

Appendix 4

Name	Company	type of Project	Conflict	GVA	Project Acceleration	Accelerated	obs GVA	Additional GVA	Project End	Currency	total GVA
300579-Eyeota Ltd	Eyeota Ltd	FDI	Won	515,780.00				0.00	13/05/16	Pound S terling	0.00
3003 30-Kashmir	Kashmir	FDI	Won	152, 00.00	Accelerated by between 6 months and a year		25, 00.00	0.00	30/06/16	Pound S terling	25, 00.00
3005772-Vagner Media	Vagner Media	FDI	Won	697,150.00				0.00	28/0 /16	Pound S terling	697,150.00
3006723-EmailAge	EmailAge	FDI	Won	257,890.00				0.00	29/0 /16	Pound S terling	0.00
3003102-Empig	Empig	FDI	Won	286.7 0.00				0.00	05/05/16	Pound S terling	0.00
3002 26-Gulf Air	Gulf Air	FDI	Won	801,876.00				0.00	29/06/16	Pound S terling	801,876.00
3009500-China Perfect Travel	China Perfect Travel	FDI	Won	110,600.00				0.00	29/09/16	Pound S terling	0.00
3012 50-Xiandanja	Xiandanja	FDI	Won	128.9 5.00	Accelerated by at least a year		2,981.67	0.00	30/09/16	Pound S terling	128.9 5.00
301235 - China First Capital Fund	China First Capital Fund	FDI	Won	69,715.00				0.00	30/12/16	Pound S terling	0.00
3006 8-Pepperstone Financial Pty Ltd	Pepperstone Financial Pty Ltd	FDI	Won	1,067,020.00	Accelerated by between 6 months and a year		177,836.67	0.00	06/0 /16	Pound S terling	1,067,020.00
30093 9-Maestran	Maestran	FDI	Won	773,670.00				0.00	08/0 /16	Pound S terling	0.00
3007338-SalesA Work	SalesA Work	FDI	Won	15 73 .00				0.00	22/09/16	Pound S terling	0.00
3003 37-Nosky Best Pty Ltd	Nosky Best Pty Ltd	FDI	Won	1,010,150.00				0.00	31/12/16	Pound S terling	1,010,150.00
3013253-Focal Labs	Focal Labs	FDI	Won	6 7,25.00				0.00	01/02/17	Pound S terling	0.00
301300 -Encapto WiFi	Encapto WiFi	FDI	Won	180,523.00				0.00	15/02/17	Pound S terling	0.00
301308-Jumbia	Jumbia	FDI	Won	121,218.00				0.00	15/02/17	Pound S terling	0.00
301325 -VSL	VSL	FDI	Won	88, 80.00				0.00	13/02/17	Pound S terling	0.00
3013270-Atlas Infrastructure	Atlas Infrastructure	FDI	Won	2 5,175.00				0.00	01/03/17	Pound S terling	0.00
3013116-Grace Loves Lace	Grace Loves Lace	FDI	Won	5 7,35.00				0.00	10/03/17	Pound S terling	0.00
3013551-Rizzer	Rizzer	FDI	Won	110,600.00				0.00	10/03/17	Pound S terling	0.00
3013501-Adepo	Adepo	FDI	Won	773,670.00				0.00	15/03/17	Pound S terling	0.00
3012987-Tribe	Tribe	FDI	Won	386,835.00				0.00	16/03/17	Pound S terling	0.00
301 1 3-Quest Apartment Hotels	Quest Apartment Hotels	FDI	Won	88, 80.00				0.00	28/03/17	Pound S terling	0.00
3013021-Spondione	Spondione	FDI	Won	128.9 5.00				0.00	31/03/17	Pound S terling	0.00
3006501-lululemon athletic UK Ltd	lululemon athletic UK Ltd	FDI	Won	597.7 0.00				0.00	26/09/16	Pound S terling	0.00
3007510-Industrial Light & Magic (UK) Ltd	Industrial Light & Magic (UK) Ltd	FDI	Won	8 8,720.00				0.00	26/09/16	Pound S terling	0.00
3010207-Lightspeed POS UK Limited	Lightspeed POS UK Limited	FDI	Won	975,963.00				0.00	20/12/16	Pound S terling	975,963.00
3012125-RUSA Media Group Limited	RUSA Media Group Limited	FDI	Won	2 020,300.00				0.00	31/12/16	Pound S terling	0.00
3008955-Cardlytics UK Limited	Cardlytics UK Limited	FDI	Won	5 335,100.00				0.00	28/03/17	Pound S terling	5,335,100.00
3007607-WOG UK Limited	WOG UK Limited	FDI	Won	557,720.00				0.00	29/03/17	Pound S terling	557,720.00
3005102-GB & SMITH	GB & SMITH	FDI	Won	773,670.00	Accelerated by at least a year	127, 0.00	257,890.00	0.00	31/12/16	Pound S terling	385,330.00
3008136-Walen	Walen / Vajo L te	FDI	Won	305, 58.00				0.00	1/0 /16	Pound S terling	0.00
3006111-Techru es S.A.	Techru es S.A.	FDI	Won	533,510.00				0.00	16/08/16	Pound S terling	533,510.00
3009562-F-n cativas	F-n cativas	FDI	Won	16,290.00				0.00	16/08/16	Pound S terling	0.00
3010795-8D Barcelona Design	8D Barcelona Design	FDI	Won	0 08.00				0.00	1/09/16	Pound S terling	0.00
30098 9-CLHPS	CLHPS	FDI	Won	17 808,362.00				0.00	12/12/16	Pound S terling	0.00
3010876-Vector	Vector	FDI	Won	6 202.00				0.00	12/12/16	Pound S terling	0.00
3012332-Caps de	Caps de	FDI	Won	386,835.00				0.00	19/12/16	Pound S terling	0.00
3012002-MOBI Telecom	MOBI Telecom	FDI	Won	77 367.00				0.00	31/12/16	Pound S terling	77,367.00
3013 68-Cocoon Networks	Cocoon Networks	FDI	Won	8002,650.00	Accelerated by between 6 months and a year	889,183.33	2,667,500.00	0.00	31/12/16	Pound S terling	3,556,733.33
3012995-The Exhibition office of China Special Steel	The Exhibition office of China Special Steel	FDI	Won	92,620.00	Accelerated by between 6 months and a year	79,363.33	16, 20.00	0.00	31/03/17	Pound S terling	96,783.33
3008013-Magistree Investments Pie Ltd	Magistree Investments Pie Ltd	FDI	Won	906,367.00				0.00	07/0 /16	Pound S terling	0.00
3008125-Sunday Somewhere	Sunday Somewhere	FDI	Won	3 788.00				0.00	1/0 /16	Pound S terling	0.00
30119 3-Dotography	Dotography	FDI	Won	2 578,900.00	Accelerated by at least a year	859,633.33		0.00	06/07/16	Pound S terling	859,633.33
3010330-Culture Amp	Culture Amp	FDI	Won	1 031,560.00				0.00	07/07/16	Pound S terling	1,031,560.00
301095 -Promapp	Promapp	FDI	Won	257,890.00				0.00	16/07/16	Pound S terling	257,890.00
3012280-Sleeping Duck	Sleeping Duck	FDI	Won	312,330.00				0.00	22/07/16	Pound S terling	0.00
30118 8-CST Tax Advisors	CST Tax Advisors	FDI	Won	139, 30.00				13.9 3.00	2 /08/16	Pound S terling	13.9 3.00
300752 -BioEnergy Pty Ltd	BioEnergy Pty Ltd	FDI	Won	183,523.00	Accelerated by at least a year	60,17 33		0.00	01/08/16	Pound S terling	183,523.00
3008 36-Commonwealth Bank of Australia	Commonwealth Bank of Australia	FDI	Won	2 667,550.00	Accelerated by between 6 months and a year	391,2 0.67	320,106.00	0.00	09/09/16	Pound S terling	711.3 6.67
3011125-Child Labor Free	Child Labor Free	FDI	Won	139, 30.00				0.00	22/09/16	Pound S terling	0.00
3010100 -PFL Spaces	PFL Spaces	FDI	Won	139, 30.00				0.00	30/09/16	Pound S terling	0.00
3012658-Integral Travel	Integral Travel	FDI	Won	825,500.00				0.00	1/12/16	Pound S terling	825,500.00
301079 -Please Connect Me	Fast Connect NZ	FDI	Won	1 289, 50.00				0.00	20/12/16	Pound S terling	0.00
3011028-MYWave	MYWave	FDI	Won	515,780.00				0.00	30/12/16	Pound S terling	515,780.00
3009582-QiRe So ware Pty Ltd	QiRe So ware Pty Ltd	FDI	Won	515,780.00				103,156.00	1 /02/17	Pound S terling	103,156.00
3012708-Mon Pulse	Mon Pulse	FDI	Won	109, 70.00				0.00	31/03/17	Pound S terling	0.00
3009705-Orcam	Orcam	FDI	Won	386,835.00	Accelerated by between 6 months and a year	6 , 72.50		0.00	11/05/16	Pound S terling	386,835.00
3010823-Fluid Business Solutions	Fluid Business Solutions	FDI	Won	515,780.00	Accelerated by at least a year	1 6,137.67	77,367.00	0.00	19/10/16	Pound S terling	223,50 67
3003776-Cario te	Cario te	FDI	Won	6 7,25.00				0.00	06/11/16	Pound S terling	6 7,25.00
3008833-Bringme	Bringme	FDI	Won	773,670.00				0.00	23/11/16	Pound S terling	773,670.00
3008972-Meodoc Labs	Meodoc Labs	FDI	Won	32 300.00				0.00	23/11/16	Pound S terling	32 300.00
3008637-Wilchra Studios	Wilchra Studios	FDI	Won	257,890.00	Accelerated by at least a year	0.00	257,890.00	0.00	07/12/16	Pound S terling	257,890.00
3008987-Wanaka	Wanaka	FDI	Won	722,250.00				0.00	09/12/16	Pound S terling	722,250.00
301190 -Azo icaster	Azo icaster	FDI	Won	257,890.00				128.9 5.00	16/12/16	Pound S terling	128.9 5.00
3008502-VRK Defence Services Ltd	VRK Defence Services Ltd	FDI	Won	1 289, 50.00	Accelerated by between 6 months and a year	171,926.67	257,890.00	0.00	16/12/16	Pound S terling	29,816.67
3012522-eToro	eToro	FDI	Won	2 667,550.00				0.00	21/12/16	Pound S terling	0.00
30123 6-Good Hospitality Group	Good Hospitality Group	FDI	Won	608,300.00				66,360.00	11/12/16	Pound S terling	608,300.00
3011 66-HiBob	HiBob	FDI	Won	2 578,900.00				0.00	29/12/16	Pound S terling	0.00
300901 -Accuflow	Accuflow	FDI	Won	1 160,550.00	Accelerated by between 6 months and a year	133.2 3.17	361.0 0.00	0.00	30/12/16	Pound S terling	9 289.17
300231-Chiva	Chiva	FDI	Won	6 8,600.00				0.00	31/12/16	Pound S terling	6 8,600.00
300 226-YMatou.com	YMT	FDI	Won	5 7,35.00	Accelerated by between 6 months and a year	9,122.50		0.00	29/09/16	Pound S terling	5 7,35.00
3003898-LatentView Analytics Pvt. Ltd	LatentView Analytics Pvt. Ltd	FDI	Won	1 289, 50.00				0.00	30/06/16	Pound S terling	1 289, 50.00
3012693-Pinnacle Info ech Solutions	Pinnacle Info ech Solutions	FDI	Won	257,890.00				0.00	31/12/16	Pound S terling	0.00
3011 2-Tipple Brands Ltd	Tipple Brands Ltd	FDI	Won	152, 00.00				0.00	30/03/17	Pound S terling	0.00
3008963-Cubel Techno Labs Pvt Ltd	Cubel Techno Labs Pvt Ltd	FDI	Won	257,890.00	Accelerated by between 6 months and a year	2,981.67		0.00	31/03/17	Pound S terling	2,981.67
30121 0-China Merchants Bank London Branch	China Merchants Bank London Branch	FDI	Won	1 007,00.00				0.00	30/06/16	Pound S terling	3.0 1,007.00
3012236-LPTF INTERNAT ONAL LIMITED	Shanghai Bai Heng King Industrial C	FDI	Won	69,715.00	Accelerated by between 6 months and a year	9,295.33	13.9 3.00	0.00	30/09/16	Pound S terling	23,236.33
3012707-Shanghai Tianru Communication L	Shanghai Tianru Communication L	FDI	Won	206,312.00	Accelerated by at least a year	51,578.00		0.00	28/09/16	Pound S terling	103,156.00
3012381-FLVR Studio	Sherzhen Bahauanj ang Cu lure & C F	FDI	Won	60,609.00	Accelerated by at least a year	13, 68.67	20,203.00	0.00	29/09/16	Pound S terling	33,671.67
30127 2-Nanjing Creative Design Centre	Nanjing Des gn Gallery Cu lure Des	FDI	Won	0 080.00	Accelerated by at least a year	87.5 6.33	1 1, 21.00	0.00	29/09/16	Pound S terling	228,967.33
301252 -Global Fashion Group	Global Fashion Group	FDI	Won	5 7,35.00				0.00	09/12/16	Pound S terling	5 7,35.00
3013127-Suzhu Vita Info Technology Ltd.	Suzhu Vita Info Technology Ltd.	FDI	Won	328, 10.00	Accelerated by between 6 months and a year	0,139.00	87,576.00	0.00	30/12/16	Pound S terling	127,175.00
3013278-Augus Consulting	Augus Consulting	FDI	Won	139, 30.00				0.00	30/12/16	Pound S terling	0.00
3011020-NextGate	NextGate	FDI	Won	515,780.00				0.00	2/11/16	Pound S terling	515,780.00
301233 -App i Ventures	App i Ventures	FDI	Won	386,835.00	Accelerated by between 6 months and a year	51,578.00	77,367.00	0.00	09/02/17	Pound S terling	386,835.00
30052 6-Stradvarius	Stradvarius	FDI	Won	5 7,35.00				0.00	13/12/16	Pound S terling	0.00
3013082-Reignwood Investments UK Limited	Reignwood Investments UK Limited	FDI	Won	202,800.00	Accelerated by at least a year	663,600.00	2,212,000.00	0.00	31/03/17	Pound S terling	2,875,600.00
3002227-Korea Investment Corporation London Office	Korea Investment Corporation London	FDI	Won	533,510.00				0.00	29/07/16	Pound S terling	0.00
3008219-CGR Corporation Limit ed	CGR Corporation Limit ed	FDI	Won	386,835.00	Accelerated by between 6 months and a year	537.50	89,077.00	0.00	30/06/16	Pound S terling	356,300.00
3012059-Inspur Group Co., Ltd.	Inspur Group Co., Ltd.	FDI	Won	773,670.00				0.00	30/09/16		

