## Build to Rent Development Research SAMPLE OF LONDON BUILT TO RENT DEVELOPMENTS



| GLA BTR D                     | ata Set              |  |                                     |  |                                     |                                   |           |                                 |  |                 |     |                          |                  |           |   |  |
|-------------------------------|----------------------|--|-------------------------------------|--|-------------------------------------|-----------------------------------|-----------|---------------------------------|--|-----------------|-----|--------------------------|------------------|-----------|---|--|
| Borough                       | Barking an           | d Dagenham   |                                     |  |                                     |                                   |           |                                 |  |                 |     |                          |                  |           |   |  |
|                               |                      |  |                                     |  |                                     |                                   |           |                                 | Land Price (either - latest<br>sold figure on land registry,<br>or market knowledge from | Land purchase   |     |                          |                  |           |   |  |
| LPA Reference<br>15/01635/FUL | Postcode<br>IG11 7AX | Scheme Name Barking Wharf Phase 1 (Abbey Retail Park South)                                  | Developer<br>Eco World London       | Operator Invesco Real Estate / Eco World | Purchaser                           | Status<br>Under construction      |           | Transaction Type  Site purchase | property press)<br>£19,400,595 and<br>£24,126,616  | date 21/10/2019 |     | BTS & Affordable)<br>597 | Units Affordable |           | Amenities  Concierge, lounge, gym, gardens, co-working space, includes broadband, furniture included. | Additional Information 122 units completed at end of 2020. rest is due to complete summer 21. Sale of two seperate titles in October/November 2019. Sale to CSHV IUK BW PROPCO LIMITED   |
| 11/00954/FUL                  | IG11 8FW             | Abbeville Apartments   | Linkcity                            | Grainger plc                             |                                     | Completed                         | 201       | 5 Forward sale                  |  | 19/12/2012      | 100 | 100                      |                  | 0         | Concierge, lounge, gym, gardens   | Annual ERV £1.7m. Reported that Grainger bought all 100 private-sale units in the scheme in 2014 paying an initial deposit of £13.7m - so the scheme was delivered as build-to-let.  |
| 18/00331/FUL                  | IG11 7LX             | Former Abbey Sports Centre, Axe<br>Street  | Lindhill                            | Aberdeen Standard<br>Investments         |                                     | Under construction                | Sep-2:    | 2 Forward Funding               |  | Мау-20          | 110 | 170                      | 60               | 35        | % concierge   | Aberdeen Standard Investments announced it has bought the old Abbey Sports Centre in Axe Street, Barking and is investing about £50million (£49.6m, yield of 3.75%) to fund developer Lindhill's redevelopment of the site.  Land transaction not on Land Reg. Leisure centre is to be replaced with 10,710 sqm residential and 1,207 sqm other uses (Class B1 offices, flexible commercial space and D2 Cinema).  Payment of £2,510,000 for off-site AH agreed. |
| 17/01736/REM                  | IG11 7BG             | Fresh Wharf - Phase 1  | Countryside                         | Notting Hill Genesis /<br>Sigma Capital  | Countryside<br>Properties           | Under construction                | Mar-2     | 2 Site purchase                 | £19,200,000  | 17/01/2018      |     | 531                      |                  |           | concierge, gym, gardens, working from home hub  | Part BtR Part BfS. AH position not clear. Total number of units c531. NHHT have bought forward 205 units as BtR.  Sigma Capital 77 BtR units   |
| 16/00131/OUT                  | IG11 0SH             | Barking Riverside - Parent Consent,<br>Renwick Road  | L&Q                                 | L&Q PRS                                  |                                     | Full planning permission granted. |           |                                 |  |                 |     | 10800                    |                  | 33% - 50% |   | BtR is part of larger 10,800 unit scheme that includes 35% AH. 1,900 BtR units.  |
| 08/00896/REM                  | IG11 OJP             | Barking Riverside Stages 1&2 - City<br>East Phase 1/2/3/5/6, Renwick<br>Road, Gallions Drive | Bellway Homes Essex                 | L&Q PRS                                  |                                     | Completed                         | 201       | 7 Site purchase                 | £24,557,000  |                 | 100 | 100                      |                  | 41        | %   | BtR part of larger application that included Total units:3287; Units - private:1939; Units - social rent:674; Units - intermediate:674 c41% AH Leasehold title TGL439873 was bought on 18 Dec. 2015 for £24,557,000 by L&Q PRS CO LIMITED.   |
| 19/01241/OUT                  | RM13 8SA             | Beam Park, Valentines House  | Countryside / L&Q                   | Simple Life (Sigma) & EQT                |                                     | Completed                         | May-2     | 1 Forward Funding               |  | Oct-19          | 80  | 80                       |                  | 50        | % Bike storage, 24 service line, EV charging points,  | Part of a wider GLA regeneration of the area.  Affordable housing of 50% proposed across entire site.  Total units:2900: Units - private: 1812; Units - intermediate and London Affordable rent: 1088.  Land Transaction not shown on Molior.  Be First has acquired 936 homes in phases 3, 4 and 5. The units will be built by Countryside and will be funded through a £309m loan from the borough and £30.5m grant from the GLA.                              |
