

REQUEST FOR DMPC DECISION – PCD 438**Title: Framework Agreement for Electronic Security, Control Room Systems and Audio Visual Systems****Executive Summary:**

This is a request for the approval of a national police and emergency services Framework Agreement for electronic security, control room systems and audio-visual systems for a four year period from 2 November 2018 to 3 November 2022.

Recommendation:

The Deputy Mayor for Policing and Crime is recommended:

1. To approve the award of a new national police and emergency services Framework Agreement for Electronic Security, Control Room Systems and Audio Visual Systems for a period of four years. Eight suppliers are awarded a place on the Framework Agreement with a total maximum value of £44m to £70m with the latter higher value to aid collaborative procurement with the Greater London Authority (GLA) Group and Police and Emergency Services Authorities, which will be funded from existing budgets (applicable to the Metropolitan Police Service estimate value of £44m only).
 - (a) Lot 1: Building Technology Systems and Services, as a multiple supplier Lot, containing seven suppliers with a Metropolitan Police Service estimated spend of £26m.
 - (b) Lot 2: CCTV Image Presentation and Control Room Systems, as a multiple supplier Lot, containing two suppliers with a Metropolitan Police Service estimated spend of £8m.
 - (c) Lot 3: Digital Video Recording Systems, Videowalls and Ancillary Services, as a single supplier Lot, containing one supplier with a Metropolitan Police Service estimated spend of £10m.
2. To approve the award of the Framework Agreement to the following suppliers:
 - (a) Lot 1 (multi supplier Lot): Eurovia Infrastructure Ltd, Chroma Vision Ltd, Chubb Systems Ltd, OpenView Security Systems Ltd, Crown Security Systems Ltd, (Cinos Ltd (sub-contracting to BGE Digital Ltd) and Reliance High-Tech Ltd.
 - (b) Lot 2 (multi supplier Lot): Eurovia Infrastructure Ltd and Tyco Fire & Integrated Solutions (UK) Ltd t/a Tyco Integrated Fire and Security.
 - (c) Lot 3 (single supplier Lot): Cinos Ltd.

Deputy Mayor for Policing and Crime

I confirm I have considered whether or not I have any personal or prejudicial interest in this matter and take the proposed decision in compliance with the Code of Conduct. Any such interests are recorded below.

The above request has my approval.

Signature

Edna Under

Date

30/07/18

PART I – NON-CONFIDENTIAL FACTS AND ADVICE TO THE DMPC

Decision required – supporting report

1. Introduction and background

- 1.1. The current Metropolitan Police Service Framework Agreement (SS3/13/107) for the requirement expires on 2 November 2018.
- 1.2. MOPAC decision PCD 218 in June 2017 approved the initiation of tendering for a National Police and Emergency Services Framework Agreement for Electronic Security, Control Room Systems and Audio-Visual Systems.
- 1.3. There is an on-going requirement for electronic systems and other building technology systems. The requirement is currently met by a Metropolitan Police Service only Framework Agreement which consists of three separate Lots and was for a total estimated value of £44m.

2. Issues for consideration

- 2.1. There are currently no existing suitable Framework Agreements available to the Metropolitan Police Service, that cover the scope of services and goods that the requirement demands.
- 2.2. The tender was conducted utilising the OJEU Restricted process which included both a Supplier Selection Questionnaire (SSQ) and an Invitation to Tender process (ITT).
- 2.3. The Framework Agreement is required to ensure that the Metropolitan Police Service has compliant and effective contracts in place for the installation, support and maintenance of a range of on-going business as usual building security access requirements and CCTV Control Room infrastructure.

3. Financial Comments

- 3.1. Costs can be met from existing budgets.
- 3.2. The budget for the Metropolitan Police Service four year Framework Agreement is circa £44m for the four year term, as per the following: Lot 1 (£26m); Lot 2 (£8m) and Lot 3 (£10m).

4. Legal Comments

- 4.1. Under Paragraph 4.13 of the MOPAC Scheme of Delegation and Consent provides that Deputy Mayor for Policing and Crime has authority to approve all requests to go out to tender for contracts of £500,000 or above, or where there is a particular public interest.
- 4.2. The Mayor's Office for Policing and Crime (MOPAC) is a contracting authority as defined in the Public Contracts Regulations 2015 (the Regulations). The Regulations apply to awards of all public contracts for goods and services (save for specific service categories listed in Schedule 3 of the Regulations, which are not applicable here) where the value of the contract exceeds £181,302 for

goods and services (as from 1 January 2018). This report confirms the value of the Framework Agreement is envisaged to be between £44m and £70m over a maximum four-year term. Accordingly, the Regulations have been applied. Regulation 33(5) provides that Framework Agreements may be open for use by other contracting authorities where they have been clearly identified for that purpose in the call for competition. Regulation 33(7) provides that where a Framework Agreement is concluded with a single economic operator (as is the intention with Lot 3) call-off contracts shall be awarded within the limits in the Framework Agreement. Regulation 33(8) provides that where a Framework Agreement is concluded with more than one economic operator (as is the intention with Lots 1 and 2) and where not all the terms governing the provision of services are laid down, a contracting authority must re-open competition amongst the economic entities which are parties to the Framework Agreement. The report confirms regulation 33 was followed.