3006875-Tab e Talk	Tab e Talk	FDI	Won	Yes	711,200.00	Accelerated by between 6 months and a year	118,533.33	0.00	19/07/16	Pound S er inq	711,200.00	
3008373-DB Schenker Logistics (UK)	DB Schenker Logistics (UK)	FDI	Won	No	391,930.00			0.00	05/08/16	Pound S er inq	0.00	
3008868-Deutsche Bank AG (Account)	Deutsche Bank AG (Account)	FDI	Won	No	2,957,550.00			0.00	05/08/16	Pound S er inq	0.00	
3006732-Staff inder	Staff inder	FDI	Won	Yes	2,578,900.00			0.00	05/08/16	Pound S er inq	2,578,900.00	
3006833-Aut con	Aut con	FDI	Won	Yes	15 7.3 0.00	Accelerated by between 6 months and a year	257,890.00	0.00	05/08/16	Pound S er inq	15 7.3 0.00	
3008120-UBS	UBS	FDI	Won	Yes	6 0,212.00			0.00	05/08/16	Pound S er inq	6 0,212.00	
3010789-DRI TT Environmental Solutions	DRI TT Environmental Solutions	FDI	Won	No	206,220.00	Accelerated by between 6 months and a year		1.67	06/06/16	Pound S er inq	1.67	
301150-Nextdoor	Nextdoor	FDI	Won	Yes	257,890.00	Accelerated by between 6 months and a year	2,981.67	0.00	02/12/16	Pound S er inq	257,890.00	
30111 87-Hyperwallet	Hyperwallet Systems Inc.	FDI	Won	No	266,755.00			0.00	02/12/16	Pound S er inq	0.00	
301025 -Token	Token	FDI	Won	No	1,289 50.00			0.00	20/03/17	Pound S er inq	0.00	
3011517-IRM China Financial Services	IRM China Financial Services	FDI	Won	No	533,510.00	Accelerated by at least a year	177,836.67	0.00	30/06/16	Pound S er inq	177,836.67	
3011532-Corvey Educato	Anqlopedia Educato	FDI	Won	No	97,601.00		13.9 3.00	30/06/16		Pound S er inq	13.9 3.00	
3011153 -Huawei Technolo es (UK) CO., LTD.	Huawei Technolo es (UK) CO., LTD.	FDI	Won	No	1,289 50.00	Accelerated by at least a year	29,816.67	0.00	30/06/16	Pound S er inq	29,816.67	
3012011-Beijing StatusWin Lottery Operations Techn	Beijing StatusWin Lottery Operations Techn	FDI	Won	No	1,031,550.00	Accelerated by between 6 months and a year	150 35.83	128.9	0.00	30/06/16	Pound S er inq	279,380.83
3012127-NexChange	NexChange	FDI	Won	No	83,658.00			0.00	30/06/16	Pound S er inq	0.00	
3010210-Weihai Kaihua Import and export co ltd	Weihai Kaihua Import and export co ltd	FDI	Won	Yes	202,030.00	Accelerated by at least a year	67.3 3.33	0.00	30/09/16	Pound S er inq	202,030.00	
3012258-Subhan	SUBHAN INTERNATIONAL CO., LI	FDI	Won	No	87,576.00		0.00	0.00	30/09/16	Pound S er inq	0.00	
3013076-Deshuang Chongqing Hotpot	Deshuang Chongqing Hotpot	FDI	Won	No	101,620.00	Accelerated by between 6 months and a year	16,933.33	0.00	30/12/16	Pound S er inq	16,933.33	
301321-Beijing Maobishenghua Tech Ltd	Beijing Maobishenghua Tech Ltd	FDI	Won	No	533,510.00	Accelerated by at least a year	177,836.67	0.00	31/12/16	Pound S er inq	177,836.67	
3008792-Tab eau Software UK Ltd	Tab eau Software UK Ltd	FDI	Won	No	16 50 ,960.00	Accelerated by between 6 months and a year	2,039.0 0.00	0.00	01/0 /16	Pound S er inq	2,039.0 0.00	
3008796-Mashable	Mashable	FDI	Won	No	505,075.00	Accelerated by between 6 months and a year	67.3 3.33	101,015.00	31/05/16	Pound S er inq	168,358.33	
3005070-Amazon UK	Amazon UK	FDI	Won	No	10,315,600.00			0.00	15/06/16	Pound S er inq	0.00	
301213 - Slack Over low	Slack Over low	FDI	Won	No	1,083,138.00		25,789.00	23/06/16		Pound S er inq	25,789.00	
300912 -Pin ertest	Pin ertest	FDI	Won	No	515,790.00			0.00	18/07/16	Pound S er inq	0.00	
3007355-WP Engine	WP Engine	FDI	Won	No	1,289 50.00	Accelerated by at least a year	29,816.67	0.00	12/10/16	Pound S er inq	29,816.67	
3005269-Airbnb	Airbnb	FDI	Won	No	1,160,505.00			0.00	12/12/16	Pound S er inq	0.00	
3010385-Twilio Europe	Twilio Europe	FDI	Won	No	5 1,569.00		103,156.00	16/12/16		Pound S er inq	103,156.00	
3009327-Domo	Domo	FDI	Won	No	2,527,322.00	Accelerated by between 6 months and a year	399,729.50	128.9 5.00	08/03/17	Pound S er inq	528,67 50	
3007376-Veeva	Veeva	FDI	Won	No	1,108,927.00			0.00	09/03/17	Pound S er inq	0.00	
30135 8-General Assembly	General Assembly	FDI	Won	No	278,860.00	Accelerated by between 6 months and a year	39,505.17	1,829.00	20/03/17	Pound S er inq	81.33 17	
3011869-Intel Corpora ion (UK) Limited	Intel Corpora ion (UK) Limited	FDI	Won	No	1,160,505.00		0.00	2 03/17		Pound S er inq	0.00	
3021126-Breather	Breather	FDI	Won	No	515,790.00		128.9 5.00	30/03/17		Pound S er inq	128.9 5.00	
3008805-Cofely Axima	Cofely Axima (ENGIE GROUP)	FDI	Won	No	622,670.00		0.00	15/0 /16		Pound S er inq	0.00	
300339 -LVMH	LVMH	FDI	Won	No	2,079,930.00		0.00	28/0 /16		Pound S er inq	0.00	
3006896-Grupo Sagardi	Grupo Sagardi	FDI	Won	No	57,200.00		0.00	31/08/16		Pound S er inq	0.00	
3007253-Scavolini SpA	Scavolini SpA	FDI	Won	No	3 1,788.00	Accelerated by at least a year	10.9 7.00	10.9 7.00	01/08/16	Pound S er inq	3,788.00	
300 93 -Atos Origin UK L d	Atos Limited	FDI	Won	No	1,908,386.00			0.00	12/09/16	Pound S er inq	0.00	
300713 -Laakaehuset	Laakaehuset	FDI	Won	No	152 000.00		0.00	11/0 /16		Pound S er inq	0.00	
3008 70-Gettax UK	Gett UK	FDI	Won	No	5,931 70.00		0.00	11/0 /16		Pound S er inq	0.00	
3008981-citizenM Hotel	citizenM Bankside	FDI	Won	No	88 300.00		0.00	11/0 /16		Pound S er inq	0.00	
3010386-Catawiki	Catawiki	FDI	Won	No	386,835.00		0.00	12/09/16		Pound S er inq	0.00	
3002932-Black Voice Media	Black Voice Media	FDI	Won	Yes	0 060.00	Accelerated by at least a year	101,015.00	101,015.00	25/11/16	Pound S er inq	0 060.00	
3009265-Early Metrics	Early Metrics	FDI	Won	No	773,670.00			0.00	08/0 /16	Pound S er inq	0.00	
3010015-ZetraSoft	ZetraSoft	FDI	Won	No	515,790.00	Accelerated by between 6 months and a year	57.3 8.00	51,578.00	08/0 /16	Pound S er inq	108,926.00	
3011 20-HotStreet	HotStreet	FDI	Won	No	15 73 00	Accelerated by between 6 months and a year	19,116.00	0.00	08/0 /16	Pound S er inq	19,116.00	
3010002-Slav Film	Slav Film	FDI	Won	Yes	707 105.00	Accelerated by at least a year	236,005.00	101,015.00	08/0 /16	Pound S er inq	707 105.00	
3009169-Appstud	Appstud	FDI	Won	No	386,835.00	Accelerated by at least a year	95,580.00	0.00	08/0 /16	Pound S er inq	95,580.00	
3009261-BuzzStreets	BuzzStreets	FDI	Won	No	773,670.00	Accelerated by at least a year	172.0 00	77,367.00	08/0 /16	Pound S er inq	2 9 11.00	
