

GREATER LONDON AUTHORITY

[REDACTED]
(By email)

Our Ref: MGLA031218-9660

21 January 2019

Dear [REDACTED]

Thank you for your request for information which the GLA received on 3 December 2019. Your request has been dealt with under the Freedom of Information Act (2000)

Our response to your request is as follows:

I wish to see full copies of any and all meetings and emails with any of the following companies:

InLink / LinkUK / Google / BT / Alphabet / Intersection / Primesight

Regarding the InLink portals.

Please find attached the information we have identified within scope of your request.

Please note that some names of members of staff are exempt from disclosure under s.40 (Personal information) of the Freedom of Information Act. This information could potentially identify specific employees and as such constitutes as personal data which is defined by Article 4(1) of the General Data Protection Regulation (GDPR) to mean any information relating to an identified or identifiable living individual. It is considered that disclosure of this information would contravene the first data protection principle under Article 5(1) of GDPR which states that Personal data must be processed lawfully, fairly and in a transparent manner in relation to the data subject.

A small amount of information contained within the email of 8 November 2018 (11:48) is exempt from disclosure under the exemption for Commercial Interests at section 43(2) of the FoIA. Section 43(2) provides that information can be withheld from release if its release would, or would be likely to, prejudice the commercial interests of any person.

A commercial interest relates to a person's ability to participate competitively in a commercial activity and in this instance, the information withheld from disclosure refers price estimates for advertisement space which is not publicly available, and disclosure would compromise inlinkuk's competitiveness in the wider out of home market.

Section 43(2) constitutes a qualified exemption from our duty to disclose information under the

FOIA and consideration has to be given as to whether the public interest favouring disclosure of the information covered by this exemption outweighs the public interest considerations favouring maintaining the exemption and withholding the information. In this instance the GLA recognises the legitimate public interest in the transparency of information relating to inlink portals.

In balancing the public interest in disclosure, we consider the greater good or benefit to the community as a whole if the information is released or not. In this case, it is felt that the public interest would not be met by revealing a small amount of commercially sensitive information which would be detrimental to the way in which inlinkuk operates within a competitive environment.

If you have any further questions relating to this matter, please contact me, quoting the reference at the top of this letter.

Yours sincerely

Paul Robinson
Information Governance Officer

If you are unhappy with the way the GLA has handled your request, you may complain using the GLA's FOI complaints and internal review procedure, available at:

<https://www.london.gov.uk/about-us/governance-and-spending/sharing-our-information/freedom-information>

Paul Robinson

From: [REDACTED]@bt.com
Sent: 25 October 2016 10:45
To: [REDACTED]@bt.com
Cc: [REDACTED]@linkuk.uk; [REDACTED]@linkuk.uk
Subject: Investing in London's Digital Infrastructure: Free ultrafast Wi-Fi, mobile charging, calls and local information coming to London

London Assembly Members and Mayoral Team

You will be interested to see the details below confirming that we will be enhancing a number of our payphones from next year to support free ultrafast wifi, free calling to UK landlines and mobiles, the provision of local information via an embedded tablet and fast mobile charging. I've included a copy of the press release below for reference.

The new units, LinkUK from BT, will be delivered thanks to a new partnership between BT, Intersection and Primesight, and will be supported by digital advertising. Additional details about our new partners are included at the end of the press release for your information too.

The Link units provide an innovative new way to access public services and also can be used to capture real-time data on the local environment, such as on air and noise pollution. The free ultrafast wifi, operating at speeds of up to one gigabit, will be valued by residents, businesses and visitors alike. As you will note, the first of the new Link units will be installed in the London Borough of Camden, with coverage initially expanding across other central London boroughs.

I hope that you share our excitement in being able to announce this new partnership, which will complement London's extensive and growing fibre broadband and ubiquitous business-grade digital connectivity. Do please come back to me if you have any questions.

[REDACTED]

Regards

[REDACTED]
General Manager, London, Southern and Eastern England | BT Group | Tel: +44 (0) 20 [REDACTED] | E: [REDACTED]@BT.Com | t: @ [REDACTED]

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British Telecommunications plc
Registered office: 81 Newgate Street London EC1A 7AJ
Registered in England no: 1800000



FREE ULTRAFast WI-FI, MOBILE CHARGING, CALLS AND LOCAL INFORMATION COMING TO LONDON

LinkUK from BT, supported by digital advertising, will roll out across the capital next year

Rollout marks the next evolution of BT's public payphones and brings digital innovation to the streets of London.

Londoners will [REDACTED] from the fastest free public Wi-Fi available, free phone calls and a range of other free digital services from next year, thanks to a new partnership between BT, Intersection, the urban innovation company behind LinkNYC, and Primesight, a leading UK outdoor advertising company.

A new service, called LinkUK from BT, will see sleek, ultramodern kiosks called *Links* rolled out to major high streets across the capital. Hundreds of users within range of a *Link* will be able to access free ultrafast Wi-Fi on the move, with speeds of up to 1Gbps - the fastest free public Wi-Fi service available. Other free premium services available from the *Links* will include UK landline and mobile phone calls, mobile device charging and access to maps, directions and local services. These services will come at no cost to users or taxpayers as they will be funded by revenues from advertising on the *Links'* digital displays.

Rajesh Agrawal, London's Deputy Mayor for Business, said: "I welcome this exciting new addition to London's streets. Expanding London's digital infrastructure is a priority for the Mayor, and LinkUK can play a big part in improving connectivity for Londoners and visitors to our city, while reducing street clutter by upgrading and reducing the number of phone boxes. I look forward to working with BT, Intersection and Primesight to see how we can roll LinkUK across the capital, and to explore its future potential.

"London is already widely regarded as one of the technological capitals of the world but the Mayor is determined to improve connectivity across the city to ensure we maintain that position."

The rollout also marks the next evolution of BT's public payphone service as hundreds of BT's existing phone boxes across the capital will be replaced by the new *Links*. As well as providing a far greater range of services to the public for free, the *Links* will bring digital innovation to the streets of London, while helping to reduce the amount of clutter on the street. This is because they take up less space on the pavement and will be installed in smaller numbers than the existing payphones they replace.

Gerry McQuade, CEO, BT Wholesale and Ventures, said: "We're evolving the phone box to make it relevant in the 21st century by offering people ultrafast Wi-Fi and a range of digital and information services entirely for free. London is one of the greatest cities in the world and it's entirely fitting that it becomes the first UK city to [REDACTED] from the *Links*. But we will be rolling out many more *Links* to the other great cities across the UK over the coming months as we look to transform the look and functionality of our public payphones."

The new *Links* will also feature sensors, which can capture real-time data relating to the local environment, including for example, air and noise pollution, outdoor temperature and traffic conditions. This could potentially introduce an exciting new range of smart services to local councils and communities based on the Internet of Things.

Up to 100 *Links* are expected to be installed in the London Borough of Camden - with the first ones due to appear in 2017. At least 750 *Links* will be installed across central London and in major cities across the UK over the next few years. London is second only to New York in welcoming *Links* to its streets, which were first installed in January this year as part of LinkNYC.

Councillor [REDACTED] Camden Cabinet member for Finance, Technology & Growth, said:
"Camden council wants to improve digital connectivity and be at the forefront of change.