5. Equality Comments

- 5.1. There are no negative equality or diversity implications arising from the tender evaluations and recommendation to award stage of the process. Key questions in terms of compliance with the equality and diversity policy and with the Equality Act 2010 were included and each of the suppliers confirmed their compliance with the Act.

6. Background/supporting papers

- 6.1. Report

Public access to information

Information in this form (Part 1) is subject to the Freedom of Information Act 2000 (FOIA) and will be made available on the MOPAC website following approval.

If immediate publication risks compromising the implementation of the decision it can be deferred until a specific date. Deferral periods should be kept to the shortest length strictly necessary.

Part 1 Deferral:

Is the publication of Part 1 of this approval to be deferred? NO

If yes, for what reason:

Until what date:

Part 2 Confidentiality: Only the facts or advice considered as likely to be exempt from disclosure under the FOIA should be in the separate Part 2 form, together with the legal rationale for non-publication.

Is there a **Part 2** form – YES

ORIGINATING OFFICER DECLARATION

		Tick to confirm statement (✓)
Head of Unit: The Chief Finance Officer has reviewed the request and is satisfied it is correct and consistent with the MOPAC's plans and priorities.		✓
Legal Advice: The MPS legal team has been consulted on the proposal.		✓
Financial Advice: The Strategic Finance and Resource Management Team has been consulted on this proposal.		✓
Equalities Advice: Equality and diversity issues are covered in the body of the report.		✓

OFFICER APPROVAL**Chief Executive Officer**

I have been consulted about the proposal and confirm that financial, legal and equalities advice has been taken into account in the preparation of this report. I am satisfied that this is an appropriate request to be submitted to the Deputy Mayor for Policing and Crime.

Signature *R. Lawrence*

Date *26/07/18*





MOPAC

MAYOR OF LONDON
OFFICE FOR POLICING AND CRIME

THE PROVISION OF A NATIONAL POLICE AND EMERGENCY SERVICES FRAMEWORK AGREEMENT FOR ELECTRONIC SECURITY, CONTROL ROOM SYSTEMS AND AUDIO-VISUAL SYSTEMS

MOPAC Investment Advisory Board 28/06/2017

Report by Lee Kitchen on behalf of Angus McCallum (Director of HQ Digital Policing)

Part 1 – This section of the report will be published by MOPAC. It is classified as OFFICIAL – PUBLIC

EXECUTIVE SUMMARY

The Business Justification Paper (Part 2) details the request for the approval of a national police and emergency services Framework Agreement for electronic security, control room systems and audio-visual systems for a four year period from 2 November 2018 to 3 November 2022.

Approval from the Board is required to award the Framework Agreement.

A. RECOMMENDATIONS - That

The Deputy Mayor for Policing and Crime, via the Investment Board (IAB) is asked to:

1. To approve the award of a new national police and emergency services Framework Agreement for Electronic Security, Control Room Systems and Audio Visual Systems for a period of four years. Eight suppliers are awarded a place on the Framework Agreement with a total maximum value of £44m to £70m with the latter higher value to aid collaborative procurement with the Greater London Authority (GLA) Group and Police and Emergency Services Authorities, which will be funded from existing budgets (applicable to the MPS estimate value of £44m only).
 - (a) Lot 1: Building Technology Systems and Services, as a multiple supplier Lot, containing seven suppliers with an MPS estimated spend of £26m.
 - (b) Lot 2: CCTV Image Presentation and Control Room Systems, as a multiple supplier Lot, containing two suppliers with an MPS estimated spend of £8m.
 - (c) Lot 3: Digital Video Recording Systems, Videowalls and Ancillary Services, as a single supplier Lot, containing one supplier with an MPS estimated spend of £10m.

2. To approve the award of the Framework Agreement to the following suppliers:

(a) Lot 1 (multi supplier Lot): Eurovia Infrastructure Ltd, Chroma Vision Ltd, Chubb Systems Ltd, OpenView Security Systems Ltd, Crown Security Systems Ltd, (Cinos Ltd (sub-contracting to BGE Digital Ltd) and Reliance High-Tech Ltd.