3009867-Innowave Technology	Innowave Technology	FDI	Won	No	2,063,120.00		386,835.00	08/0 /16		Pound S er inq	386,835.00	
3005960-Internet Corp	High Relevance	FDI	Won	No	128.9 5.00		0.00	1 /0 /16		Pound S er inq	0.00	
3009 51-Transmedia S.A Cuelataria	Transmedia S.A Cuelataria	FDI	Won	No	10 110.00		0.00	1 /0 /16		Pound S er inq	0.00	
3009 52-Turim Family Off ce & Investment Managem	Turim Family Off ce & Investment M	FDI	Won	No	213 0 00		0.00	15/0 /16		Pound S er inq	0.00	
3009 58-Xingu Capi al	Xingu Capital	FDI	Won	No	533,510.00	Accelerated by between 6 months and a year	159,300.00	0.00	15/0 /16	Pound S er inq	159,300.00	
3003076-Solulia Intel igence	Solulia Intel igence	FDI	Won	Yes	515,790.00	Accelerated by between 6 months and a year	63,720.00	0.00	15/0 /16	Pound S er inq	515,790.00	
300535 -Ara Vartarian	Ara Vartarian	FDI	Won	No	65,682.00		0.00	18/0 /16		Pound S er inq	0.00	
301039 -Jin UK	Jin UK	FDI	Won	No	180,523.00		0.00	19/08/16		Pound S er inq	0.00	
3010296-01 Accounting services	01 Accounting services	FDI	Won	No	55,772.00		0.00	19/08/16		Pound S er inq	0.00	
3011025-SEDI Group	SEDI Group	FDI	Won	No	1,822.00		0.00	30/08/16		Pound S er inq	0.00	
3008076-Magnesita	Magnesita	FDI	Won	Yes	622,670.00		0.00	19/08/16		Pound S er inq	622,670.00	
3011710-Neopul	Neopul	FDI	Won	Yes	90,350.00		0.00	19/08/16		Pound S er inq	90,350.00	
3007581-Morphis Tech	Morphis Tech	FDI	Won	No	206,312.00	Accelerated by between 6 months and a year	12.89 50	128.9 5.00	19/08/16	Pound S er inq	1 1,839.50	
30055 3-Desalidiers	Desalidiers	FDI	Won	No	515,790.00			0.00	30/09/16	Pound S er inq	0.00	
3009885-Abaco Consultores	Abaco Consultores	FDI	Won	No	773,670.00	Accelerated by between 6 months and a year	107 5 17	128.9 5.00	23/09/16	Pound S er inq	236,399.17	
3009868-Ebizmarts	Ebizmarts	FDI	Won	No	180,523.00		0.00	23/09/16		Pound S er inq	0.00	
3009890-50Partners	50Partners	FDI	Won	No	97,601.00		0.00	30/09/16		Pound S er inq	0.00	
3011827-Citizen Press	Citizen Press	FDI	Won	No	139 30.00		0.00	30/09/16		Pound S er inq	0.00	
3012223-Mycocoon	Mycocoon	FDI	Won	No	6 860.00		0.00	30/09/16		Pound S er inq	0.00	
3012257-Altar Technologies	Altar Technologies	FDI	Won	No	128.9 5.00	Accelerated by between 6 months and a year	21 90.83	0.00	30/09/16	Pound S er inq	21 90.83	
30126 2-Mezza es Gusano Rojo	Mezza es Gusano Rojo	FDI	Won	No	30 80.00		0.00	30/09/16		Pound S er inq	0.00	
3008229-Hedios Patrimoine	Hedios Patrimoine	FDI	Won	No	213 0 00		0.00	30/09/16		Pound S er inq	0.00	
30082 -ami Par s - A exandre Mattiussi	ami Par s - A exandre Mattiussi	FDI	Won	No	5 738.00		0.00	30/09/16		Pound S er inq	0.00	
3009309-Web Geo Services	Web Geo Services	FDI	Won	No	77,367.00	Accelerated by between 6 months and a year	12.89 50	0.00	30/09/16	Pound S er inq	12.89 50	
3012165-Yezz	Yezz	FDI	Won	No	83,658.00	Accelerated by between 6 months and a year	9,295.33	27,886.00	31/10/16	Pound S er inq	37,181.33	
30126 5-FG Farma	FG Farma	FDI	Won	No	3 2 0.00		0.00	30/12/16		Pound S er inq	0.00	
3009500-JZ Re iance	JZ Re iance	FDI	Won	No	55,772.00	Accelerated by between 6 months and a year	9,295.33	0.00	30/12/16	Pound S er inq	9,295.33	
3009867-Remity	Remity	FDI	Won	No	1,333,775.00		0.00	11/08/16		Pound S er inq	0.00	
3007301-Surwe	Surwe	FDI	Won	No	773,670.00		0.00	16/12/16		Pound S er inq	0.00	
30107 5-Bombard er Business Aircraft	Bombard er Business Aircraft	FDI	Won	Yes	1,959,650.00		0.00	15/07/16		Pound S er inq	1,959,650.00	
3008503-TJM Brokerage	TJM Brokerage	FDI	Won	Yes	373 57.00		0.00	31/08/16		Pound S er inq	373 57.00	
3001915-Efficient	Efficient	FDI	Won	No	125 87.00		0.00	30/09/16		Pound S er inq	0.00	
3002703-Keley Consulting	Keley Consulting	FDI	Won	No	278,860.00		0.00	30/09/16		Pound S er inq	0.00	
3009 99-Thoughtbot	Thoughtbot	FDI	Won	No	515,790.00		0.00	13/07/16		Pound S er inq	0.00	
3008055-Bounce Exchange	Bounce Exchange	FDI	Won	Yes	3,868,350.00		0.00	07/09/16		Pound S er inq	3,868,350.00	
3008762-Casper	Casper	FDI	Won	No	273,675.00		0.00	22/12/16		Pound S er inq	273,675.00	
3010359-Wombat Security	Wombat Security	FDI	Won	Yes	386,835.00	Accelerated by between 6 months and a year	51,578.00	77,367.00	28/03/17	Pound S er inq	386,835.00	
3008168-Karpo	Karpo	FDI	Won	No	6 725.00		0.00	31/03/17		Pound S er inq	0.00	
3007779-Coinbase	Coinbase	FDI	Won	No	800,265.00		0.00	11/08/16		Pound S er inq	800,265.00	
3009888 7 Degrees	7 Degrees	FDI	Won	Yes	515,790.00	Accelerated by between 6 months and a year	85,963.33	0.00	07/09/16	Pound S er inq	515,790.00	
3002517-Lululemon Athlet ca	Lululemon Athlet ca	FDI	Won	Yes	875,760.00		0.00	23/09/16		Pound S er inq	875,760.00	
301058 -LeanPath	LeanPath	FDI	Won	Yes	515,790.00	Accelerated by between 6 months and a year	85,963.33	0.00	12/12/16	Pound S er inq	515,790.00	
301058 -Stage 3 Systems	Stage 3 Systems	FDI	Won	Yes	773,670.00	Accelerated by at least a year	21 908.33	128.9 5.00	20/03/17	Pound S er inq	773,670.00	
3000159-Inbensa	Inbensa	FDI	Won	Yes	817,250.00		0.00	30/06/16		Pound S er inq	817,250.00	
3008590-Dream2Tech Solu on Pvt.Ltd	Dream2Tech Solu on Pvt.Ltd	FDI	Won	No	386,835.00		0.00	30/06/16		Pound S er inq	0.00	
3011222-Mahindra Reva Electric Vehicles Pvt.Ltd	Mahindra Reva Electric Vehicles Pvt.Ltd	FDI	Won	No	16 00.00		0.00	28/03/17		Pound S er inq	0.00	
3012286-Sarai Taparia Construct on and Houzinq (P)	Sarai Taparia Construct on and Houzinq (P)	FDI	Won	Yes	817,225.00		0.00	30/03/17		Pound S er inq	817,225.00	
3011 80-Independent Label Alliance	Independent Label Alliance	FDI	Won	Yes	80,812.00		0.00	30/06/16		Pound S er inq	80,812.00	
3010728-CBOE	CBOE	FDI	Won	No	160,055.00		0.00	20/09/16		Pound S er inq	0.00	
3011838-Nativo	Nativo	FDI	Won	No	303.0 5.00		0.00	21/12/16		Pound S er inq	303.0 5.00	
3010531-Tastemade	Tastemade	FDI	Won	Yes	0 060.00		0.00	09/02/17		Pound S er inq	0 060.00	
3011391-Loot Crate	Loot Crate	FDI	Won	No	218.9 0.00		0.00	31/03/17		Pound S er inq	0.00	
3011828-Usha Martin Technolog es	Usha Martin Technolog es	FDI	Won	No	15 7.3 0.00		0.00	30/06/16		Pound S er inq	0.00	
3010500-Doreminq Asia Co., Ltd												