"The plans for *Link* kiosks submitted by LinkUK from BT represent a really exciting step forward. They are proven and popular on the streets of New York City. If approved, will mean that Camden is the first council in the UK to

host these innovative services. It will be a further step as Camden council seeks to improve digital access and better serve residents, businesses and visitors alike."

Dan Doctoroff, Chairman & CEO at Intersection, said: "As a global hub for media and technology, London is the ideal city for Intersection to invest in the expansion of connectivity, digital innovation and our business. LinkUK from BT will bring tremendous [REDACTED] to Londoners, visitors, local businesses, and international brands and we look forward to working with our partners, BT and Primesight, to transform this great city's streetscape."

As part of the agreement with BT, Primesight will also sell advertising on nearly 17,500 BT payphone kiosks across the UK.

Naren Patel, CEO of Primesight, said: "Link UK from BT represents an incredible opportunity for advertisers to access a unique and world leading digital Out of Home platform across the UK as we work with BT revolutionising their payphones to meet the demands and opportunities of the 21st century. Our partners at Intersection have designed an incredible product that will offer free UK calls, the fastest public Wi-Fi, a mobile charging station as well as tablet which will provide a host of useful information. The Link unit will help transform the streets and lives of the people in the UK."

Each *Link* will give users free services including up to 1Gbps Wi-Fi, two USB charging ports, a touchscreen tablet for accessing maps, directions and local services and free UK landline and mobile phone calls.

Links will also have two 55" (139.7cm) high-definition digital displays, able to display public service announcements, as well as neighbourhood advertising for global and local businesses enabling them to reach customers at the right place and right time.

BT and the LinkUK partners will work with councils and local communities to determine the best location for each *Link*.

For more information about LinkUK visit: www.linkuk.uk

Enquiries:

For BT: Call BT Group Newsroom on its 24-hour number: 020 7356 5369. From outside the UK dial + 44 (0)20 7356 5369 or email newsroom@bt.com.

For LinkUK: See media pack: <http://insight.newgatecomms.com/b09f>

Contact details: [REDACTED]

LinkUK@newgatecomms.com

All BT news releases can be accessed at [the BT Newsroom web site](#).

You can also [subscribe to receive all BT announcements here](#) and you can [follow us on Twitter here](#).

Notes to editors

Individual download speeds are dependent on a number of factors including: the capability of a user's mobile device, distance from the *Link*, environmental conditions and the number of users connected at a given time.

BT's Wi-Fi Network in the UK:

BT already operates the biggest network in the UK, giving customers unlimited access to the most extensive Wi-Fi coverage with more than five million hotspots.

History of telephone kiosks in the UK:

There are currently 46,000 public phones boxes on the streets of the UK, of which around 8,000 are traditional red phone boxes. Their architectural significance has seen 2,400 phone boxes designated as grade II listed buildings. In the London area (within the M25) there are 6,783 public payphones, of which 602 are red phone boxes.

Since 2008, BT has been encouraging towns and villages where the local phone box is not being used, to preserve their own part of Britain's heritage by buying the kiosk from the company for just a £1 under the Adopt a Kiosk scheme.

More than 3,500 kiosks have been adopted and transformed into a huge variety of new uses. Many have been fitted with life-saving defibrillation machines, others have been turned into art galleries, mini libraries, exhibitions and information centres. One village turned theirs into a one-night-only pub, when their local closed down. Fans of the BBC Radio 4's long-running drama The Archers will know that even the villagers of Ambridge adopted their phone box for use as a mini-information kiosk.

For information about the history of telephone kiosks in the UK, see [BT Archives information sheet and timeline](#).

Images:

For images, see [The BT Media Image library](#) and [Telefocus - historical images from BT Archives](#).

About BT

BT's purpose is to use the power of communications to make a better world. It is one of the world's leading providers of communications services and solutions, serving customers in 180 countries. Its principal activities include the provision of networked IT services globally; local, national and international telecommunications services to its customers for use at home, at work and on the move; broadband, TV and internet products and services; and converged fixed-mobile products and services. BT consists of six customer-facing lines of business: Consumer, EE, Business and Public Sector, Global Services, Wholesale and Ventures, and Openreach.

For the year ended 31 March 2016, BT Group's reported revenue was £19,042m with reported profit before taxation of £3,029m.

British Telecommunications plc (BT) is a wholly-owned subsidiary of BT Group plc and encompasses virtually all businesses and assets of the BT Group. BT Group plc is listed on stock exchanges in London and New York.

For more information, visit www.btplc.com.

About Primesight

Primesight Ltd is an established and leading Out of Home Media operator in the UK, managing over 20,000 advertising sites. Primesight have a mission to 'Make an Impression' operating the broadest reaching OOH advertising portfolio in the UK encompassing Roadside, Transport and Cinema environments including the development of the 'Network' digital billboard locations in cities throughout the country. Our estate partners include Network Rail, TFL, Manchester Airport Group, Gatwick Airport, Luton Airport, DCM, The Co-operative Group and Strathclyde Passenger Transport Executive. Primesight Ltd were awarded a 3-star status in the 2016 Best Companies awards, and are current holders of Campaign Outdoor Sales Team of the Year in 2015/16 and Media Week Media Brand of the Year 2016.

For more information about Primesight please visit: www.primesight.co.uk

About Intersection

Intersection is an urban innovation company that integrates data, connectivity, and media in public spaces to drive revenues, efficiencies and better customer experiences for cities, citizens and brands. The company creates ideas, products, and platforms at the convergence of digital and physical for transit agencies, retailers, advertisers, airports, and mixed-use real estate developments. Intersection is leading the consortium behind LinkNYC, the largest

and fastest free public Wi-Fi network in the world. The company is owned by a group of investors led by Sidewalk Labs, an Alphabet company. Learn more at www.intersection.com.

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Paul Robinson

From: Fiona Fletcher-Smith
Sent: 06 June 2017 14:24
To: [REDACTED]@bt.com'
Cc: [REDACTED]
Subject: RE: Invitation to the launch of InLinkUK from BT at the BT Tower on Wednesday 28th June
Attachments: image001.jpg

This message has been archived. [View the original item](#)

[REDACTED] I am really sorry but I can't make this event. Would it be OK if [REDACTED] went in my place?

From: [REDACTED]@bt.com [mailto:[REDACTED]@bt.com]
Sent: 06 June 2017 09:56
To: Fiona Fletcher-Smith
Subject: Invitation to the launch of InLinkUK from BT at the BT Tower on Wednesday 28th June

Fiona

As you may know, we are replacing many of our payphones in London with new structures called InLinks. Each InLink provides a range of services including ultrafast public Wi-Fi, phone calls, device charging and a tablet for access to city services, maps and directions, all of which are free to use. The first units are due to go live in Camden on the morning of Wednesday the 28th June and we'd love you to join us in the borough at the BT Tower for the launch of the new service.

The invitation is included below, I do hope that you can join us.

[REDACTED]

Regards

[REDACTED] MBA MSc DipM FRSA MCIM MIOD Liveryman

Attachments:
[image001.jpg](#)

(1 KB)

Paul Robinson

From: [REDACTED]@bt.com
Sent: 07 June 2017 09:00
To: Fiona Fletcher-Smith
Cc: [REDACTED]
Subject: RE: Invitation to the launch of InLinkUK from BT at the BT Tower on Wednesday 28th June
Attachments: image001.jpg

This message has been archived. [View the original item](#)

Fiona

Sorry to hear that you can't make it, and of course no problem for [REDACTED] to come in your place.

