

GREATER LONDON AUTHORITY

REQUEST FOR ASSISTANT DIRECTOR DECISION – ADD325

Title: Provision of branded MasterCard maps for Visitor Welcome programme.

Executive Summary:

This ADD seeks approval for Team London to enter into a contract with MasterCard, for MasterCard to supply 250,000 branded London maps for use by Team London Ambassadors during the Summer 2015 deployment. This is a 'value in kind' arrangement that would equate to a total cost saving of c£25,000 for Team London and the GLA, when compared against Team London procuring the design and print of these maps.

Decision:

That the Assistant Director approves:

- The entry into a contract with MasterCard for the supply of MasterCard branded London maps for use as part of the Visitor Welcome programme. The contract will run up until 1 September 2015.
- The receipt of c250,000 MasterCard branded London maps for use in the Summer Visitor Welcome programme 2015.

AUTHORISING ASSISTANT DIRECTOR/HEAD OF UNIT:

I have reviewed the request and am satisfied it is correct and consistent with the Mayor's plans and priorities.

It has my approval.

Name: Natalie Cramp

Position: Programme Director Team London

Signature:



Date:

22/06/2015

PART I - NON-CONFIDENTIAL FACTS AND ADVICE

Decision required – supporting report

1. Introduction and background

In the summer of 2012, the GLA delivered a successful Team London Ambassadors programme in support of the 2012 Olympic and Paralympic Games. 7,000 highly trained and motivated volunteers were deployed in pods across 43 locations in the summer of 2012. The role of the programme was to enhance the visitor welcome to the capital and ensure that London maximised the potential benefits from the 2012 Games.

In 2013 and 2014 ambassador volunteers were again deployed at locations in London, providing a visitor welcome to London's tourists. The response from tourists to the ambassadors was overwhelmingly supportive, with 97% of visitors asked commenting positively on the helpfulness of volunteers. Team London will be deploying Team London Ambassadors again in the Summer of 2015 and a key requirement of this deployment is that Team London Ambassadors have all the necessary information to maximise their ability to assist visitors and tourist to London, the maps required form a key component of this aspect of the programme.

2. Objectives and expected outcomes

250,000 maps were supplied to Team London for the Visitor Welcome programme last Summer. After reviewing the remaining maps at the end of the deployment this amount was found to be optimal for the number of Ambassadors and locations and the number of maps handed out across Summer 2014.

3. Equality comments

Anyone who requests a map from Team London Ambassadors will be eligible to receive one and will also be eligible for the MasterCard priceless cities promotions within them. The maps are also printed to readability standards.

4. Other considerations

The risk of not having this contract in place would mean that Team London would have very little time to procure another supplier of these maps in time for the Summer 2015 deployment of Team London Ambassadors.

The effect of not having these maps in time for deployment would negatively impact Team London Ambassadors as it would adversely impact their ability to provide an informative and accurate service to visitors to London.

5. Financial comments

- 5.1 The GLA will not incur any direct costs associated with this value in kind arrangement with MasterCard Europe. The Team London Unit has estimated that this arrangement has resulted in a cash saving of approximately £25,000; the estimated value of the GLA directly procuring the proposed goods and services that MasterCard are supplying.
- 5.2 It should be noted, however in return for the partnership deliverables being provided to the GLA, MasterCard Europe are reaping the benefits of publicity and marketing as detailed within the contract; thus essentially meaning the GLA is making a supply for VAT purposes. So in principle,

both the GLA and the Partner should issue invoices that net off to nil for the value of the services (the benefits and the deliverables) that they will receive and provide. If the Partner provides its VAT number to the GLA, under special rules relating to EU customers (the partner is based in Belgium), no UK VAT will be chargeable and therefore a VAT cost will not arise for the GLA by entering into this agreement.

- 5.3 The Team London Unit within the Communities & Intelligence Directorate will be responsible for managing this project and for ensuring that all associated activities comply with the Authority's Financial Regulations and Contracts & Funding Code.

6. Planned delivery approach and next steps

Activity	Timeline
Contract signing	Upon ADD approval
Delivery of maps to Team London	15/07/2015
Team London Ambassador deployment starts	22/07/2015
Team London Ambassador deployment completed	31/08/2015

Appendices and supporting papers: None

Public access to information

Information in this form (Part 1) is subject to the Freedom of Information Act 2000 (FOI Act) and will be made available on the GLA website within one working day of approval.

If immediate publication risks compromising the implementation of the decision (for example, to complete a procurement process), it can be deferred until a specific date. Deferral periods should be kept to the shortest length strictly necessary.

Note: This form (Part 1) will either be published within one working day after approval or on the defer date.

Part 1 Deferral:

Is the publication of Part 1 of this approval to be deferred? NO

Until what date: (a date is required if deferring)

Part 2 Confidentiality: Only the facts or advice considered to be exempt from disclosure under the FOI Act should be in the separate Part 2 form, together with the legal rationale for non-publication.

Is there a part 2 form -NO

ORIGINATING OFFICER DECLARATION:

Drafting officer
to confirm the
following (✓)

Drafting officer:

Dominic Trembath has drafted this report in accordance with GLA procedures and confirms that the Finance and Legal teams have commented on this proposal as required, and this decision reflects their comments.

✓

HEAD OF GOVERNANCE AND RESILIENCE:

I confirm that financial and legal implications have been appropriately considered in the preparation of this report.

Signature:



Date:

19.06.15