3008883-Soft abs Technologies and Deve opment P	Soft abs Technologies and Deve opr	FDI	Won	No	128.9	5.00	Accelerated by between 6 months and a year	21	90.83	0.00	31/03/17	Pound S er ing	21	90.83		
3001615-Sanrio Company Ltd	Sanrio Company Ltd	FDI	Won	No	606,090.00	Accelerated by at least a year		202,030.00	0.00	31/12/16	Pound S er ing		202,030.00			
3011 02-RED Tours Ltd	RED Tours Ltd	FDI	Won	No	99.5	0.00			0.00	30/06/16	Pound S er ing		0.00			
3008962-FabCars Pvt Ltd	FabCars Pvt Ltd	FDI	Won	Yes	27,886.00	Accelerated by at least a year		9,295.33	0.00	30/09/16	Pound S er ing		27,886.00			
3008237-Square Yards Consulting Pvt. Ltd	Square Yards Consulting Pvt. Ltd	FDI	Won	No	167,316.00	Accelerated by between 6 months and a year		27,886.00	0.00	30/09/16	Pound S er ing		27,886.00			
3012191-Vas Data Services Pvt Ltd	Vas Data Services Pvt Ltd	FDI	Won	No	5	735.00			0.00	30/09/16	Pound S er ing		0.00			
3008033-Evolutch Networks Pvt Ltd	Evolutch Networks Pvt Ltd	FDI	Won	Yes	515,780.00				0.00	30/03/17	Pound S er ing		515,780.00			
3012 55-Future Style Lab	Future Style Lab	FDI	Won	No	202,030.00				0.00	30/03/17	Pound S er ing		0.00			
30072 9-Ozeki Corporation	Ozeki Corporation	FDI	Won	Yes	20,320.00				0.00	30/09/16	Pound S er ing		20,320.00			
3012135-MMOBILE EUROPE LIMITED	MMOBILE EUROPE LIMITED	FDI	Won	No	513,075.00				0.00	30/06/16	Pound S er ing		0.00			
3012289-State Bank Of Ind a	State Bank Of Ind a	FDI	Won	Yes	3	73	570.00	Accelerated by between 6 months and a year	622	28.33	0.00	30/09/16	Pound S er ing	3,73	570.00	
3005928-Ace Laboratories / Arise Pharma	Ace Laboratories / Arise Pharma	FDI	Won	No	389,160.00				0.00	07/03/17	Pound S er ing		0.00			
3000657-Rapidvalue Solut ons	Rapidvalue Solut ons	FDI	Won	Yes	257,890.00	Accelerated by at least a year		85,963.33	0.00	30/03/17	Pound S er ing		257,890.00			
301 302-Wipro Infotech Software Services	Wipro Infotech Software Services	FDI	Won	No	5,205,275.00				0.00	30/03/17	Pound S er ing		773,670.00			
3009511-Counc n on Internat onal Educational Exchan	Counc n on Internat onal Educational Exchan	FDI	Won	Yes	557,720.00	Accelerated by at least a year		8.33	209.1	5.00	28/0 /16	Pound S er ing		557,720.00		
3007259-Intercept Pharmaceuticals	Intercept Pharmaceuticals	FDI	Won	No	2,162,000.00				0.00	28/0 /16	Pound S er ing		0.00			
301097 -CivCom	CivCom	FDI	Won	No	51,578.00				0.00	1 /07/16	Pound S er ing		0.00			
3011762-Wahoo Fitness	Wahoo Fitness	FDI	Won	No	15	73	.00		0.00	1 /07/16	Pound S er ing		0.00			
3011873-F#	F Sharp	FDI	Won	Yes	309	68.00	Accelerated by between 6 months and a year		51,578.00	0.00	16/08/16	Pound S er ing		309	68.00	
3012 89-Switch	Switch	FDI	Won	Yes	2,063,120.00	Accelerated by at least a year		687,706.67	0.00	1 /09/16	Pound S er ing		2,063,120.00			
3011561-Gesture Tek	Gesture Tek	FDI	Won	No	32	300.00			0.00	19/08/16	Pound S er ing		0.00			
300853 Circle	Circle	FDI	Won	Yes	773,670.00				0.00	19/12/16	Pound S er ing		773,670.00			
3012108-Pandera	Pandera	FDI	Won	No	1,289	50.00			0.00	20/12/16	Pound S er ing		0.00			
3012772-Nonlinear Digital	Nonlinear Digital	FDI	Won	No	15	73	.00		0.00	20/12/16	Pound S er ing		0.00			
300309 2-DZL Europe Limi ed	DZL Europe Limi ed	FDI	Won	Yes	6	725.00			0.00	28/03/17	Pound S er ing		6	725.00		
3005581-Koima Techno Service	Koima Techno Service	FDI	Won	No	77,367.00			51,578.00	0.00	31/03/17	Pound S er ing		51,578.00			
3000079-Alipay.com Co.,Ltd	Alipay.com Co.,Ltd	FDI	Won	Yes	1,333,775.00				0.00	26/0 /16	Pound S er ing		1,333,775.00			
3008963-One plus	One plus	FDI	Won	Yes	515,780.00	Accelerated by between 6 months and a year		2,981.67	257	890.00	30/06/16	Pound S er ing		515,780.00		
3009531-Jiay Jiaoyu	Jiay Jiaoyu	FDI	Won	No	69,715.00	Accelerated by at least a year		18,590.67	13.9	3.00	30/06/16	Pound S er ing		32,533.67		
30000 9-Shanghai Wind Information Co.,Ltd	Shanghai Wind Information Co.,Ltd	FDI	Won	No	320,106.00				0.00	29/09/16	Pound S er ing		0.00			
3000039-HAITONG SECURIT ES CO., LTD	HAITONG SECURIT ES CO., LTD	FDI	Won	Yes	5,335,100.00				0.00	30/09/16	Pound S er ing		5,335,100.00			
301283 Yiwuapu.com	Yiwuapu.com	FDI	Won	Yes	1,09	700.00	Accelerated by between 6 months and a year		91,225.00	5	7,350.00	29/12/16	Pound S er ing		1,09	700.00
3011131-Medtrum	Medtrum Technology	FDI	Won	Yes	216,200.00				0.00	30/12/16	Pound S er ing		216,200.00			
3012905-Manhar Commercial	Manhar Commercial	FDI	Won	Yes	90,350.00	Accelerated by between 6 months and a year		81,725.00	0.00	30/12/16	Pound S er ing		90,350.00			
3009 33-EasySoft	EasySoft	FDI	Won	Yes	1,067,020.00	Accelerated by between 6 months and a year		177,836.67	0.00	18/0 /16	Pound S er ing		1,067,020.00			
3007 77-Prospectus Consulting	Prospectus Consulting	FDI	Won	No	533,510.00				0.00	19/0 /16	Pound S er ing		0.00			
3008 79-Exed Consulting	Exed Consulting	FDI	Won	Yes	515,780.00				0.00	20/0 /16	Pound S er ing		515,780.00			
300695 -tinsell	tinsell	FDI	Won	No	515,780.00				0.00	06/06/16	Pound S er ing		0.00			
3007857-Frescobaldi	Frescobaldi	FDI	Won	No	30	800.00			0.00	25/07/16	Pound S er ing		0.00			
3010629-Sicis	Sicis	FDI	Won	No	87	578.00			0.00	25/07/16	Pound S er ing		0.00			
3009718-MCG Engineering	MCG Engineering Sri	FDI	Won	Yes	817,250.00	Accelerated by between 6 months and a year		136,208.33	0.00	25/07/16	Pound S er ing		817,250.00			
301029 -Symbionia	Symbionia	FDI	Won	Yes	622,870.00				0.00	27/07/16	Pound S er ing		622,870.00			
3007778-EIG Solutions	Etra - EIG Solutions	FDI	Won	Yes	257,890.00				0.00	27/07/16	Pound S er ing		257,890.00			
3010503-Frezderm	Frezderm	FDI	Won	Yes	32	00.00	Accelerated by at least a year		1	133.33	0.00	28/07/16	Pound S er ing		32	00.00
30108 9-Celta Consul ores	Celta Consul ores	FDI	Won	No	27,886.00				0.00	31/08/16	Pound S er ing		0.00			
3006973-Essi Pro ects	Essi Pro ects	FDI	Won	Yes	257,890.00				0.00	07/09/16	Pound S er ing		257,890.00			
30077 2-Chorally	Chorally	FDI	Won	No	309	68.00			0.00	26/09/16	Pound S er ing		0.00			
3008876-Xpand IT	Xpand IT	FDI	Won	No	515,780.00				0.00	27/09/16	Pound S er ing		0.00			
300776 -Pan d' Una Volta	Pan d' Una Volta	FDI	Won	No	30	800.00			0.00	22/12/16	Pound S er ing		0.00			
3009608-Crowdfodding	Crowdfodding	FDI	Won	No	160,053.00				0.00	30/12/16	Pound S er ing		0.00			
3000 7-Khazannah Nasional Berhad	Khazannah Nasional Berhad	FDI	Won	No	800	265.00			0.00	30/03/17	Pound S er ing		0.00			
3011608-Monica Lee	Talent Shop	FDI	Won	Yes	257,890.00	Accelerated by between 6 months and a year		3	385.33	51,578.00	31/12/16	Pound S er ing		257,890.00		
3009372-Nihon Shokken Holdings Co Ltd London Bra	Nihon Shokken Holdings Co Ltd Lon	FDI	Won	No	81,280.00	Accelerated by at least a year		27,093.33	0.00	30/09/16	Pound S er ing		27,093.33			
3009529-Japan Agency for Medical Research and De	Japan Agency for Medical Research	FDI	Won	Yes	6	860.00			0.00	30/09/16	Pound S er ing		6	860.00		
28310-Silicon Valley Bank	Silicon Valley Bank	FDI	Won	No	10	03	5.00	Accelerated by between 6 months and a year	1,511,611.67	1,333,775.00	28/0 /16	Pound S er ing		2.8	5,386.67	
31301 Okta	Okta	FDI	Won	Yes	6	7,250.00			0.00	02/05/16	Pound S er ing		6	7,250.00		
28113 China Mobile Communications Corporation	China Mobile Communicat ons Corp	FDI	Won	No	12	62	.00		0.00	30/06/16	Pound S er ing		0.00			
2001 03-SwBridse Capital	SwBridse Capital II, LLC	FDI	Won	No	160	053.00			0.00	11/07/16	Pound S er ing		0.00			
32 F is.me	F is.me	FDI	Won	No	515,780.00				0.00	19/07/16	Pound S er ing		0.00			
200 783 Obrascón Huarte Lain	Obrascón Huarte Lain (OHL)	FDI	Won	No	08,625.00				0.00	31/08/16	Pound S er ing		0.00			
3052 Marinella	Marinella	FDI	Won	No	3	788.00			0.00	07/09/16	Pound S er ing		0.00			
3236 Northzone Ventures	Northzone Ventures	FDI	Won	No	213	0	.00		0.00	12/09/16	Pound S er ing		0.00			
2803 Blainey North	Blainey North	FDI	Won	No	202,030.00				0.00	30/09/16	Pound S er ing		0.00			
3026 Resplvy	Resplvy	FDI	Won	No	773,670.00	Accelerated by between 6 months and a year		6	72.50	386,835.00	13/12/16	Pound S er ing		51,307.50		
28913 Fousan International	Fousan International Ltd	FDI	Won	No	1,600,530.00				0.00	30/12/16	Pound S er ing		0.00			
25781 Gekkeikan	Gekkeikan	FDI	Won	Yes	06	00.00			67,733.33	0.00	06/01/17	Pound S er ing		06	00.00	
30092 iWebGate	WebGate	FDI	Won	No	515,780.00				0.00	30/03/17	Pound S er ing		0.00			
3182 Ana ec Infotech Pvt. Ltd.	Ana ec Infotech Pvt. Ltd.	FDI	Won	No	128.9	5.00			0.00	30/03/17	Pound S er ing		0.00			