[REDACTED]

Regards

[REDACTED]
General Manager, London, Southern and Eastern England | BT Group | Tel: +44 (0) 20 [REDACTED] | E: [REDACTED]
[REDACTED]@BT.Com | t: @ [REDACTED]

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British Telecommunications plc
Registered office: 81 Newgate Street London EC1A 7AJ
Registered in England no: 1800000

From: Fiona Fletcher-Smith [mailto: [REDACTED]]

Attachments:

[image001.jpg](#)

(1 KB)

Paul Robinson

From: [REDACTED]@bt.com
Sent: 26 June 2017 13:37
To: [REDACTED]
Subject: Wednesday 28th June - InLinkUK from BT event - postponed

This message has been archived. [View the original item](#)

Dear [REDACTED]

Following consultation with Camden Council, I am sorry to have to inform you that we have had to postpone the InLinkUK from BT event which was due to be held on Wednesday 28th June.

Given the circumstances, we want to support the Council in allowing them to focus on their residents and employees. We have offered our support as well at this time as a key partner to us in the roll out of InLink's in the UK.

On behalf of BT, Primesight, Intersection and the team at InLinkUK, I would like to apologise for the postponement, especially to those of you who have already made travel plans.

We will look to hold another event to celebrate the introduction of InLinks to the UK when the time is right, and I hope you will be able to join us then.

Kind regards,

[REDACTED]

[REDACTED]

Regional Partnership Director London

Tel: +44(0) 20 [REDACTED] Email: [REDACTED]@bt.com <mailto:[REDACTED]@openrea

Paul Robinson

From: [REDACTED] <[REDACTED]@inlinkuk.com>
Sent: 29 March 2018 15:04
To: Smart London
Cc: [REDACTED]
Subject: InLinkUK response to new Smart London Plan Listening Exercise
Attachments: InLinkUK response to new Smart London Plan Listening Exercise - 29 March 2018.pdf

Good afternoon,

On behalf of our General Manager, [REDACTED] please find attached our submission in response to new Smart London Plan Listening Exercise.

If you have any questions or require further information, please just let us know.

Best of luck in completing the Plan.

Kind regards,

[REDACTED]

[REDACTED]
External Affairs Manager
InLinkUK
[22 Percy St | Bloomsbury | London | W1T 2BU](#)

P +44 (0)7534 [REDACTED]
W [InLinkUK.com](#)
E [REDACTED]@inlinkuk.com

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Paul Robinson

From: [REDACTED]
Sent: 18 April 2018 10:44
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: InLinkUK response to new Smart London Plan Listening Exercise

Hi [REDACTED]

Thanks for reaching out, I have been able to issue you a ticket this morning you should have received this through Eventbrite.

Look forward to seeing you on Saturday.

Best wishes,

[REDACTED]

From: [REDACTED]
Sent: 17 April 2018 19:47
To: [REDACTED]
Cc: [REDACTED]; [REDACTED]; [REDACTED]
Subject: RE: InLinkUK response to new Smart London Plan Listening Exercise

[REDACTED]

It is still happening. Attendance at SmartLondonCamp is limited, and we can't accommodate all who applied.

Cc'ing [REDACTED] who has a more complete picture.

Best

[REDACTED]

From: [REDACTED] [[mailto:\[REDACTED@inlinkuk.com\]](mailto:[REDACTED@inlinkuk.com])]
Sent: 17 April 2018 13:22
To: [REDACTED] <[\[REDACTED@london.gov.uk\]](mailto:[REDACTED@london.gov.uk])>
Cc: [REDACTED] <[\[REDACTED@inlinkuk.com\]](mailto:[REDACTED@inlinkuk.com])>; [REDACTED] <[\[REDACTED@inlinkuk.com\]](mailto:[REDACTED@inlinkuk.com])>
Subject: Re: InLinkUK response to new Smart London Plan Listening Exercise

Hi [REDACTED]

I registered my interest in attending this Camp on behalf of InLinkUK last week but have not heard anything.

Is it still happening and or is it at capacity?

[REDACTED]

[REDACTED]

External Affairs Manager

InLinkUK

[22 Percy St | Bloomsbury | London | W1T 2BU](#)

P +44 (0)7534 [REDACTED]
W InLinkUK.com
E [REDACTED]@inlinkuk.com

On Wed, Apr 11, 2018 at 5:16 PM, [REDACTED] <[REDACTED]@london.gov.uk> wrote:

[REDACTED]

Thank you for your submission in response to A Smarter London Together. It is now under consideration, and do register for our [Smart London Camp unconference on 21 April](#).

Best

[REDACTED]

Smart London Strategy and Delivery Officer
GREATER LONDON AUTHORITY
City Hall
The Queen's Walk
London SE1 2AA
t: 020 7983 [REDACTED]
e: [REDACTED]@london.gov.uk
w: www.london.gov.uk/smart-london

From: [REDACTED] [mailto:[REDACTED]@inlinkuk.com]
Sent: 29 March 2018 15:04
To: Smart London <Smart@london.gov.uk>
Cc: [REDACTED] <[REDACTED]@inlinkuk.com>; [REDACTED] <[REDACTED]@inlinkuk.com>
Subject: InLinkUK response to new Smart London Plan Listening Exercise

Good afternoon,

On behalf of our General Manager, [REDACTED] please find attached our submission in response to new Smart London Plan Listening Exercise.

If you have any questions or require further information, please just let us know.

Best of luck in completing the Plan.

Kind regards,

[REDACTED]

[REDACTED]

External Affairs Manager

InLinkUK

[22 Percy St | Bloomsbury | London | W1T 2BU](#)

P +44 (0)7534 [REDACTED]

W [InLinkUK.com](#)

E [REDACTED]@[inlinkuk.com](#)

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If you're not on the electoral register, you won't be able to vote in local authority elections this May. You must have registered to have your say. Find out more at <https://www.yourvotematters.co.uk/>. The last date to register to vote in the local elections is Tuesday 17 April.

#LondonIsOpen

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Paul Robinson

From: [REDACTED] <[REDACTED]@inlinkuk.com>
Sent: 14 November 2018 10:12
To: [REDACTED]
Subject: Re: InLink + hyperlocal ads

Hi [REDACTED] -

Monday 3rd Dec at 9.30 works for me. I'll come to you, it's a much easier morning commute for me that way!

[REDACTED]

On Tue, 13 Nov 2018 at 18:39, [REDACTED] <[REDACTED]@london.gov.uk> wrote:

Hi [REDACTED]

So a few potential dates...

Friday 23rd Nov am

Friday 30th am

Monday 3rd December am

Tuesday 4th December am

Let me know if we need to look for others.

[REDACTED]

From: [REDACTED] <[REDACTED]@inlinkuk.com>
Sent: 09 November 2018 17:22
To: [REDACTED] <[REDACTED]@london.gov.uk>
Subject: Re: InLink + hyperlocal ads

Sounds good. Let me know some dates that work for you and we can get something in the diary.