| 19/00855/FUL                  | IG11 8JE             | White Horse, 63 North Street   | Yara Capital                        | Yara Capital                             | Robyna Ltd                          | Planning application granted      |           | Site purchase                   | £1,050,000   | 17/03/2015      | 125 | 196                      | 71               | 36        | 96  | Land price only part of site as shown on Molior.  DMR units at 72% of market rent.   |
| 18/01927/FUL                  | IG11 8PD             | Trocoll House + Car Park   | Patrizia UK                         | Patrizia UK                              | Patrizia                            | Planning application granted      |           | Site purchase                   | £3,000,000   | 31/05/2016      | 128 | 198                      | 70               | 35        | Lounge, Resident's Room, Coffee Hub and Cinema  | 198 units – 128 private BtR, 70 affordable; affordable is 49 DMR, 21 LLR   |
| 18/02131/FUL                  | IG11 7BS             | Barking Wharf Phase 2 (Tesco Car<br>Park)  | Eco World London                    | Eco World London                         |                                     | Planning application<br>granted   |           | Site purchase                   | £10,800,000  | 13/08/2019      | 334 | 514                      | 180              | 35        | Kouri<br>K Gym  |  |
| 18/01972/FUL                  | IG11 8HG             | Crown House + Linton Road Car<br>Park, Cambridge Road  | Be First                            | Be First                                 |                                     | Under construction                | 2022/2023 |                                 |  |                 | 227 | 396                      | 169              | 43        | %   | The project has two phases: - Phase 1 is 169 affordable units on the Linton Road Car Park site and is underway with completion due in summer/autumn 2022 Phase 2 is 227 BTR units on the Crown House site. This site has not yet commenced - Crown House has been hoarded off but not yet demolished.  |
| 17/01792/PRIOFF               | IG11 8PD             | Wigham / Nabeel House  | Mihaj Investment<br>Corporation Inc | Mihaj Investment<br>Corporation Inc      | Mihaj Investment<br>Corporation Inc | Completed                         | 2019      | 9 Site purchase                 | £3,500,000   | 13/06/2012      | 71  | 71                       |                  | 0         | 96  | PDR scheme - change of use from existing office to residential units.  |
| 15/00658/FUL                  | IG11 7PE             | Rayhouse Court (Barking Police station), Ripple Road   | Waverley Property<br>Investments    | Waverley Property<br>Investments         | Waverley Property<br>Investments    | / Completed                       | Jan-20    | O Site purchase                 | £925,000   | 30/04/2014      | 24  | 24                       |                  | 0         | % gardens   | Permitted on appeal in 2016  |
| 20/01675/FULL                 | IG11 7LR             | Gascoigne Estate West - Phase 2  | Be First                            |  |                                     | Planning application granted      |           |                                 |  |                 | 158 |                          | 228              | 62        | %   | BtR part of larger scheme Total units:405  |

| GLA BTR Da                   |                     |  |   |                                   |                            |   |                           |                                  |  |            |       |                       |                  |     |  |   |
|------------------------------|---------------------|--|---|-----------------------------------|----------------------------|---|---------------------------|----------------------------------|--|------------|-------|-----------------------|------------------|-----|--|---|
| Borough                      | Ealing              |  |   |                                   |                            |   |                           |                                  |  |            |       |                       |                  |     |  |   |
|                              |                     |  |   |                                   |                            |   |                           |                                  | Land Price (either - latest<br>sold figure on land registry,<br>or market knowledge from |            |       |                       |                  |     |  |   |
| LPA Reference<br>185938VAR   | Postcode<br>UB2 4AU | Scheme Name Uncle Southall (Esso Triangle Petrol Station)                                | Developer<br>Redrow London                  | Operator<br>Realstar (UNCLE)      | Purchaser<br>Realstar      | Status<br>Completed                                       | Completion date<br>May-21 | Transaction Type Forward Funding | property press)  | 01/01/2019 |       | BTS & Affordable) 166 | Units Affordable |     | Amenities<br>6 Concierge, gym, lounge, gardens, karaoke rooms                                  | Additional Information  Linked to deal on antoher site - Malgavita- where the affordable houisng was provided. Molior reports that site was sold mid construction for £15m in December 2019 to Realstar. Reported forward funded value of asset £64m and yield of 3.9%.   |
| PP/2011/4250<br>161861OPDFUL | W3 6AD              | Rehearsal Rooms (Victoria Square)  | Hub Group / Squarestone<br>HUB              | M&G Real Estate (LIV group)       | / M&G                      | Completed   | Apr-17                    | Forward Funding                  | £5,600,000   | 17/04/2013 | 143   | 173                   | 30               | 179 | 6 concierge, lounge, gardens, bike storage   | Site bought in 2013 for £5.6m.  |