104 377 978 67

Good morning/afternoon,

I'm xxx from London & Partners. [BDM's name] supported you when investing/expanding in London back in xxx.

We are conducting a very short survey that won't take more than 5 minutes of your time. Evidence from this survey will help us demonstrate the impact of London & Partners services to our stakeholders and to London economy. Your personal information and answers won't be shared with any third party organisation.

Would you be available to respond to 10 short questions now? *(if not try to arrange a slot to call back).*

Thanks

xxx

Pre-populated fields	
Business Name	A
Main contact person	B
Person job title	C
Sector	D
Location of London operation	E
Project completed in	F
No. of Expected jobs in Y3	G

1. Is your London's operation still based in E?

- a) YES (go to Q2)
- b) NO (go to Q1.1)

1.1 Where are you based now?

- a) Another London's location (please specify.....) - go to Q2
- b) Elsewhere in the UK (please specify.....) – go to Q1.2
- c) Outside the UK (please specify.....) – go to Q1.2

1.2 Why did you leave London?

1.3 Would you consider London again?

Close the Survey

2. Back in F you estimated you would employ G people in the first 3 years of operations. How many people do you employ now?

3. How many people do you expect to employ by (**insert date – needs to be 3 years from now**)?

4. Is the function of your operation...

- a) *The European Head Quarter*
- b) *The UK Head Quarter*
- c) *Other type of head quarter, please specify*
- d) *None of the above*

5. In the last financial year what percentage of your sales from your London's operation were to customers based in London?

- a) *Enter a percentage between 0 and 100% (go to Q5)*
- b) *Not sure (go to Q5.1)*

5.1 Would you be able to provide your best estimate of the percentage of your London's clients?

- a) *1-10%*
- b) *11-20%*
- c) *21-40%*
- d) *40-60%*
- e) *61-80%*
- f) *81-100%*
- g) *Don't Know*

6. In the last financial year what percentage of your competitors were based in London?

- a) *Enter a percentage between 0 and 100% (go to Q6)*
- b) *Not sure (go to Q6.1)*

6.1 Would you be able to provide your best estimate of the percentage of you London's competitors?

- a) *1-10%*
- b) *11-20%*
- c) *21-40%*
- d) *40-60%*
- e) *61-80%*
- f) *81-100%*
- g) *Don't Know*

7. Has your company invested/expanded in other UK locations following your first London investment **in F**?

- a) *Yes (go to Q8)*
- b) *No, but I am planning to invest (go to Q11)*
- c) *No, and I am not planning to invest further*

8. Where else did you invest/expand? (prompt codes if needed)

- a) *England (excluding London)*
- b) *Wales*
- c) *Scotland*
- d) *Northern Ireland*
- e) *London*

9. How many jobs did you create in (insert location/s from 8)

10. What was the total capital investment in (insert location/s from 8) for this/these investment project/s?

GO TO Q12

11. (ASK IF Q7 = b) planning to invest) Where else are you planning to invest/expand?

- a) *England (excluding London)*
- b) *Wales*
- c) *Scotland*
- d) *Northern Ireland*
- e) *London*

12. Does your UK operation currently export your goods and services abroad (outside the UK)?

- a) *Yes*
- b) *No, but I am planning to*
- c) *No*

END OF THE SURVEY – THANK YOU SO MUCH FOR YOUR TIME!