[REDACTED]

On Fri, 9 Nov 2018 at 15:45, [REDACTED] <[REDACTED]@london.gov.uk> wrote:

Hi – good to see you too.

Thanks for the stats – very interesting. We'll keep to ourselves. I'm really keen to get the borough ad space share working hard to promote Mayoral funding programme opportunities. Of course this will always be subject to their agreement, but we have messaging and opportunities that are increasingly relevant to local communities and so I don't see that Boroughs would object – particularly if they aren't making full use of the space.

We can start putting this together to form a fuller picture but I think it would be worth us meeting so that we can discuss InLink's appetite. I'd be keen to learn more about 'slot categories'.

Best,

[REDACTED]
From: [REDACTED] <[REDACTED]@inlinkuk.com>
Sent: 08 November 2018 11:48
To: [REDACTED] <[REDACTED]@london.gov.uk>
Subject: InLink + hyperlocal ads

Hi [REDACTED] -

Good to see you yesterday!

Just picking up from our chat -- happy to talk more about using the InLinks for some Mayor of London projects/funding ads. Would need to scope out in more detail the kind of thing you're thinking, and how we would fit this into one of our slot categories.

I've chatted with our designer about adding the LEAP/treasury logo as you suggested, but he can't do that without resizing everything which he really doesn't want to do/doesn't have the time to do. Sorry!

I also mentioned the value of the screen time the Crowdfund London project is getting.

Back of the envelop calculations here (based on average commercial rates London boroughs):

- For the 44 days of the campaign
 - A [REDACTED] share-of-voice on a single unit (i.e. in Hackney, Southwark, TH) the value of one unit is approx [REDACTED]
 - A [REDACTED] share-of-voice on a single unit (i.e. in Islington, Camden, Lambeth, Wandsworth and Richmond) the value of one unit is approx [REDACTED]
- In Southwark, Hackney and Tower Hamlets, we have approx 65 units displaying the campaigns
 - **Total ad value of approx** [REDACTED]
- In Islington, Richmond, Lambeth, Camden, and Wandsworth, we have approx 88 units displaying the campaigns
 - **Total ad value of approx** [REDACTED]
- The total value of the screen time for the whole campaign across London
 - Approx [REDACTED]

Hope this is helpful. Do feel free to use these figures internally as you need to, but please do not let them go external, even to Spacehive.

[Redacted email content - s.43 Commercial interests]

All the best

[REDACTED]

--

[REDACTED]

External Affairs Manager

InLinkUK

[22 Percy St | Bloomsbury | London | W1T 2BU](#)

P +44 (0)7958 [REDACTED]

W [InLinkUK.com](#)

E [REDACTED][inlinkuk.com](#)

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--

[REDACTED]

External Affairs Manager

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--

[REDACTED]

External Affairs Manager

InLinkUK

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P +44 (0)7958 [REDACTED]

W [InLinkUK.com](#)

E [REDACTED][inlinkuk.com](#)

Paul Robinson

From: [REDACTED] <[REDACTED]@inlinkuk.com>
Sent: 14 November 2018 11:24
To: [REDACTED]
Subject: Re: Wi-Fi Connectivity Across London

Makes sense. There was no date on it, so wasn't sure. I'll drop a line to the connected team as you've suggested

Thanks very much :)

[REDACTED]

On Wed, 14 Nov 2018 at 11:04, [REDACTED] <[REDACTED]@london.gov.uk> wrote:

It's a background document for a workshop that happened before 2016 - he probably was confused that you thought it was relevant to our work today. Do send a message to connected@london.gov.uk for the current officers doing the work - they are lovely!

From: [REDACTED] <[REDACTED]@inlinkuk.com>
Sent: 14 November 2018 11:57:40
To: [REDACTED]
Subject: Wi-Fi Connectivity Across London

Hi [REDACTED]

I sent this through to [REDACTED] last week, but haven't heard back. Are you able to advise?

All the best

[REDACTED]

----- Forwarded message -----

From: [REDACTED] <[REDACTED]@inlinkuk.com>
Date: Tue, 6 Nov 2018 at 12:11
Subject: Wi-Fi Connectivity Across London
To: <[REDACTED]@london.gov.uk>

Hi [REDACTED] -

Hope you're well and continuing to enjoy your new life outside of Camden!

Just wanted to get in touch re this [short paper](#) that was flagged to me. It outlines an opportunity to create municipal Wi-Fi across the capital, an activity that would support a number of Mayoral Strategies and plans. I'm not sure of the date of it, but it doesn't mention InLinkUK in the assessment of the existing landscape, but does city LinkNYC as an international comparison.

I wondered if you had any more info you might be able to share, or whether you see an opportunity for InLinkUK to be proactive in entering discussion or scoping.

All the best

[REDACTED]

--

[REDACTED]
External Affairs Manager

InLinkUK

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P +44 (0)7958 [REDACTED]

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E [REDACTED]@inlinkuk.com

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[REDACTED]

External Affairs Manager

InLinkUK

22 Percy St | Bloomsbury | London | W1T 2BU

P +44 (0)7958 [REDACTED]

W InLinkUK.com

E [REDACTED]@inlinkuk.com

--

[REDACTED]

External Affairs Manager

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--

[REDACTED]

External Affairs Manager

InLinkUK

22 Percy St | Bloomsbury | London | W1T 2BU

P +44 (0)7958 [REDACTED]

W InLinkUK.com

E [REDACTED]@inlinkuk.com

Paul Robinson

From: Connected
Sent: 15 November 2018 11:33
To: [REDACTED]
Subject: FW: InLinkUK and London connectivity

Fyi

From: [REDACTED]
Sent: 15 November 2018 10:51
To: Connected
Subject: InLinkUK and London connectivity

Hi all -

Both [REDACTED] and Jeremey Skinner suggested I get in touch with you regarding our [InLink project](#). We are installing InLinks all over London and the wider UK, in partnership with BT. The services -- including free ultra-fast gigabit Wi-Fi. I'd be interested to talk to you about how InLinkUK can support your connectivity aspirations across the city, and share more information on our product and service

Looking forward to hearing from you

[REDACTED]

--

[REDACTED]
External Affairs Manager
InLinkUK
[22 Percy St | Bloomsbury | London | W1T 2BU](#)

P +44 (0)7958 [REDACTED]
W [InLinkUK.com](#)
E [REDACTED]@[inlinkuk.com](#)

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Paul Robinson

From: [REDACTED] <[REDACTED]@inlinkuk.com>
Sent: 20 November 2018 09:36
To: [REDACTED]
Subject: Re: InLink

Perfect, will send an invite through now.

Looking forward to it

[REDACTED]

On Tue, 20 Nov 2018 at 09:08, [REDACTED] <[REDACTED]@london.gov.uk> wrote:

That's great.

Can we go with 9am on Monday 26th?

From: [REDACTED] <[REDACTED]@inlinkuk.com>
Date: Monday, 19 November 2018 at 08:59
To: [REDACTED] <[REDACTED]@london.gov.uk>
Subject: Re: InLink

Coffee and a chat sounds great, thanks. London Bridge is on my way into work, so pretty easy for me to swing by one morning. Does a slot within any of the following work for you?