| 164694FUL<br>184888VAR       | UB6 OHE             | Greenford Quay (GSK) - The Lock  | Greystar Europe Holdings /<br>Telford Homes | Greystar Europe<br>Holdings       |                            | Part Completed  | 2020                      | JV                               | £72,000,000  | 18/01/2016 | 1,439 | 1965                  | 647              | 339 | 6 gardens, gyms  | Largest purpose built rental accommodation in the UK when fully complete.  Greystar built the energy centre and Block 5, which is 379 BTR units and completed during Q2 2020.  - Greystar is building Block 4, which is 251 BTR units and will complete during Q2 2022.  Greystar bought the site with planning for residential in 2016 for £72m and subsequently submitted further application.  - Telford Homes is building 278 units - 194 private sale and 84 shared ownership, |
| PP/2013/2509                 | W13 0SL             | Green Man Lane Estate - Phase 2B - Jigsaw, Singapore Road                                | A2Dominion                                  | A2Dominion                        |                            | Completed   | 2017                      | Direct<br>Development            |  |            | 63    | 63                    |                  |     |  | Housing Association Molior reports overall number ( part BtR part BfS) Total units:212 Units - private:126 Units - social rent:86   |
| PP/2015/3265                 | W3 7AF              | Aviator Place (A40 Site 11+12) , A40<br>Western Avenue<br>Gibbon Road, Glendun Road      | Notting Hill Genesis                        | Notting Hill Genesis              |                            | Completed   | 2019                      | Direct<br>Development            | £13,000,000  | 2013       | 40    |                       |                  |     |  | Housing Association; parking included in rent. Mixed BfS and BtR scheme with 40 private units as BfR Total units:129 Units - private:66 Units - intermediate:63   |
| PP/2012/3154                 | W3 6RE              | The Oaks (The Oaks Shopping<br>Centre) - Phase 1 North                                   | L&Q   | L&Q PRS                           |                            | Completed   | 2019                      | Direct<br>Development            |  | 17/11/2016 | 137   |                       |                  |     | Gym not included in rent, garden   | Housing Association. The two adjacent consents ( Phase 1 and 2) will provide a total 178 units including 137 private units as well as various commercial units. The 137 units are build to rent   |
| PP/2014/4426                 | W3 6RE              | The Oaks (The Oaks Shopping<br>Centre) - Phase 2 South, High<br>Street, Churchfield Road | L&Q   | L&Q PRS                           |                            | Completed   | 2019                      | Direct<br>Development            | £35,584,500  | 17/11/2016 | 26    |                       | 10               |     | Gym not included in rent, garden   | Housing Association - land value includes BNPBTR00449 Appears the sites were bought by L&Q prior to construction starting.  |
| PP/2015/0016                 | W3 8UE              | Acton Gardens - 5 - West Park Gate,<br>Bollo Bridge Road                                 | Countryside / L&Q                           | L&Q PRS                           |                            | Completed   | 2018                      | Direct<br>Development            |  |            | 76    |                       |                  |     | Gardens  | Housing Association some marekt as BtR Total units:271 Units - private:142 Units - social rent:82 Units - intermediate:47   |
| 160793RES                    | W3 8DA              | Acton Gardens - 6 - Central Square /<br>Hawthorn, 142 Bollo Bridge Road                  | Countryside / L&Q                           | L&Q PRS                           |                            | Completed   | Dec-20                    | Direct<br>Development            |  |            | 40    |                       |                  |     | Gardens  | Total units:308 Some market as BtR Units - private:170 Units - social rent:84 Units - intermediate:54   |
| 182579OUT                    | W3 8UE              | Acton Gardens - 9.2 Onwards Parent Consent + Phase 9.2, South Acton Estate               | Countryside / L&Q                           | L&Q PRS                           |                            | Under construction  | Mar-22                    | Direct<br>Development            |  |            | 51    |                       |                  |     |  | Total units:1950 Some market in 9.2 as BtR Units - private:1079 Units - social rent:691 Units - intermediate:180  |
| 201379OUT                    | W3 8QU              |  | Transport for London                        |                                   |                            | Planning application granted ( resolution to grant only ) |                           | Direct<br>Development            |  |            | 95    | 700                   | 100              | 519 | 6  | The outline element is up to 700 new homes of which 50% would be affordable.  • The outline scheme will be eight apartment blocks.  • The detailed element is as follows:  • The scheme will be two apartment blocks.  • With a maximum height of 25 storeys.  • The residential density is stated as 875 habitable rooms per hectare.  • There will be 195 BTR residential units: 100 private, 95 affordable.  • The affordable is 66 discount market rent, 29 London living rent. |
| PP/2011/5274                 | UB6 ONA             | Starlite Lodge (Sudbury House)   | Freshwater                                  | Highdorn / Daejan /<br>Freshwater |                            | Completed   | 2019                      |                                  |  |            | 25    | 39                    | 14               | 369 | 6 Parking, roof terrace, gardens   | BtR scheme  |