(b) Lot 2 (multi supplier Lot): Eurovia Infrastructure Ltd and Tyco Fire & Integrated Solutions (UK) Ltd t/a Tyco Integrated Fire and Security.

(c) Lot 3 (single supplier Lot): Cinos Ltd.

3. Time sensitivity

A decision is required from the Deputy Mayor by 30/08/2018. This will allow sufficient time to complete both the OJEU contract award process and the contract document signing stage before the expiry of the current Framework Agreement on the 2 November 2018.

B. SUPPORTING INFORMATION

1. There is a current Review of pan-London CCTV in collaboration with MOPAC, TfL Local Authorities and other users. The work is being led by the MPS and aims to formulate a strategy for CCTV including harmonising processes, standards and equipment to meet the current and future requirements of users and partners.
2. The current MPS Framework Agreement (SS3/13/107) for the requirement expires on 2 November 2018.
3. The Business Justification Paper for approval to initiate the tender process for the requirement was approved by the DMPC on 20 June 2017 (PCD 218).
4. Mini competitions and direct awards will have to be signed off by the business to confirm sufficient budgets are available. The normal governance routes will apply i.e. business case approval through MOPAC will be required for initiation and approval above £500k.
5. There is an on-going requirement for electronic systems and other building technology systems. The requirement is currently met by an MPS only Framework Agreement which consists of three separate Lots and was for a total estimated value of £44m.
6. There are currently no existing suitable Framework Agreements available to the MPS, that cover the scope of services and goods that the requirement demands.
7. The requirement currently sits outside of the Service Integration and Management (SIAM) Towers model, the contract (once awarded) will be managed internally by Digital Policing (Lot 1) and SCO35 - Covert Intelligence (Lot 2 and Lot 3).

8. The tender was conducted utilising the OJEU Restricted process which included both a Supplier Selection Questionnaire (SSQ) and an Invitation to Tender process (ITT). The separate tender evaluations involved MPS Health and Safety, MPS Security Branch, SCO35 (Covert Intelligence), Digital Policing and HQ Commercial Services.
9. The Framework Agreement is required to ensure that the MPS has compliant and effective contracts in place for the installation, support and maintenance of a range of on-going business as usual building security access requirements and CCTV Control Room infrastructure. The Framework is therefore key to supporting both the security of MPS buildings and its staff through to the support of delivering effective front line policing.
10. The Framework does not affect the One Met Model, as any new technologies going forward can be included and explored during subsequent mini-competitions and direct awards conducted via the Framework. Any new tenders conducted via this Framework will need to link into the One Met Model activity in this area to prevent duplication, complexity and risk downstream.

C. OTHER ORGANISATIONAL & COMMUNITY IMPLICATIONS

Equality and Diversity Impact

1. There are no negative equality or diversity implications arising from the tender evaluations and recommendation to award stage of the process. Key questions in terms of compliance with the equality and diversity policy and with the Equality Act 2010 were included within the SSQ each of the suppliers confirmed their compliance with the Act.

Financial Implications / Value for Money (mandatory)

2. Costs can be met from existing budgets. Further detail is provided in Part 2. Appendix A. Financial Case.
3. The following estimates were published in the OJEU tender notice and are therefore not exempt from this report. The budget for the MPS four year Framework Agreement is circa £44m for the four year term, as per the following: Lot 1 (£26m); Lot 2 (£8m) and Lot 3 (£10m). Lot 1 requirements / spends are managed by Digital Policing. Lot 2 and Lot 3 requirements / spends are managed by SCO35.
4. The Framework provides value for money in terms of the following:
 - a) The Framework is a compliant route to market and is a mechanism to conduct mini-competitions (Lots 1 and 2) and direct awards under Lot 3.
 - b) The suppliers on the Framework Agreement have been pre-selected as a result of an OJEU tendering exercise evaluating financial status, past experience, capability and price.
 - c) Each of the suppliers have confirmed that they are either paying the same or above the current Living Wage.
 - d) Labour rates are fixed throughout the full term of the Framework Agreement.

- e) Any potential savings will be captured as a result of each min-competition/direct award conducted via the Framework Agreement.
- f) Both National and MPS Rebates will be paid back to the MPS in terms of throughput from resulting contract awards.
- g) The suppliers have confirmed compliance with the MPS Responsible Procurement Code of conduct which included Supplier Diversity, Ethical Procurement, Environmental Management, MPS Health and Safety Policy and the MPS Security Policy.
- h) By utilising the Framework Agreement there will be an internal and external saving both to the MPS, other police forces and emergency services and to the external supplier base as there will be no requirement to undertake further OJEU tendering processes for each requirement, as the Framework Agreement is a mechanism to conduct compliant mini competitions.