- Wednesday 21st between 8.30 and 11
- Monday 26th - any morning slot
- Wednesday 28th - between 8.30 and 11
- Thursday 29th - between 8.30 and 10

And thanks for the links -- I'll have a read of these prior to our meeting to see where I think InLink could be most supportive.

Best

[REDACTED]

On Mon, 19 Nov 2018 at 08:25, [REDACTED] <[REDACTED]@london.gov.uk> wrote:

That's great. Happy to have a chat. Are you near City Hall any time soon for a quick coffee?

In the mean time there's more about the Connected London work programme here <https://www.london.gov.uk/what-we-do/business-and-economy/supporting-londons-sectors/connectivity>, and more about the Smarter London Together Roadmap, which the Connected London work is linked to, here <https://www.london.gov.uk/what-we-do/business-and-economy/supporting-londons-sectors/smart-london/smarter-london-together>

Many thanks

[REDACTED]
Connected London

T: +44(0) [REDACTED]

E: [REDACTED] [london.gov.uk](mailto:[REDACTED]@london.gov.uk)

From: [REDACTED] <[REDACTED]@inlinkuk.com>

Sent: Thursday, November 15, 2018 2:27:14 PM

To: [REDACTED]

Subject: Re: InLink

Hi [REDACTED]

Thanks for coming back to me. Having spoken to [REDACTED] and Jeremy, I understand there are some aspirations for connecting London. I just wanted to learn a bit more about that, and perhaps have a discussion about how InLink could support in that.

All the best

[REDACTED]

On Thu, 15 Nov 2018 at 12:32, [REDACTED] <[REDACTED]@london.gov.uk> wrote:

Hi [REDACTED]

Hope you're well. Thanks for emailing the Connected London team.

I was previously in touch with somebody from InLink prior to the launch so am familiar with the units.

How can I help?

Many thanks

[REDACTED]

[Connected London](#)

T: +44(0) [REDACTED]

E: [REDACTED] [london.gov.uk](mailto:[REDACTED]@london.gov.uk)

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--

Paul Robinson

From: [REDACTED]
Sent: 20 November 2018 09:47
To: [REDACTED] linkuk.uk
Subject: Accepted: Invitation: [REDACTED] (InLink) <> [REDACTED] (GLA) @ Mon 26 Nov 2018 09:00 - 09:45 (GMT)
([REDACTED])

Paul Robinson

From: [REDACTED] <[REDACTED]@inlinkuk.com>
Sent: 26 November 2018 11:28
To: [REDACTED]
Subject: Re: Invitation: [REDACTED] (InLink) <> [REDACTED] (GLA) @ Mon 26 Nov 2018 09:00 - 09:45 (GMT) ([REDACTED] Kelly)

Thanks for understanding.

Next Tuesday (4th) I have a meeting 11-12 with a colleague of yours in regeneration. Do you happen to be free at 12?

If not I could do the Monday (3rd) between 9.30 and 11, or after 2.

Best

[REDACTED]

On Mon, 26 Nov 2018 at 11:24, [REDACTED] <[REDACTED]@london.gov.uk> wrote:

No problem at all.

This week is pretty packed now.

Monday or Tuesday next week are good for me?

[REDACTED]

T: +44(0) [REDACTED]

E: [REDACTED]@london.gov.uk

W: www.london.gov.uk/connectedlondon

From: [REDACTED] <[REDACTED]@inlinkuk.com>

Sent: 26 November 2018 10:22

To: [REDACTED] <[REDACTED]@london.gov.uk>

Subject: Re: Invitation: [REDACTED] (InLink) <> [REDACTED] (GLA) @ Mon 26 Nov 2018 09:00 - 09:45 (GMT) ([REDACTED])

Hi [REDACTED] -

I am so sorry! I didn't have my work phone at home with me this weekend, so completely forgot we had this scheduled. Very bad of me, so I do apologise. If you're happy to reschedule, I'd really appreciate it. Let's work to your diary first and foremost, so if you send me a couple of dates/times through that work for you this week and next, hopefully we can have a slot work.

All the best, and apologies again

[REDACTED]

On Mon, 26 Nov 2018 at 09:26, [REDACTED] <[REDACTED]@london.gov.uk> wrote:

Hi [REDACTED]

We were due to meet. Hope everything was alright this morning.

I'm free until 10am if you do arrive shortly, or happy to reschedule.

Many thanks

[REDACTED]

T: +44(0) [REDACTED]

E: [REDACTED] [london.gov.uk](mailto:[REDACTED]@london.gov.uk)

W: www.london.gov.uk/connectedlondon

-----Original Appointment-----

From: [REDACTED] [linkuk.uk](mailto:[REDACTED]@linkuk.uk) <[REDACTED]@linkuk.uk>

Sent: 20 November 2018 09:38

To: [REDACTED] [linkuk.uk](mailto:[REDACTED]@linkuk.uk); [REDACTED]

Subject: Invitation: [REDACTED] (InLink) <> [REDACTED] (GLA) @ Mon 26 Nov 2018 09:00 - 09:45 (GMT) ([REDACTED])

When: 26 November 2018 09:00-09:45 (UTC+00:00) Dublin, Edinburgh, Lisbon, London.

Where: City Hall, London SE1 2AA, UK

[more details »](#)

[REDACTED] (InLink) <> [REDACTED] (GLA)

When Mon 26 Nov 2018 09:00 – 09:45 United Kingdom Time

Where City Hall, London SE1 2AA, UK ([map](#))

Joining info meet.google.com/pfh-uihr-eyk

Or dial: +44 20 3910 5682 PIN: 223251# [More phone numbers](#)

Calendar [REDACTED]

Who

- [REDACTED] [linkuk.uk](mailto:[REDACTED]@linkuk.uk) - organiser
- [REDACTED]

Going ([REDACTED] [london.gov.uk](mailto:[REDACTED]@london.gov.uk))? [Yes](#) - [Maybe](#) - [No more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account [REDACTED] [london.gov.uk](mailto:[REDACTED]@london.gov.uk) because you are subscribed for invitations on calendar [REDACTED]

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

Forwarding this invitation could allow any recipient to modify your RSVP response. [Learn More](#).

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Paul Robinson

Subject: FW: Updated invitation: Michelle <> [REDACTED] InLink + hyperlocal content @ Tue Dec 4, 2018 11am - 12pm (GMT) ([REDACTED]@london.gov.uk)
Location: City Hall, London SE1, UK
Start: Tue 04/12/2018 11:00
End: Tue 04/12/2018 12:00
Show Time As: Tentative
Recurrence: (none)
Meeting Status: Not yet responded
Organizer: [REDACTED]@inkuk.uk

-----Original Appointment-----

From: [REDACTED]@inkuk.uk
Sent: 14 November 2018 10:13
To: [REDACTED]@inkuk.uk; [REDACTED]
Subject: Updated invitation: [REDACTED] <> [REDACTED] InLink + hyperlocal content @ Tue Dec 4, 2018 11am - 12pm (GMT) ([REDACTED]@london.gov.uk)
When: 04 December 2018 11:00-12:00 (UTC+00:00) Dublin, Edinburgh, Lisbon, London.
Where: City Hall, London SE1, UK

This event has been changed.