| 181062OPDFUL                 | W3 6UG              | The Perfume Factory - North  | Essential Living                            | Essential Living                  | Imperial College<br>London | Planning application granted                              |                           | Site purchase                    | £28,000,000  | 01/01/2017 | 238   | 376                   | 138              | 379 | 6  | Site bought with planning consent Aug 21. Essential Living bought whole site in 2014 for £28.25m. Telford paid £28m for this part.  |
| 192597OPDFUL                 | W3 6RU              | One West Point (Portal West<br>Busines Centre)   | City & Docklands<br>Management              | City & Docklands<br>Management    |                            | Under construction  | Dec-22                    |                                  |  |            | 143   | 701                   | 208              | 309 | 6 concierge, lounge, gardens   | 350 BtS units, of which 210 have sold. 351 BtR units, all to be retained by City & Docklands, including 143 BTR private, 164 DMR, 25 LLR and 19 London Affordable Rent. The first units to complete will be 57 DMR units in August 2021. The rest of the scheme will follow in tranches until Q4 2022   |
| 201888FUL                    | UB1 3AJ             | Southall Sidings   | Grainger plc / TFL                          | Grainger                          |                            | Planning application<br>granted ( resolution to           |                           | JV                               |  |            | 297   | 460                   | 163              | 359 | 6  | There will be 460 residential units: 297 private BTR, 163 affordable. • The affordable is 114 discount market rent, 49 London living rent   |
| 172682FUL                    | W3 6UG              | The Perfume Factory - South  | Imperial College London                     | Imperial College<br>London        | Imperial College<br>London | grant only ) 2020<br>Completed                            | Sep-20                    | Site purchase                    | £30,000,000  | 31/01/2017 | 55    | 85                    | 30               | 359 | 6 gardens  | Price paid for site very high per BtR unit as student housing led schemeDemolition of all existing buildings and the redevelopment of the site to provide five buildings of 5, 7, 10, 11 and 31 storeys comprising 736 student bed spaces (603 rooms), 85 residential flats, 6214sqm (GIA) of Office (B1) floor space   |
| 200534FUL                    | UB6 8DW             | The Wiltern (rear of Hoover building)  | Amro Real Estate Partners<br>/ PIC          |                                   |                            | Planning application granted                              |                           | Forward funding                  | £90,000,000  | 01/05/2021 | 197   | 278                   | 81               | 299 | co-working, gym, terraces, playground, sports lounge   | There will be 278 residential units: 210 private, 68 affordable. The affordable is 52 discount market rent, 17 London living rent.Reported price 0f £90m is FF deal not on Land Reg   |
| PAN/2015/5736                | UB6 OJA             | Park View Place (Kellogg) - The Big<br>Blue  | Rooms & Studios                             | Network Homes                     |                            | Completed   | Dec-18                    | Site purchase                    | £68,000,000  | 15/12/2017 | 263   | 263                   | 0                | 09  | 6  | PDR scheme - site puchase during construction   |
| 182843FUL                    | UB6 OJA             | Park View Place (Kellogg) - Car park   | Interland Group                             |                                   | Laverne Holdings           | Planning application granted                              |                           | Site purchase                    | £22,500,000  | 30/10/2015 | 236   | 346                   | 110              | 329 | 6  | Total units:346 Units - private:236 Units - intermediate:110 The affordable is 34 discounted market rent, 32 London affordable rent, 30 London living rent, 14 shared ownership. Latest land purchase price £22.5m by Laverne Holdings in Oct 2015  |
| 164285FUL                    | UB2 4QH             | Kings House. The Green   | TRS Asset Management Ltd                    | İ                                 |                            | Planning application granted                              |                           | Site purchase                    | £1,500,000   | 30/11/2005 | 51    | 77                    | 26               | 349 | 6  |   |
| 165514OPDFUL                 | W3 6EJ              | The Portal, Portal Way. Wales Farm<br>Road   | Citrus Group                                |                                   | Createfuture Ltd           | Planning application granted                              |                           | Site purchase                    | £1,000,000   | 30/09/2013 | 232   | 350                   | 118              | 349 | The affordable is 49 discount market rent, 35<br>London affordable rent, 34 London living rent |   |

| GLA BTR I   | Data Set    |  |  |   |                                |   |                        |                          |   |                             |       |                  |       |      |   |  |
|---|-------------|--|--|---|--------------------------------|---|------------------------|--------------------------|---|-----------------------------|-------|------------------|-------|------|---|--|
| Borough   | Harrow      |  |  |   |                                |   |                        |                          |   |                             |       |                  |       |      |   |  |
| LPA Reference<br>P/1205/13                          |             | Scheme Name<br>Bradstowe House                                 | Developer<br>Comer Homes                 | Operator<br>Pramerica Real<br>Estate Investors /<br>Greystar Europe | Purchaser<br>Pramerica         | Status<br>Completed                           | Completion date Sep-15 | Transaction Type         | Land Price (either - latest<br>sold figure on land registry,<br>or market knowledge from<br>property press) | Land purchase date 04/12/15 | Units | BTS & Affordable |       |      | Amenities<br>3% concierge, gym, lounge  | Additional Information  Pramerica purchased the leasehold when construction was complete but prior to lettings - very small interest in site. Old scheme that started in 2008.   |