FDI RECONTACT SURVEY TOPLINE RESULTS

FEBRUARY 2016

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1. SURVEY OBJECTIVES
2. EXECUTIVE SUMMARY
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01

SURVEY OBJECTIVES

Objectives

- 1** Review the coefficients of the FDI economic impact model
- 2** Gather and understanding on how FDI companies we helped setting up in London 3 years ago are performing now
- 3** Provide new insights on FDI companies, including on export and London+



EXECUTIVE SUMMARY

EXECUTIVE SUMMARY

COMPANY LOCATION

Around 3 in 4 companies are still based in London

EXPORT

Almost 70% of the companies are currently exporting abroad

OFFICE FUNCTION

Over 60% of the companies operations are European Headquarters

OVEROPTIMISM

On average for every ten year 3 jobs claimed in 12-13, six have been realised (59%)

LONDON+

24% of the companies interviewed are London+

DISPLACEMENT

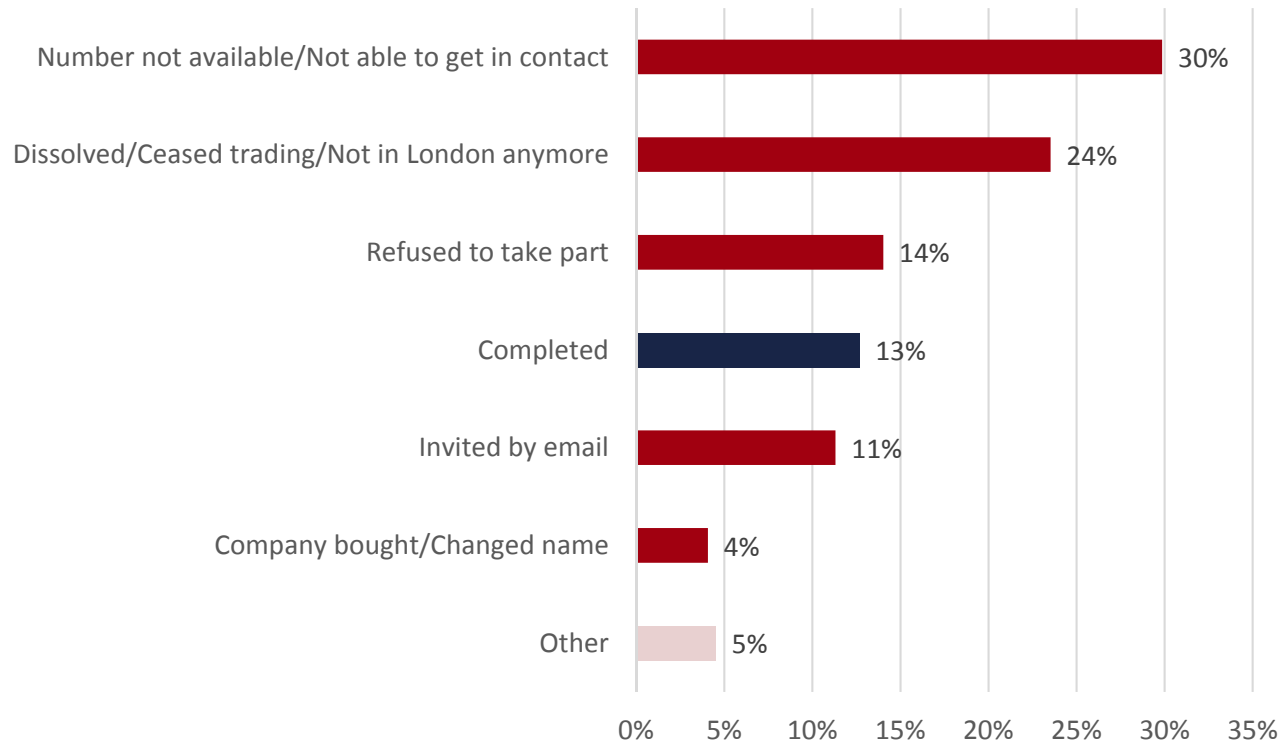
For every ten jobs created in London, two are displaced (21%)



METHODOLOGY AND SAMPLE

OUTCOME OF THE INTERVIEWS

- The telephone survey was undertaken in December and January contacting all the FDI companies we interacted with in FY 12-13 (221 in total)
- In total 28 responses were collected (13% response rate)
- Over half of the companies are either dissolved or we were not able to contact them

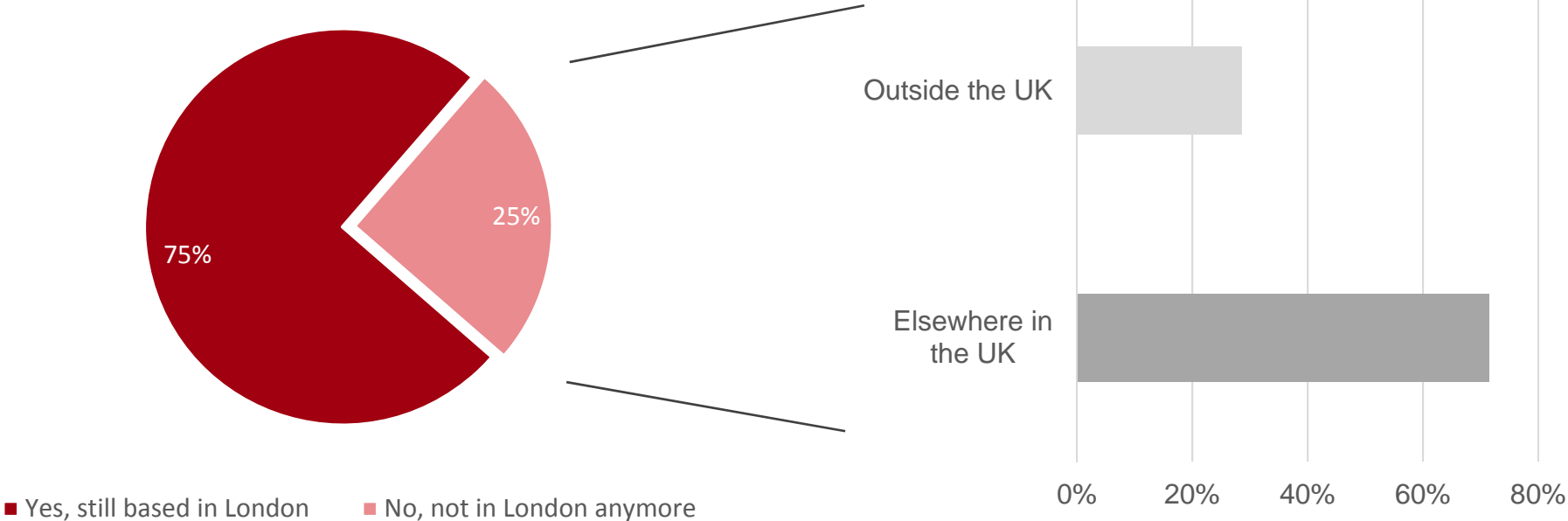




SURVEY INSIGHTS

COMPANY LOCATION

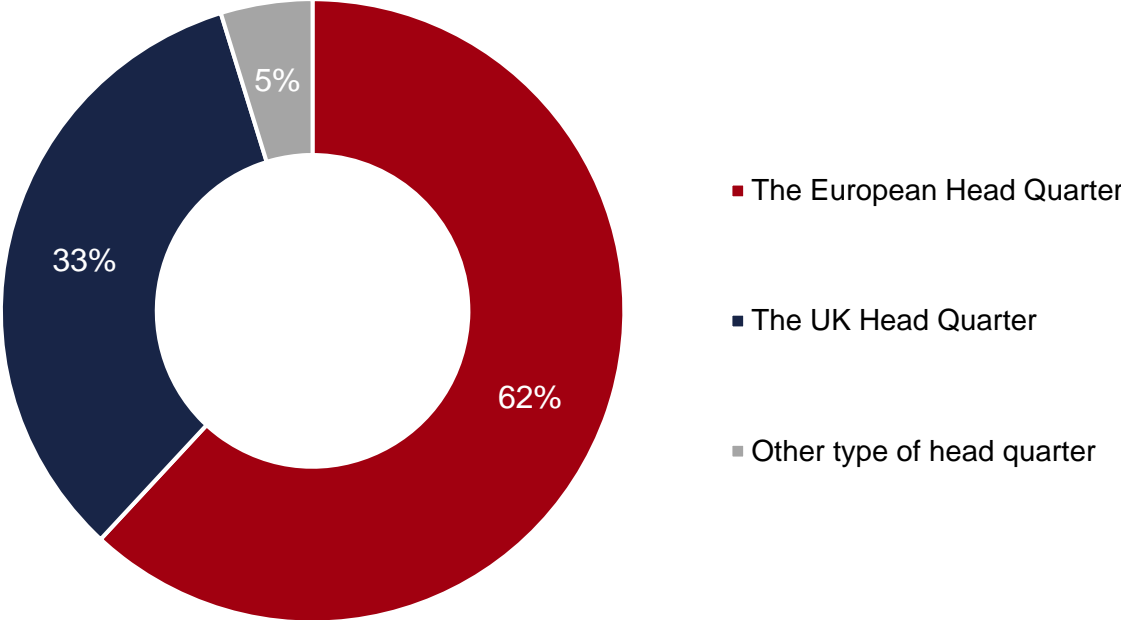
- Around 3 in 4 companies are still based in London



Q1: Is your London's operation still based in ...? Q2 Where are you based now?