[more details »](#)

[REDACTED] <> [REDACTED] -- InLink + hyperlocal content

When Tue Dec 4, 2018 11am – 12pm United Kingdom Time

Where **Changed:** City Hall, London SE1, UK ([map](#))

Joining info meet.google.com/dzi-kzhj-vxh

Or dial: +44 20 3956 5776 PIN: 219760# [More phone numbers](#)

Calendar [REDACTED]@london.gov.uk

Who

- [REDACTED]@uk - organizer
- [REDACTED]@london.gov.uk

Going ([REDACTED]@london.gov.uk)? [Yes](#) - [Maybe](#) - [No more options »](#)

Invitation from [Google Calendar](#)

You are receiving this courtesy email at the [REDACTED]@london.gov.uk because you are an attendee of this event.

To stop receiving future updates for this event, decline this event. Alternatively you can sign up for a Google account at <https://www.google.com/calendar/> and control your notification settings for your entire calendar.

Forwarding this invitation could allow any recipient to modify your RSVP response. [Learn More](#)

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Paul Robinson

Subject: FW: Updated invitation: [REDACTED] <> [REDACTED] -- InLink + hyperlocal content @ Tue Dec 4, 2018 11am - 12pm (GMT) ([REDACTED]@london.gov.uk)
Location: City Hall, London SE1, UK
Start: Tue 04/12/2018 11:00
End: Tue 04/12/2018 12:00
Show Time As: Tentative
Recurrence: (none)
Meeting Status: Not yet responded
Organizer: [REDACTED]@linkuk.uk

-----Original Appointment-----

From: [REDACTED]@linkuk.uk
Sent: 14 November 2018 10:13
To: [REDACTED]@linkuk.uk; [REDACTED]
Subject: Updated invitation: [REDACTED] <> [REDACTED] InLink + hyperlocal content @ Tue Dec 4, 2018 11am - 12pm (GMT) ([REDACTED]@london.gov.uk)
When: 04 December 2018 11:00-12:00 (UTC+00:00) Dublin, Edinburgh, Lisbon, London.
Where: City Hall, London SE1, UK

This event has been changed.

[more details »](#)

[REDACTED] <> [REDACTED] -- InLink + hyperlocal content

When Tue Dec 4, 2018 11am – 12pm United Kingdom Time

Where **Changed:** City Hall, London SE1, UK ([map](#))

Joining info meet.google.com/dzi-kzhj-vxh

Or dial: +44 20 3956 5776 PIN: 219760# [More phone numbers](#)

Calendar [REDACTED]@london.gov.uk

Who

- [REDACTED]@linkuk.uk - organizer
- [REDACTED]@london.gov.uk

Going ([REDACTED]@london.gov.uk)? **Yes - Maybe - No more options »**

Invitation from [Google Calendar](#)

You are receiving this courtesy email at the account [REDACTED]@london.gov.uk because you are an attendee of this event.

To stop receiving future updates for this event, decline this event. Alternatively you can sign up for a Google account at <https://www.google.com/calendar/> and control your notification settings for your entire calendar.

Forwarding this invitation could allow any recipient to modify your RSVP response [Learn More](#)

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Paul Robinson

From: [REDACTED] <[REDACTED]@intersection.com>
Sent: 24 May 2016 15:29
To: [REDACTED]
Subject: Re: London Telecom Regulations

Great! How about 4 PM your time on the 9th, 11 AM my time? I'll go ahead and send a calendar invite; let me know if you prefer another time.

Thanks!

--

[REDACTED] | [REDACTED]@intersection.com | [REDACTED]



On Tue, May 24, 2016 5:47 AM, [REDACTED]@london.gov.uk wrote:

Hi [REDACTED]

All sounds promising.

Late afternoon here on the 9th works or any time you like on the 10th currently.

Look forward to hearing how you are getting on.

Best,

[REDACTED]

From: [REDACTED] [mailto:[REDACTED]@intersection.com]
Sent: 23 May 2016 20:59
To: [REDACTED]
Subject: Re: London Telecom Regulations

Hi [REDACTED]

Wonderful to hear from you! Things have been going very well -- we are still in conversations with BT and several boroughs, and are hoping to have a clear view forward within the next couple of weeks. We have of course been following the latest developments with the election and new Mayor, and are excited at the potential opportunity to work with the new administration towards our aligned connectivity goals!

Perhaps we can schedule a time to speak in about two weeks when a few more things have been resolved with BT? By then we should have some more concrete updates to share. Perhaps the afternoon (your time) of 9 or 10 June?

■

■ | ■ intersection.com | ■

On Thu, May 19, 2016 at 8:51 AM, ■ <■ london.gov.uk> wrote:

Hi ■

We spoke back in February about the plans Intersection are developing for London.

A few months have passed and I'd be really interested in a brief update on how you are getting on – how discussions have progressed with BT and where you got to re the fibre carrier enquiries. I recall you also mentioning you'd had early discussions with some London Boroughs around planning issues.

We have a new Mayoral administration now at City Hall and for all things connectivity that will mean a renewed and potentially increased focus for how we encourage more diverse and innovative supply in London. So an opportune moment to catch up!

Best,

■

From: ■ [mailto:■ intersection.com]
Sent: 23 February 2016 14:21

To: [REDACTED]
Subject: Re: London Telecom Regulations

What's the best number to reach you at?

On Tue, Feb 23, 2016 at 3:11 AM, [REDACTED] <[REDACTED][london.gov.uk](mailto:[REDACTED]@london.gov.uk)> wrote:

Hi [REDACTED]

1pm my time works well. Let's go for that.

Best,

[REDACTED]

From: [REDACTED] [mailto:[REDACTED][intersection.com](mailto:[REDACTED]@intersection.com)]
Sent: Monday, February 22, 2016 08:19 PM
To: [REDACTED]
Subject: Re: London Telecom Regulations

Thanks so much, [REDACTED] I'm free at 1 PM your time on Thursday 2/25, does that work? Alternatively I've got free 30-minute blocks at 3 PM and 4 PM your time. Let me know which you prefer -- looking forward to it!

On Mon, Feb 22, 2016 at 7:46 AM, [REDACTED] <[REDACTED][london.gov.uk](mailto:[REDACTED]@london.gov.uk)> wrote:

Hi [REDACTED]

You guessed right!

I'm very keen to work with you in developing what could be a very exciting project for London. I can do my best to share my insight although on the highly technical aspects, it may be that I can point you in the directions of partners.

I'm busy this afternoon but I do have some time on Thursday afternoon if that still works?

Best,

██████████

From: ██████████ [mailto:██████████@intersection.com]

Sent: 18 February 2016 16:39

To: ██████████

Subject: London Telecom Regulations

Hi ██████████

It was great meeting with you and ██████████ in London earlier this month! I hope I've gotten your email address right -- I just realized that ██████████ didn't copy you on our follow-up communications, so I took a guess. I'm writing to see if you might have some time to talk next week to share some information on telecom regulations in London and the UK more broadly. We're moving along in our process with BT and in talking with them about deploying fiber I think our team would greatly ██████████ from more specialized knowledge on the subject. Given your work with GLA, I think you could have a lot of really valuable expertise, and I'd love to get some of your thoughts. We're specifically trying to think about the different regulations on BT vs Openreach vs private operators -- in terms of what services they can offer, how they price their products, etc.

Please let me know if sometime on Monday, Wednesday, or Thursday afternoon (your time, morning for me) would work. I'll try to put together a more targeted list of questions in advance of that.