| P/5051/18 PRIO<br>P/5074/18                         | R. HA8 7UU  | Edgware Hills (Middlesex House)                                | Sheen Lane Developments                  | Holdings  | EEH Ventures                   | Completed                                     | Nov-19                 | Scheme purchase          | £3,700,000  | 01/08/1                     | 5 173 | 3 17             | 73    | (    | 9%                                      | GPDO - Change of use from office to residential flats. and the erection of three additional floors. Office Building purchased in 2015 without resi consent - completed building bought by EEH Ventures Dec 2019  |
| P/1979/16 P/506<br>17 PRIOR                         | 57/ HA2 7JW | Broad House (Imperial House)                                   | Sheen Lane Developments                  | EEH Ventures /<br>Grand City<br>Properties                          | EEH Ventures                   | Completed                                     | Dec-18                 | Scheme purchase          |   |                             | 215   | 21               | 15    |      | 0% concierge                            | GPDO - Change of use from office to residential flats. and the erection of three additional floors. Office Building purchased by Sheen Lane Dev in Sept 2017 with consent - completed building bought by MP Property Development Jan 19, EEH Ventures as operator.  Freehold title MX30488 was bought on 01 Jan. 2019 for £53,016,900 by MP Property Development 2 Limited. At the time of the transaction the scheme was complete but the BTR units were unrented. The BTR company is EEH Ventures. |
| London P/4150/                                      | 15 HA1 4HZ  | Greenstock Lane (Quality Hotel<br>Harrow) , 12- 22 Pinner Road | Notting Hill Genesis                     | Notting Hill Genesis  | Notting Hill Home<br>Ownership | Completed                                     | 2019                   | Site purchase            | £4,400,000  | 20/08/14                    | 4 40  | 5                | 59 1  | 9 3  | 2% no amenities                         | Site bought by NH Genisis in 2014, New build, two blocks, 4 to 5 storeys. Construction Q2 2017 - Q3 2019, rented May 2020  |
| London P/0291/                                      | 16 HA1 2HL  | Lexicon (Swift House / Sonia Court)                            | Fairview New Homes                       | LB Harrow   |                                | Completed                                     | Dec 19                 | Site Purchase            | £1  | 21/09/16                    | 6 53  | 35               | 55 7. | 2 13 | 5% concierge                            | LB Harrow sold site to Fairview for £1, provision of public CP plus community centre, BtR operated by LB Harrow, (53 Units BtR plus 72 AR) plus 230 BfS by Fairview.   |
| London P/2279/                                      | 19 HA1 2DR  | Trinity House, 324-326 Station Road                            | Dandi Living                             |   |                                | Planning application granted                  |                        | Site purchase            |   | 16/05/2014                  | 4 21  | . 3              | 34    |      | 096                                     | Consent granted in Aug 2019, for conversion of existing building (21 rooms) plus construction of addit floors (13 studios) + amenity area, constion not started. Query on site purchase at £29.985m  |
| London P/1374<br>18 PRIOR<br>P/4150/18              | / HA2 0ED   | 180-188 Northolt Road (ATS House)                              | Krrish Capital / Kartik<br>Capitak       | Kartik Capital  |                                | ph one occupied, ph two<br>under construction | Dec-21                 | Site purchase            | £4,000,000  | 16/07/2018                  | 8 36  | 3                | 36    |      | 3%                                      | PD- Conversion of existing office buildingto resi, 28 x1B BtR units, plus suppl consent for 4&5 floor for addit 8 x1B BTR, second ph will complete Q4 2021. Phase 2 commenced at Q1 2021, but no sign of progress since  |
| London<br>P/0138/19 PRIOI<br>(Appeal)               |             | 2 Dalston Gardens  | Avivco Developments /<br>Sydney Friedman | Avivco<br>Developments  |                                | Completed                                     | Nov-20                 | Site purchase            | £1,710,000  | 18/04/2019                  | 9 24  | 2                | 24    | (    | no facilities                           | Industrial - GPDO Ind to Resi by Appeal (3229041) for 24 BtR units, conversion start Q1 2020 -Nov 2020 to studios  |
| London P/3468/                                      | 17 HA1 4EF  | Vaughan Road Car Park  | Dandi Living                             |   |                                | Planning application granted - vacant site    |                        | Site purchase            | £3,110,000  | 10/02/2020                  | 0 30  | 3                | 33    | 3 10 | )% Workshop/ community space on Grd Flr | LB Harrow sold site to Dandi for £3.11m, provision of public community centre, 33 BtR units operated by LB Harrow,   |
| London P/1482/<br>p/1234/18                         | 17 HA5 3LW  | 653-659 Uxbridge Road  | Troy Homes                               | Troy Homes  |                                | Under construction, Q2<br>2020 - Q4 2021      | end-21                 | Site purchase (<br>part) | £1,300,000  | )                           | 26    | 2                | 26    |      | 9% ?                                    | TROY bought 4 freehold houses ranging from £470k to £1.3m, building 4 storey block - 26 BtR units, completion Q4 2021  |
