAIMED
TOTAL VALUE £	N/A	N/A