Thanks so much!

--

██████████

Program Strategist, Innovation

T: ██████████

██████████ [intersection.com](mailto:██████████@intersection.com)

Intersection

233 Broadway 21st Floor New York NY 10279

intersection.com

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Paul Robinson

From: [REDACTED] <[REDACTED]@intersection.com>
Sent: 14 September 2016 20:21
To: [REDACTED]
Cc: [REDACTED]
Subject: Re: Third Thursday

[REDACTED]

We could also swing an 8AM if you get this in time. We'll be near Hoxton Sq. in Shoreditch-- perhaps some place near there?

Speak soon,

[REDACTED]

On Wed, Sep 14, 2016 at 7:38 PM [REDACTED] <[REDACTED]@intersection.com> wrote:
Hi [REDACTED]

Great to hear from you! Apologies for the delay in getting back to you-- been running around today. Would 4pm work for you guys? Otherwise will check to see if we can make a before 9AM time work: we're booked from 11:30 till around 4 tomorrow.

Speak soon!

[REDACTED]

On Wed, Sep 14, 2016 at 12:29 PM [REDACTED] <[REDACTED]@london.gov.uk> wrote:
Hi [REDACTED]

Good to hear from you. It would be great to catch up. It's a while since I had a call with [REDACTED]

Tomorrow evening at FCC might be a bit difficult. A coffee here at City Hall sometime between 11:30 and 13:00 would work. Or before 9 perhaps?

I'm looping in my colleague [REDACTED] who has reassumed the lead for digital connectivity at City Hall.

Best,

[REDACTED]

-----Original Message-----

From: [REDACTED] [mailto:[REDACTED]@intersection.com]
Sent: 14 September 2016 11:37
To: [REDACTED]
Cc: [REDACTED]@intersection.com
Subject: Third Thursday

Hi [REDACTED]

Hope this note finds you well-- quite a period of change at the GLA since we saw you last!

████ and I are in town this week and are going to Future Cities Catapult's Third Thursday tomorrow @ 6pm-- are you free to join? We'd love to catch up with you, give you a bit of an update, and hear how things are going on your end.

If not tomorrow night, maybe a coffee on the early side tomorrow?

Speak soon,

████

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████ | Intersection | Urban Strategy | (717) 858-████

--

████ | Intersection | Urban Strategy | (717) 858-████

Paul Robinson

From: [REDACTED] <[REDACTED]@intersection.com>
Sent: 15 September 2016 14:59
To: [REDACTED] [REDACTED]@intersection.com; [REDACTED]@intersection.com
Cc: [REDACTED]@intersection.com
Subject: Re: Third Thursday

Sounds good-- and we'll add in +[REDACTED] And +[REDACTED] who manages [REDACTED] diary to help find a few times next week.

Looking forward to speaking to you both.

--[REDACTED]

On Thu, Sep 15, 2016 at 12:00 PM [REDACTED] <[REDACTED]@london.gov.uk> wrote:

It's probably best if [REDACTED] and I can both be party to the conversation to save you having to say the same things twice. If we can all get on a call soon then great.

Best,

[REDACTED]

From: [REDACTED] [mailto:[REDACTED]@intersection.com]
Sent: 15 September 2016 11:50
To: [REDACTED]
Cc: [REDACTED] [REDACTED]@intersection.com
Subject: Re: Third Thursday

Happy to connect via phone next week, [REDACTED] I'll send over a few times a little later today.

[REDACTED] are you still available at 4?

Thanks!

On Sep 15, 2016, at 8:11 AM, [REDACTED] <[REDACTED]@london.gov.uk> wrote:

Sorry folks [REDACTED] so wouldn't be able to make it.
Perhaps a phone call some time might work better?

██████████
Senior Policy Officer for Technology
GREATER LONDON AUTHORITY
City Hall, The Queen's Walk, London, SE1 2AA
T: +44(0) ██████████
E: ██████████ [london.gov.uk](mailto:██████████@london.gov.uk)

t. [@LDN_Economy](https://twitter.com/LDN_Economy)

From: ██████████ [<mailto:██████████@intersection.com>]
Sent: 14 September 2016 20:47
To: ██████████
Cc: ██████████ [intersection.com](mailto:██████████@intersection.com); ██████████
Subject: Re: Third Thursday

██████████

Glad the timing works out in the afternoon! We'll be heading from something in Fitzrovia ending around 3:45-- any chance you can swing something around there?

Many thanks,

██████████

On Wed, Sep 14, 2016 at 8:39 PM ██████████ <██████████@london.gov.uk> wrote:

Hi ██████████

Some time after 4 would probably work. Not sure if ██████████ could make it. Could you get to City Hall or would somewhere else work better?

Best,

██████████

From: ██████████ [<mailto:██████████@intersection.com>]

Sent: Wednesday, September 14, 2016 07:38 PM

To: ██████████
Cc: ██████████ [intersection.com](mailto:██████████@intersection.com) <██████████@intersection.com>; ██████████
Subject: Re: Third Thursday

Hi [REDACTED]

Great to hear from you! Apologies for the delay in getting back to you-- been running around today. Would 4pm work for you guys? Otherwise will check to see if we can make a before 9AM time work: we're booked from 11:30 till around 4 tomorrow.

Speak soon!

[REDACTED]

On Wed, Sep 14, 2016 at 12:29 PM [REDACTED] <[REDACTED][london.gov.uk](mailto:[REDACTED]@london.gov.uk)> wrote:

Hi [REDACTED]

Good to hear from you. It would be great to catch up. It's a while since I had a call with [REDACTED]

Tomorrow evening at FCC might be a bit difficult. A coffee here at City Hall sometime between 11:30 and 13:00 would work. Or before 9 perhaps?

I'm looping in my colleague [REDACTED] who has reassumed the lead for digital connectivity at City Hall.

Best,

[REDACTED]

-----Original Message-----

From: [REDACTED] [mailto:[REDACTED][intersection.com](mailto:[REDACTED]@intersection.com)]

Sent: 14 September 2016 11:37

To: [REDACTED]

Cc: [REDACTED][intersection.com](mailto:[REDACTED]@intersection.com)

Subject: Third Thursday

Hi [REDACTED]

Hope this note finds you well-- quite a period of change at the GLA since we saw you last!

[REDACTED] and I are in town this week and are going to Future Cities Catapult's Third Thursday tomorrow @ 6pm-- are you free to join? We'd love to catch up with you, give you a bit of an update, and hear how things are going on your end.

If not tomorrow night, maybe a coffee on the early side tomorrow?

Speak soon,

[REDACTED]

Paul Robinson

From: [REDACTED] <[REDACTED]@intersection.com>
Sent: 27 September 2016 21:44
To: [REDACTED]
Cc: [REDACTED]
Subject: Quick Thanks from Intersection

Hi [REDACTED]

Just a quick note to thank you for taking the time to speak today-- it was great to intro you to Link and hear a bit about your priorities in the new administration.

I'm so looking forward to diving a bit more into Link with you-- let me know when would be good to connect to cover the public safety and other features in the next week or so.

We look forward to seeing that map of priority areas when you have a moment to send!