| London P/4131/2<br>P/2195/20 PRIO                   |             | The Heights, 59-65 Lowlands Road                               | Dandi Living                             | Dandi Living  |                                | Under construction, Q3<br>2020 - Q4 2021      | Dec-21                 | Site purchase            | £8,511,450  | 19/08/2016                  | 6 125 | 12               | 25    | 1    | 0%                                      | Co-living? Prior approval from office to residential   |
| London P/4164/<br>P/0587/18                         |             | Ferrari House  | Dandi Living                             | Dandi Living  |                                | Completed                                     | Jun-20                 | Site purchase            | £1,697,000  | 15/01/2016                  | 6 25  | 3                | 36    |      | 9%                                      | GPDO- part office conversion plus ext 3rd & 4 flrs,completion Q4 2020, to produce 25 BtR units plus 11 HMO units   |
| London P/5219/<br>PRIOR P/2766/20<br>P/3102/20 PRIO | o           | Premier House, 1 Cannning Road                                 | Akelius                                  | Akelius   |                                | Planning application granted                  |                        | Site purchase            | £8,000,000  | 23/10/2013                  | 7 106 | 5 11             | 12    | 6 !  | 5%                                      | GPDO - Change of use from 4 storey office to resi flats. and the erection of three additional floors, max height 8 storeys ("currently airspace above PD Scheme" for 33 BtR, 6 DMR,) plus previous consent for 73 units in existing building. Prior approval P/3102/20/PRIOR has been granted, but planning application P/2766/20 does not appear to be formally determined but only went to committee in Feb 2021   |

| GLA BTR D              |                   |  |                                   |                                       |                        |                              |                 |                       |   |                       |     |                                       |                  |              |                                    |  |
|------------------------|-------------------|--|-----------------------------------|---------------------------------------|------------------------|------------------------------|-----------------|-----------------------|---|-----------------------|-----|---------------------------------------|------------------|--------------|------------------------------------|--|
| Borough  LPA Reference | Lambeth  Postcode | Scheme Name  | Developer                         | Operator                              | Purchaser              | Status                       | Completion date | Transaction Type      | Land Price (either - latest<br>sold figure on land registry,<br>or market knowledge from<br>property press) | Land purchase<br>date |     | Total Units (inc<br>BTS & Affordable) | Units Affordable | Affordable % | Amenities                          | Additional Information   |
| 19/00406/NMC           | SW4 9WU           | Thornton Park  | London Realty Ltd                 | M&G Real Estate (LIV group)           | Thornton Park Ltd.     | Under construction           | 2022            | Site purchase         | £35,520,018   | 04/05/2016            | 186 | 294                                   | 59               | 209          | % Concierge, Lounge, Gardens       | Housing association. The scheme is 294 units, including 207 private, and will complete in late 2022/early 2023. 186 private units are being delivered as BTR for M&G which is funding the project. The remaining 21 units have switched to shared ownership and are being delivered for Optivo   |
| 11/02326/OUT           | SW8 2LF           | MyLo Nine Elms - Nine Elms Point (Sainsburys SW8)                              | Barratt London / L&Q              | Greystar Europe<br>Holdings           | Nine Elms LLP          | Completed                    | 2017            | Direct<br>Development | £66,000,000   | 18/08/2016            | 118 | 737                                   |                  |              | Concierge, Lounge, gym and Gardens | Housing association, land was purchased post permission. 737 units in total, 86 social, 58 intermediate  |
| 20/02331/FUL           | SW8 4SH           | Connected Living London - Nine<br>Elms over station development                | Grainger plc                      | Grainger with<br>Transport for London |                        | Planning application granted |                 | JV                    | £14,400,000   | 28/08/2015            | 303 | 479                                   | 176              | 379          | %                                  | Residential led mixed-use development above and surrounding Nine Elms Station, comprising three new residential buildings of 21 storeys, 16 storeys and 17 storeys. There will be 479 residential units: 303 private, 176 affordable. The affordable is 155 London living rent, 21 Lambeth tenancy strategy  |
| 16/05036/VOC           | SW8 1RG           | Keybridge (Keybridge House) -<br>Phase 1 - Keybridge, 80 South<br>Lambeth Road | A2Dominion / Mount Anvil          | A2Dominion                            | Keybridge House<br>LLP | Completed                    | May-20          | Direct<br>Development | £92,500,000   | 27/02/2015            | 159 | 470                                   | 26               | 69           | Concierge, gym and gardens         | Housing Association. Demolition of existing buildings on the site and retention of basement to provide a mixed use development comprising full planning permission for 5 blocks  |
| 20/01086/FUL           | SE11 5DE          | Montford Place   | Grainger                          | Grainger with<br>Transport for London | I                      | Planning application granted |                 | JV                    | £3,600,000  | 05/09/2013            | 86  | 139                                   | 53               | 389          | % Gym and co working space         | 40% affordable, The affordable is 40 London living rent, 13 intermediate rent  |