Legal Implications

- 5. Under Paragraph 4.13 of the MOPAC Scheme of Delegation and Consent provides that Deputy Mayor for Policing and Crime has authority to approve all requests to go out to tender for contracts of £500,000 or above, or where there is a particular public interest.
- 6. The Mayor's Office for Policing and Crime (MOPAC) is a contracting authority as defined in the Public Contracts Regulations 2015 (the Regulations). The Regulations apply to awards of all public contracts for goods and services (save for specific service categories listed in Schedule 3 of the Regulations, which are not applicable here) where the value of the contract exceeds £181,302 for goods and services (as from 1 January 2018). This report confirms the value of the Framework Agreement is envisaged to be between £44m and £70m over a maximum four-year term. Accordingly, the Regulations have been applied. Regulation 33(5) provides that Framework Agreements may be open for use by other contracting authorities where they have been clearly identified for that purpose in the call for competition. Regulation 33(7) provides that where a Framework Agreement is concluded with a single economic operator (as is the intention with Lot 3) call-off contracts shall be awarded within the limits in the Framework Agreement. Regulation 33(8) provides that where a Framework Agreement is concluded with more than one economic operator (as is the intention with Lots 1 and 2) and where not all the terms governing the provision of services are laid down, a contracting authority must re-open competition amongst the economic entities which are parties to the Framework Agreement. The report confirms regulation 33 was followed.

Consultation undertaken

- 7. **The following internal MPS departments were consulted and engaged in terms of the tender requirements:**

Consultation grid

Key stakeholder engagement (up to what level)	Supportive / Not supportive
Greg Page - Head of Engineering (Operational Support Unit) SCO35 - Covert Intelligence	Supportive
Jon Simmons - Senior Infrastructure Manager (Operational Support Unit) SCO35 - Covert Intelligence	Supportive
Gerard Lawlor-Smith - Head of HQ Apps (Digital Policing)	Supportive
Dulpesh Patel - Information Security Assurance Accreditor (HQ Strategy and Governance)	Supportive
John Woolterton - Senior Information and Inspection Manager (HQ Strategy and Governance)	Supportive
Mike Chinchin - Senior Health and Safety Advisor (HQ Strategic Safety and Health)	Supportive

Risk (including Health and Safety) Implications (mandatory)

8. The approval of the award of this Framework Agreement is necessary for the MPS to ensure the security of assets and infrastructure, protect its workers and meet the organisations legal obligations in relation to the Health and Safety Act 1974 and the Management of Health and Safety Regulations 1999 as well as maintaining operational effectiveness.
9. Each of the suppliers have confirmed their compliance with the current MPS Health and Safety policy and also provided evidence of their own Health and Safety policies and practices as part of their tender response.
10. Each of the suppliers have confirmed their compliance with the MPS Security Policy and adhere to current legislation.

Real Estate and Environmental Implications (mandatory)

11. The requirement takes into consideration the five year Estates Strategy Programme (subject to separate MOPAC approval) when rolling out the new security infrastructure. As a number of existing locations/floors may require additional security.
12. The suppliers have confirmed their compliance with the MPS Environmental Policy and current environmental legislation in terms of the waste electrical and electronic

equipment (WEEE) regulations 2010, recycling processes and the Social Value Act 2013. They each comply with the MPS Responsible Procurement Code and actively promote apprenticeship schemes within their companies and supply chains.

MOPAC Police and Crime Plan (published in March 2017)

13. The award of this new national police and emergency services Electronic Security Framework will underpin the key themes within the MOPAC Police and Crime Plan.
- The Framework is a mechanism for the MPS to tender for CCTV, Control Rooms, Building Access Security and Audio Visual Systems requirements and will improve upon or add to existing failing security systems across London police locations and across the wider UK and emergency services family.
 - These potential upgrades (awarded as new contracts via the Framework) are key to delivering a safer London, improved accountability, to improve our fight against crime and more importantly the threats posed by terrorism.

Report author: Lee Kitchen, HQ Commercial Services, ICT Category Manager, 781578 / 0207 161 1579.

Background papers:

PART 2: EXEMPT SECTION OF THE REPORT

Part 2 – This section refers to the details of the Part 2 business case which is NOT SUITABLE for MOPAC Publication.

The Government Security Classification marking for Part 2 is:
OFFICIAL

The Business Justification Paper is included in Part 2 (separate attachment) and is exempt from publication for the following reasons:

- Part 2 is exempt from publication under Article 2(2)(a) of the Elected Local Policing Bodies (Specified Information) Order 2011.
- The FOIA that would exempt this information from disclosure are:

Section 43: Commercial Interests.

Part 2 will cease to be exempt until 6 years from the end date of the contract: 2 November 2028.