Speak soon and thanks again,

[REDACTED]

--

[REDACTED] | Intersection | 212.343.2525 x9747

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Paul Robinson

From: [REDACTED] <[REDACTED]@intersection.com>
Sent: 24 October 2016 19:50
To: [REDACTED]
Cc: [REDACTED]@bt.com; [REDACTED]
Subject: Re: Thanks again!

[REDACTED]

Thanks so much for this-- we're so excited to include the Deputy Mayor in our announcement tomorrow and are very much looking forward to working with you to bring LinkUK to the streets of London! Thanks also for working with the BT team to make sure the quote was perfect!

Let's be in touch tomorrow: we're happy to send you talking points in the event you get any press questions. Our communications team is also on stand by if you need any assistance!

We would love to have you tweet about this tomorrow-- we're happy to send some drafts if that would be helpful. Again, let me know if you need any support.

Also look forward to meeting again soon to discuss how we can work together as this project progresses! Perhaps when I'm back in a couple of weeks?

Speak soon.

[REDACTED]

On Mon, Oct 24, 2016 at 3:04 PM [REDACTED] <[REDACTED]@london.gov.uk> wrote:
Hi [REDACTED]

Just wanted to let you know that we've provided the below quote from Rajesh Agrawal, our Deputy Mayor for Business, which you're free to use as you see fit.

We wanted to do this from Rajesh as we try wherever appropriate to feature quotes from our Deputy Mayors rather than doing everything in Sadiq's name. And of course Rajesh speaks for the Mayor in this and other areas.

That said, if there's a media moment in future, such as the first 'switch-on' where the Mayor can be involved we can obviously explore it.

Please keep in touch over the coming weeks and months - we're keen to continue working with you.

Best wishes
[REDACTED]

Rajesh Agrawal, Deputy Mayor for Business, said:

"I welcome this exciting new addition to London's streets. Expanding London's digital infrastructure is a priority for the Mayor, and LinkUK can play a big part in improving connectivity for Londoners and visitors to our city, while reducing unsightly street clutter by upgrading and reducing the number of phone boxes. I look forward to working with Intersection and BT to see how we can roll LinkUK across the capital, and to explore its future potential.

"London is already widely regarded as one of the technological capitals of the world but the Mayor is determined to improve connectivity across the city to ensure we maintain that position."

██████████
Senior Advisor to the Mayor - Business and Digital Policy
Email: ██████████ [london.gov.uk](mailto:██████████@london.gov.uk)

██████████
GREATERLONDONAUTHORITY
Mayor's Office | City Hall | The Queen's Walk | London | SE1 2AA

-----Original Message-----
From: ██████████ [mailto:██████████@intersection.com]
Sent: 21 October 2016 18:40
To: ██████████
Cc: ██████████ [bt.com](mailto:██████████@bt.com); ██████████
Subject: Thanks again!

██████████ and ██████████

On behalf of myself, ██████████ and ██████████ thanks again for a great meeting on Wednesday. What a pleasure to see you both and fill you in on our project.

Per your request, I wanted to check in to see if there was any forward motion internally at the GLA-- we would certainly love to include Mayor Khan in our press release on Tuesday.

Happy to send you a draft of the release if that would be helpful!

Cheers,

██████████

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<https://www.mailcontrol.com/sr/H3ptM4TP1erGX2PQP0mvUnWT5wH6X0A!iWiia1GRxqX3JpV+pTY7Aow2wWBAVrDsAmqonSV2yUGqQH8FWVwkvA==> to report this email as spam.

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██████████ | Intersection | 212.644.6200 x9747

Paul Robinson

Subject: FW: Invitation: Intro Meeting: [REDACTED] & Intersection @ Wed Oct 19, 2016 11:30am - 12:30pm (EDT) ([REDACTED]@intersection.com)
Location: TBD
Start: Wed 19/10/2016 16:30
End: Wed 19/10/2016 17:30
Show Time As: Tentative
Recurrence: (none)
Meeting Status: Not yet responded
Organizer: [REDACTED]@intersection.com

-----Original Appointment-----

From: [REDACTED]@intersection.com [mailto:[REDACTED]@intersection.com]
Sent: 14 October 2016 20:21
To: [REDACTED]@intersection.com; [REDACTED]@BT.Com; [REDACTED]@intersection.com
Subject: Invitation: Intro Meeting: [REDACTED] & Intersection @ Wed Oct 19, 2016 11:30am - 12:30pm (EDT) ([REDACTED]@intersection.com)
When: 19 October 2016 16:30-17:30 (UTC+00:00) Dublin, Edinburgh, Lisbon, London.
Where: TBD

[more details »](#)

Intro Meeting: [REDACTED] & Intersection

When Wed Oct 19, 2016 11:30am – 12:30pm Eastern Time
Where TBD ([map](#))
Calendar [REDACTED]@intersection.com
Who .

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)
Invitation from [Google Calendar](#)

You are receiving this courtesy email at the account [REDACTED]@london.gov.uk because you are an attendee of this event.

To stop receiving future updates for this event, decline this event. Alternatively you can sign up for a Google account at <https://www.google.com/calendar/> and control your notification settings for your entire calendar.

Forwarding this invitation could allow any recipient to modify your RSVP response. [Learn More](#)

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Paul Robinson

Subject: Invitation: Intersection/GLA London Update @ Tue Sep 27, 2016 8:30am - 9:30am (EDT)
([\[REDACTED\]@intersection.com](mailto:[REDACTED]@intersection.com))

Location: US: (877) [REDACTED] Conf Room: LOS ANGELES)

Start: Tue 27/09/2016 13:30
End: Tue 27/09/2016 14:30
Show Time As: Tentative

Recurrence: (none)

Organizer: [REDACTED]@intersection.com

[more details »](#)

Intersection/GLA London Update

Dial-in Details:

[REDACTED]
[REDACTED] (to dial-in as leader)

When

Tue Sep 27, 2016 8:30am – 9:30am Eastern Time

Where

586-974-0353 (Conf Room: LOS ANGELES) ([map](#))

Calendar

[REDACTED]@intersection.com

Who

.
.
.
.

Going? **Yes - Maybe - No** [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this courtesy email at the account patrick.dubeck@london.gov.uk because you are an attendee of this event

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Paul Robinson

Subject: Updated Invitation: Intersection/GLA London Update @ Tue Sep 27, 2016 8:30am - 9am (EDT) [REDACTED]@intersection.com)
Location: US [REDACTED] ANGELES)
Start: Tue 27/09/2016 13:30
End: Tue 27/09/2016 14:00
Show Time As: Tentative
Recurrence: (none)
Organizer: [REDACTED]@intersection.com

This event has been changed.
[more details »](#)

Intersection/GLA London Update

Dial-in Details:

[REDACTED]
[REDACTED] (to dial-in as leader)

When

Time

Changed: Tue Sep 27, 2016 8:30am – 9am Eastern

Where

Calendar

Who

•
•
•
•

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)
Invitation from [Google Calendar](#)

You are receiving this courtesy email at the account [REDACTED]@london.gov.uk because you are an attendee of this event

To stop receiving future updates for this event, decline this event. Alternatively you can sign up for a Google account at <https://www.google.com/calendar/> and control your notification settings for your entire calendar.

Forwarding this invitation could allow any recipient to modify your RSVP response. [Learn More](#)

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