| 15/05282/RG3           | SW9 8ND           | Somerleyton Road   | Igloo Regeneration<br>Partnership | London Borough of<br>Lambeth          |                        | Planning application granted |                 | Direct<br>Development |   |                       | 152 | 304                                   | 152              | 509          | %                                  | 50% affordable, BTR. Igloo was appointed to be the council's development partner during the application process and the borough granted itself permission on 23 March 2017.  |
|                        | SE11 4LT          | 6-12 Kennington Lane   | Jewson                            |                                       |                        | Pre-planning                 |                 |                       | £3,100,000  | 12-Jul-13             | 200 | 300                                   |                  |              | o                                  | Opinion has been sought under ref 17/02300/EIASCP for: Request for a Scoping Opinion in respect of an Environmental Impact Assessment in relation to the proposed residential-led redevelopment of 6-12 Kennington Lane. The proposals include the provision of up to 300 private rental residential units including discount market rent affordable units. 200 BTR units is our opening assumption. |
| 16/06172/FUL           | SE1 8TG           | OCCC Estate Renewal  | Grainger                          | Grainger                              | 1 "                    | Planning application granted | 1               | Direct<br>Development | £16,053,752   | 31/03/2011            | 138 | 215                                   | 43               | 209          | Communal gardens and cycle parking | 138 units will be for BtR, 43 units would be for Discounted Market Rent and 34 units would be replacement units for residents on protected tenancies   |

| SLA BTR D    | ita Set          |   |   |  |   |                                |   |   |               |                      |                   |                  |                    |   |  |
|--------------|------------------|---|---|--|---|--------------------------------|---|---|---------------|----------------------|-------------------|------------------|--------------------|---|--|
| orough       | Tower Ham        | nlets   |   |  |   |                                |   |   |               |                      |                   |                  |                    |   |  |
|              |                  |   |   |  |   |                                |   | Land Price (either - latest<br>sold figure on land registry<br>or market knowledge from |               | Total<br>Private BTR | Total Units (inc  |                  |                    |   |  |
| A Reference  | Postcode         | Scheme Name   | Developer                                   | Operator   | Purchaser                                       | Status                         | Completion date Transactio                    |   | date          |                      | BTS & Affordable) | Units Affordable | Affordable %       | Amenities   | Additional Information   |
| A/11/03785   | E2 OEL           | Dressage Court/ Farrier House                                       | Essential Living                            | Essential Living   |   | Completed                      | 2017 Direct<br>Developme                      |   |               |                      |                   | 36               |                    | 6 concierge, gym , Lounge and gardens   | Reported in May 2013 that Essential Living purchased the site. Transaction amount and date not confirmed.  Demolition of building and construction of two mixed-use buildings  |
| ndon         | E14 5SP          | Infinity Towers, 2 Trafalgar Way                                    | Urbanest/Essential Living                   | Essential Living   |   | In Planning                    | Direct<br>Developm                            | £13,000,00  | 30/09/2014    | 4 60                 |                   |                  | 359                | & gym, residential and community amenity space and<br>cycle storage   | I The proposed development would be majority student accommodation with a small amount of BtR. A Payment in lieu equivalent to 35% affordable housing is being agreed in relation to the BtR. 25% affordable student accommodation is proposed.  |
| /12/00637    | E14 6NL          | The High Line, 136-156 Chrisp<br>Street                             | Telford Homes                               | M&G Real Estate (LIV group)  | / M&G Real Estate<br>(LIV group)                | Completed                      | 2019 Forward Fu                               | inding £ 25,631,439   | 16/06/2017    | 7 150                | 206               | 56               | 5 279              | 6 concierge, residents' lounge and communal garden:   |  |
| /14/01246    | E14 9NG          | Harbour Central / Sailmakers  | Galliard Homes                              | Greystar Europe<br>Holdings  | Greystar  | Completed                      | Mar-20 Forward Pi                             | erchase £207,800,00   | 00 01/01/2019 |                      |                   |                  |                    | communal terraces   | M&G bought the freehold in 2017 prior to commencement of the scheme.  1, Full planning permission for the erection of seven mixed use buildings.  £68m sale of site in 2014 to Galliard.  Transaction in 2015 to Greystar - reported that £207,800,000 paid.  277 affordable (176 social, 101 intermediate), 31% affordable  |