OFFICE FUNCTION

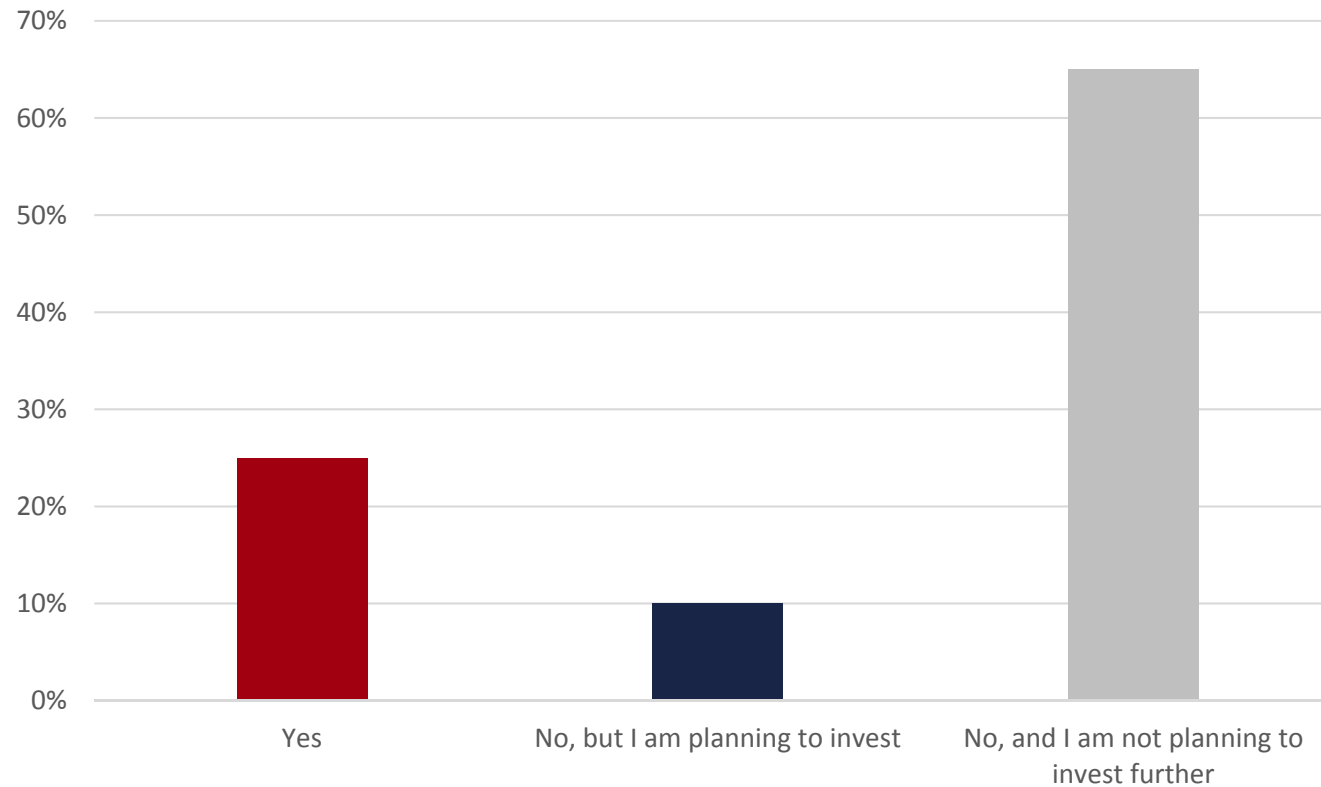
- Over 60% are European headquarters



Q8. Is the function of your operation...

EXPANSION OUTSIDE LONDON (LONDON+)

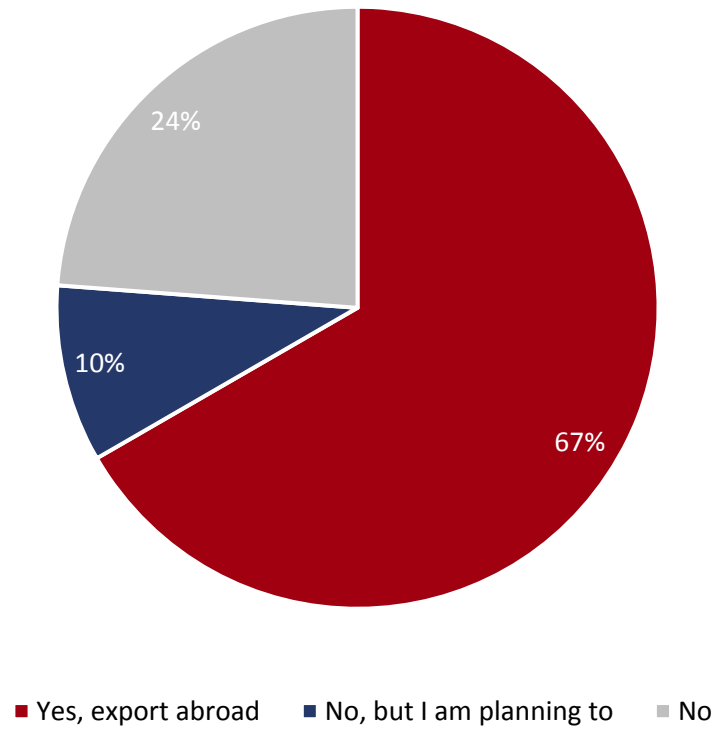
- Almost 1 in 4 companies expanded outside London, most of them to England



Q11: Has your company invested/expanded in other UK locations following your first London investment?

EXPORT

- 2 in 3 companies' UK based operations export abroad



Q16: Does your UK operation currently export your goods and services abroad (outside the UK)?

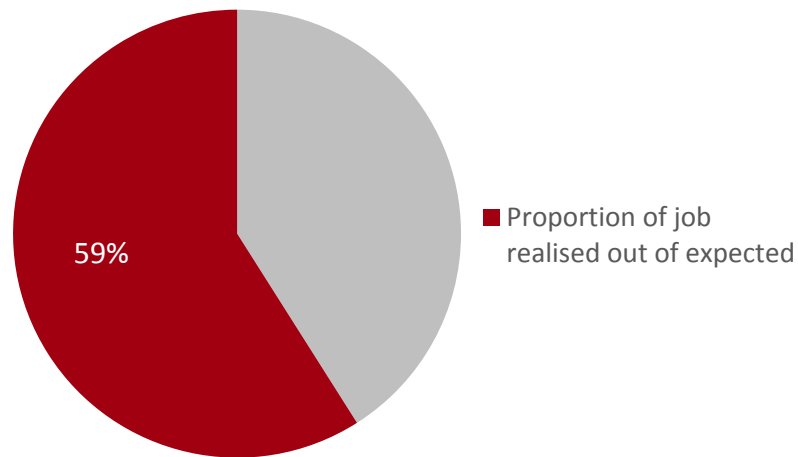


ECONOMIC IMPACT MODEL COEFFICIENTS

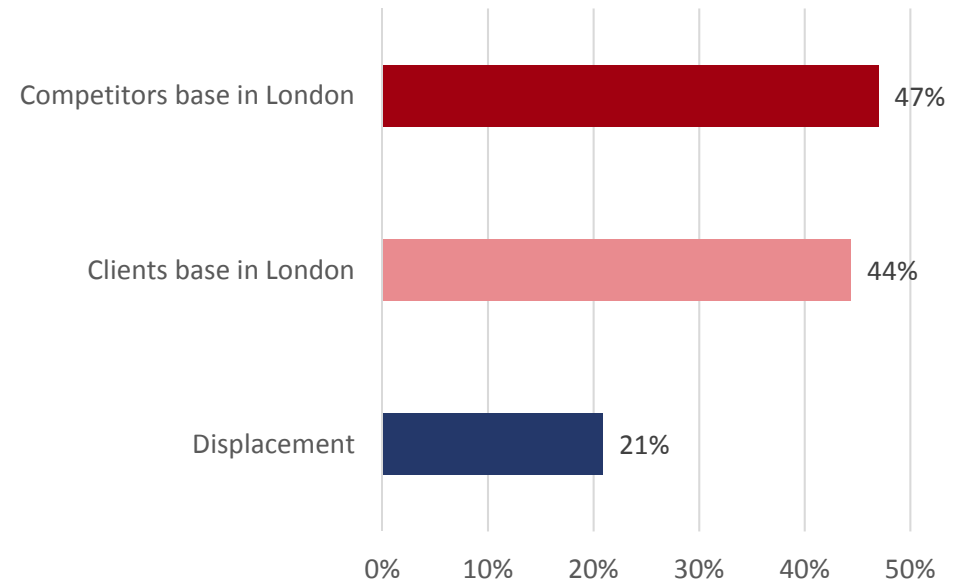
OVEROPTIMISM AND DISPLACEMENT

- On average for every ten year 3 jobs claimed in 12-13, six have been realised (59%)
- For every ten jobs created, two are displaced (21%)