| A/14/02134   | E14 4JB          | Newfoundland (The Diamond<br>Tower) 1 park place, Westferry<br>road | Canary Wharf Group                          | Canary Wharf Group<br>/ Vertus   | Brookfield and<br>Qatar Investment<br>Authority | Under construction             | 2021 Direct<br>Developme                      | ent   |               | 636                  | 636               | 280              | 0 459              | 6 Concierge, Gym, Lounge, Garden, Private dining<br>room, gym studio, personal training studio,<br>screening lounge, games area and bike storage. | Brink of completion, expected to be launched within Q2 of 2021.  No onsite affordable units, the 280 figures are offsite contribution equivalent   |
| 20/01421/A1  | E14 5LQ          | North Quay / Aspen Way  | Canary Wharf Group                          | Canary Wharf Group<br>/ Vertus   |   | Planning application submitted | Direct<br>Developm                            | £145,000,00   | 20/03/2008    | 8 TBC                | 702               | . 206            | 5 309              | %<br>   | Mixed use development comprising of 4 buildings. Canary Wharf Group has unveiled plans for a 3.8r ft development on the North Quay site. Immediately opposite the new Crossrail station, North Quay largest undeveloped site remaining at Canary Wharf and will be built out with around seven high-ris blocks. Masterplanned by architects Allies and Morrison, the site is earmarked as a mixed-use district up to 2.5m sq ft of office and 1.6m sq ft of residential space. May include BtR and BfS |
| 15/00286     | E14 9SF          | Wood Wharf - RM03 - E1/E2/E3/E4<br>10 George Street                 | Canary Wharf Group                          | Canary Wharf Group<br>/ Vertus   |   | Completed                      | 2020 Direct<br>Developme                      | ent   |               | 327                  | 797               |                  | 259                | K Concierge, Lounge, gardens, Gym, Private dining room, guest suites, bicycle storage   | Construction Completed on 10 George Street (Blocks E1 and E2) during Q4 2019. The 327 units were to rent and are currently being leased. This leaves 470 units yet to commence in E3 and E4. 25% AH delivery across wider site.  |
| /15/00316    | E14 9SF          | Wood Wharf - RM05 - A2/A3 - 10<br>Park Drive & 8 Water street       | Canary Wharf Group                          | Canary Wharf Group<br>/ Vertus   |   | Completed                      | 2020 Direct<br>Developme                      | ent   |               | 174                  | 519               |                  | 259                | 6 Concierge, Lounge, gardens, private dining room, screening lounge, bicycle storage and pet friendly.  | Leasehold title AGL344271 was bought on 22 May. 2015 for £11,500,000 by VERTUS A2 LIMITED 25% AH delivery across wider site.   |
| 13/03068     | E1 8ND           | Tower Reach (Ensign Court)  | L&Q   | L&Q PRS  |   | Completed                      | 2021 Site purcha                              | se £8.747.17  | 75 01/07/2015 | 5 48                 | 71                | 17               | 7 359              | 6   | Housing Association. Fully let Sept 2021.  |
| 14/03660     | E3 2SJ<br>E3 4PN | Bow East, 219-221 Bow Road, 27-31<br>Payne Road                     |   | L&Q PRS  London Borough of   |   | Completed                      | 2019 Site purcha                              |   |               | 6 61                 |                   | 28               | 359                | % Gardens   | Housing Association - L&Q PRS let the last of its 61 BTR units at the end of October 2019, 14 weeks a the first units became available. Complete and sold  Demolition of 1980s office. The affordable is 15 London affordable rent, 15 Tower Hamlets Living Re   |
| /20/00788/A1 | E3 4PIN          | Southern Grove Lodge  |   | Tower Hamlets  |   | Planning application granted   |   |   |               | 36                   | /*                | 4                | 2 347              | amenity areas and cycle storage   | London Living Rent   |
| /13/00218    | E1 8DX           | Aldgate Place, 10 Whitechapel High<br>Street<br>Leman Street        | British Land and Barratt<br>London          | British Land and<br>Metropolitan<br>Thames Valley<br>Housing Association |   | Under Construction             | Phase 1 Completed, Phase 2 Under construction | inding £37,703,87   | 28/06/2019    | 9 159                | 463               | 15:              | 1 359              | 6 cycle storage   | Three towers ranging from 22,25 and 26 storeys and a series of lower buildings from 6 to 9 storeys.  |
| 21/00642     | E14 4EB          | 1 Park Place  | Canary Wharf Group                          |  |   | Pre-planning                   | TBC   |   |               |                      | 700               |                  | TBC - Pre-Planning |   | The proposed development comprises a build to rent residential scheme comprising approximately units including residential amenity spaces and approx. 7,500m2 of non-residential uses which could comprise retail, co-working/office space, education, leisure, culture and/or community uses at the g and lower levels of the proposed building.  |
|              | E14 OJN          | Orchard Wharf   | Regal London/ Grafton<br>Group = land owner |  |   | Planning application submitted |   |   |               | 456                  |                   |                  |                    | private amenity space and cycle storage. Garden.  | Erection of five buildings between 15 and 30 storeys in height. A funding partner will be sought for the BTR units   |
| A/13/02911   | E14 7NL          | Stepney Green - H - Neo /<br>Ropemakers Yard, Aston Street          | L&Q   |  | Pictet / Pinnacle<br>Investments                | Completed                      |   |   |               | 70                   | 225               | 12:              | 1 549              | 6 Concierge, gym, gardens   | Housing Association. Demolition of existing buildings on site and construction of three residential bloc<br>The scheme sold out during Q3 2020, having Completed during Q4 2018. Of the 104 private units, 34 v<br>sold individually and 70 were sold to Pinnacle Investments and Pictet Alternative advisor in a BTR deal   |