Proportion of Jobs realised after 3 years



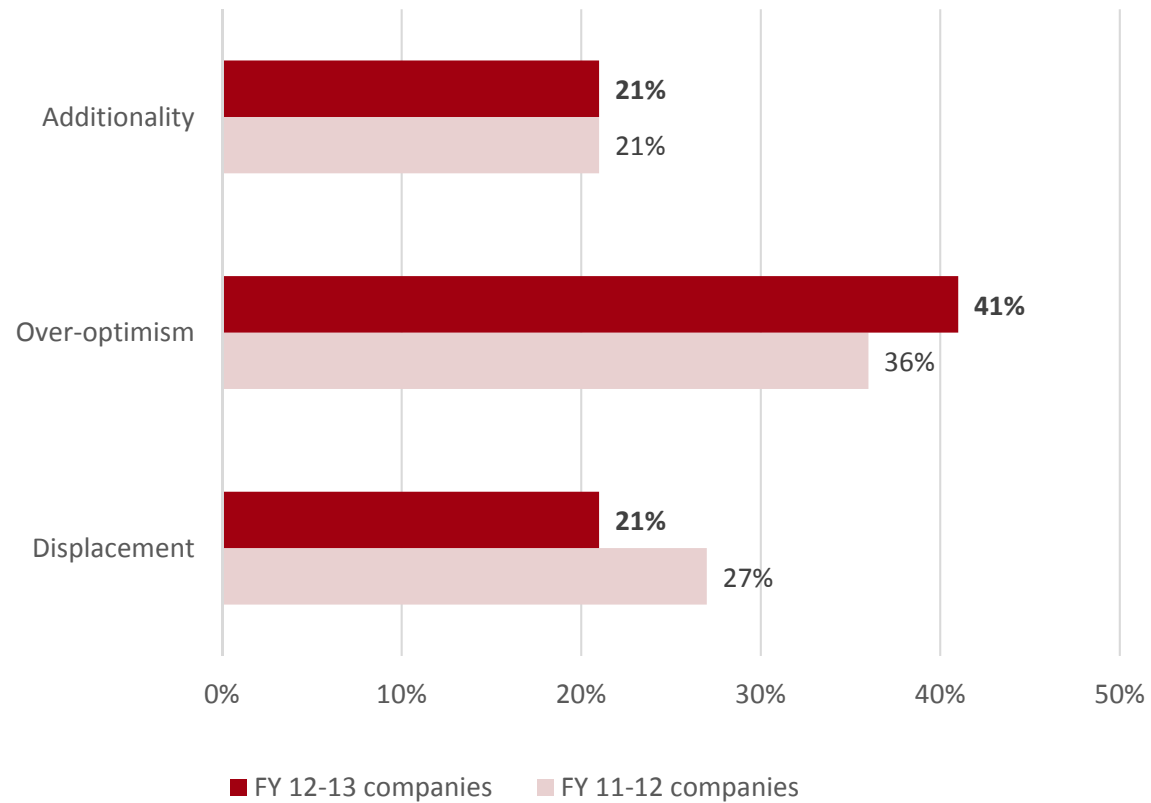
Job displacement



Q6: Back in...you estimated you would employ...people in the first 3 years of operations. How many people do you employ now? Q9: In the last financial year what percentage of your sales from your London's operation were to customers based in London? Q10: In the last financial year what percentage of your competitors were based in London?

COEFFICIENTS COMPARISON

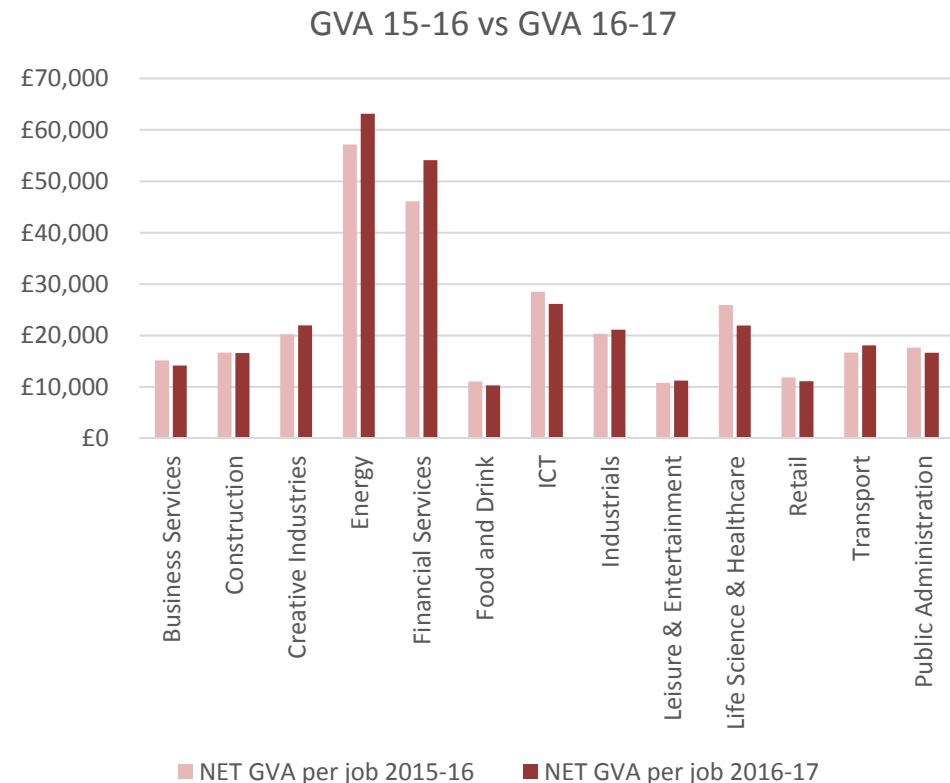
- Most of the results are consistent with last year coefficients, but with over-optimism being higher and displacement lower



NET GVA PER JOB FY 16-17 VS FY 15-16

- Some sectors shows a lower GVA while other an higher one

Sector	NET GVA per job 2015-16	NET GVA per job 2016-17	% difference
Business Services	£15,152	£14,138	-7%
Construction	£16,660	£16,574	-1%
Creative Industries	£20,229	£21,977	9%
Energy	£57,132	£63,136	11%
Financial Services	£46,106	£54,096	17%
Food and Drink	£11,023	£10,302	-7%
ICT	£28,491	£26,149	-8%
Industrials	£20,306	£21,113	4%
Leisure & Entertainment	£10,775	£11,214	4%
Life Science & Healthcare	£25,921	£21,922	-15%
Retail	£11,857	£11,100	-6%
Transport	£16,679	£18,063	8%
Public Administration	£17,625	£16,649	-6%





CONCLUSIONS

FINAL CONSIDERATIONS

- **Around 3 in 4 companies are still based in London**
- **Over 60% are European headquarters**
- **24% of companies expanded somewhere else outside London**
- **67% of the companies export abroad**
- **When looking at the economic impact model, Most of the results are consistent with last year coefficients, but with over-optimism being higher and displacement lower**
- **GVA per job of financial services and Creative industries are higher, Life Sciences and ICT lower**

48670043	7679381	12072015	12072015	██████████	+	██████████	No	Also see London's sub-sec	To write in	2	2	4) The US-based Deal Cover	27.40%	1.02%	Yes	Not in a label	4 in Not in label	Not in label	Yes		
48670043	7679381	12072015	12072015	██████████	+	██████████	██	Elsewhere in the US	Made all company level disclosure available with US												
48763680	7679381	12022015	12022015	██████████	+	██████████	Yes			10	10	4) The US-based Deal Cover	47.82%	47.82%	Yes	No and I was not present in label cover No and I was not present in label cover				Yes	
48821843	7679381	12012015	12012015	██████████	+	██████████	No	Also see London's sub-sec	Consent Outside	3	3	4) The US-based Deal Cover	Don't know	1.02%	Yes					Yes	
48830150	7679381	12012015	12012015	██████████	+	██████████	Yes			12	12	4) The US-based Deal Cover	27.40%	Don't know	Yes	Single word in (London)		Not in label	Not in label	Yes	
48830043	7679381	11272015	11272015	██████████	+	██████████	No	Elsewhere in the US	Handling by London only disclosure provided by London only in label (US)												
48830438	7679381	11272015	11272015	██████████	+	██████████	No	Also see London's sub-sec	Where in label	2	2	4) The US-based Deal Cover	1.02%	Don't know	Yes	Single word in (London)		28 Mar 10 2010 US CP		Yes	
48914279	7679381	11252015	11252015	██████████	+	██████████	Yes			5	5	4) The US-based Deal Cover	17.20%	27.40%	Yes	No and I was not present in label cover No and I was not present in label cover				Yes	
48914808	7679381	11252015	11252015	██████████	+	██████████	Yes			11	11	4) The US-based Deal Cover	17.20%	1.02%	Yes	No and I was not present in label cover No and I was not present in label cover				Yes	
48917878	7679381	11252015	11252015	██████████	+	██████████	Yes			2	2	4) The US-based Deal Cover	Don't know	Don't know	Yes	No and I was not present in label cover				No	
48917081	7679381	11252015	11252015	██████████	+	██████████	Yes			7	7	4) The US-based Deal Cover	47.82%	1.02%	Yes	No and I was not present in label cover				London London label	Yes
SMALL CAP																					
48911280	7648024	01222014	01222014	██████████	+	██████████	Yes			10	20	4) The US-based Deal Cover	81.82%	81.10%	Yes	No and I was not present in label cover				Yes	
48912608	7648024	01212014	01212014	██████████	+	██████████	Yes			2	10 10 2014	4) The US-based Deal Cover	81.10%	81.10%	Yes	Single word in (London)		2 1000 GP		Yes	
48912643	7648024	01222014	01222014	██████████	+	██████████	Yes			100	150	4) The US-based Deal Cover	Head of London 17.20%	81.82%	Yes	No and I was not present in label cover				Yes	
48913382	7648024	01262014	01262014	██████████	+	██████████	Yes			10	20	4) The US-based Deal Cover	1.02%	1.02%	Yes	Single word in (London)	Not in label	0 - 4 in London	225k	No	