

GREATER LONDON AUTHORITY

[REDACTED]
(by email)

Our Ref: MGLA220120-0913

18 February 2020

Dear [REDACTED]

Thank you for your requests for information which the Greater London Authority (GLA) received on 22 January 2020. Your request has been dealt with under the Freedom of Information Act 2000.

You made several similar requests, which we have combined into one response. You requested:

Correspondence and briefings of face-to-face meetings between the Mayor of London, Sadiq Khan and the Secretary of State for Exiting the European Union, David Davis MP, Dominic Raab MP, Stephen Barclay MP.

Please provide me with correspondence between the Mayor of London, Sadiq Khan and the Brexit Expert Advisory Panel member, Sir George Iacobescu; Xavier Rolet; Julia Onslow-Cole; Professor Alice Gast; Baroness Vadera; Catherine Dixon; Lord Mandelson; Mark Boleat; Sir Harpal Kumar; Vanessa Kingori; Victoria Quinlan; Geoffrey Spence/r; Sherry Coutu; Sir John Sorrell

Please provide me with briefings of Brexit Expert Advisory Panel meetings

Please find attached the information we hold within scope of your request. These include incoming and/or outgoing correspondence between some members of the Brexit Expert Advisory Panel members, and the Secretaries of State for Exiting the European Union and a briefing of the Brexit Expert Advisory Panel meeting.

We have redacted a small amount of information within the briefing documents under section 40 of the FOIA. This information would identify specific people and as such constitutes as personal data which is defined by Article 4(1) of the General Data Protection Regulation (GDPR) to mean any information relating to an identified or identifiable living individual, where there is no reasonable expectation for their name to be publicly disclosed.

If you have any further questions relating to this matter, please contact me, quoting the reference MGLA220120-0913.

Yours sincerely.



Senior Information Governance Officer

If you are unhappy with the way the GLA has handled your request, you may complain using the GLA's FOI complaints and internal review procedure, available at:

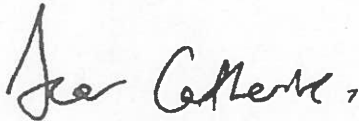
<https://www.london.gov.uk/about-us/governance-and-spending/sharing-our-information/freedom-information>

MAYOR OF LONDON

Catherine Dixon
Chief Executive
The Law Society
113 Chancery Lane
London WC2A 1PL

Our ref: MGLA130716-7820

Date: 29 JUL 2016



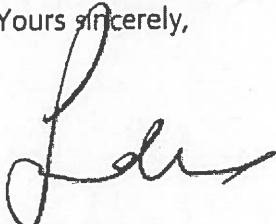
Thank you for your letter of 7 July about the result of the EU referendum. I very much appreciate your offer of support. I enjoyed many years practising as a solicitor and recognise the importance of legal services to London.

I am committed to London remaining in the Single Market. This must be the priority in future negotiations with the European Union. It is vital not only to London's economy but also to the capital's global reputation. I will continue to make this case to government. London will be at the heart of the UK's negotiating position. The city's finance and related professional services will be a core part of this. A London position on Brexit will include the additional areas you outline - maintenance of establishment rights and retention of the UK's financial services passport.

I value the expertise and strength of London's legal services and am keen to make sure we draw on this over the coming weeks and months. I am delighted that you have met with my Deputy Mayor for Business, Rajesh Agrawal, and that you are also in contact with my Economic and Business Policy Unit.

Thank you again for writing to me.

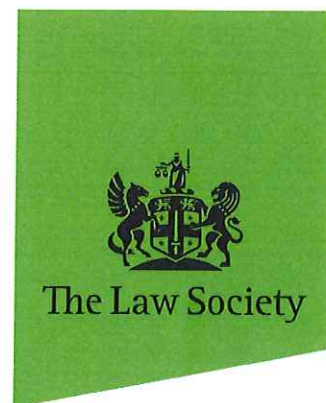
Yours sincerely,



Sadiq Khan
Mayor of London

From the Chief Executive

The Rt Hon Sadiq Khan
Mayor of London
City Hall
The Queen's Walk
London
SE1 2AA



13 January 2017

Dear Sadiq

Brexit Advisory Group

Thank you for inviting me to be part of your expert Brexit advisory group. I was delighted to accept this invitation as Chief Executive of the Law Society. As you may be aware, on 3 January I announced my resignation as Chief Executive, and it is for this reason that I am writing to you.

I am keen that the Law Society remains represented on the group, to offer expertise on legal services and justice issues in relation to Brexit. These issues are of vital importance, and I feel someone who remains closer to the leadership of the Law Society will be better placed to contribute to the group.

I have therefore agreed with Jeremy Skinner that the Law Society's president, Robert Bourns, will be an excellent replacement for me on the group. Robert is an experienced solicitor who developed a small Bristol firm, TLT LLP, into a significant national presence, with offices in 6 UK cities – including London and Manchester – and strong international links. Robert is an experienced advocate and employment lawyer.

Robert has an excellent understanding of the potential implications of Brexit and the challenges and opportunities facing the profession. He has engaged extensively with solicitors around the country and in the city on this issue, engaged with high profile media including interviews about Brexit with the BBC and New York Times, and has met with a number of Ministers and MPs, including the Rt Hon David Davis MP, Secretary of State for Exiting the European Union, and the Rt Hon Liz Truss MP, Lord Chancellor and Secretary of State for Justice, as well as giving evidence to the Justice Select Committee. He has also worked hard to promote opportunity, social mobility and the celebration of diversity as a powerful force for good in the profession and more widely. He will be a real asset to the group.

I am delighted that following my conversation with Jeremy yesterday that you content for Robert to join the advisory group in my place, my team will be happy to work with your officials to enable this to happen.

Yours sincerely

Catherine Dixon
Catherine Dixon
Chief Executive

MAYOR OF LONDON

Catherine Dixon
Chief Executive
The Law Society
113 Chancery Lane
London WC2A 1PL

Our ref: MCLA160117-9568

Date: 14 FEB 2017

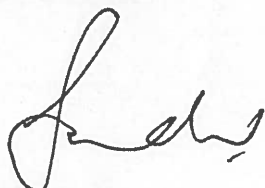
Dear Catherine,

Thank you for your letter of 13 January.

I'm sorry to lose you from the Brexit Advisory Group and grateful for your assistance in the appointment of Robert as your temporary replacement.

I wish you the very best of luck in all your future endeavours.

Yours sincerely,



Sadiq Khan
Mayor of London

MAYOR OF LONDON

Sir Harpal S. Kumar

Chief Executive
Cancer Research UK

Date: 11 MAY 2018

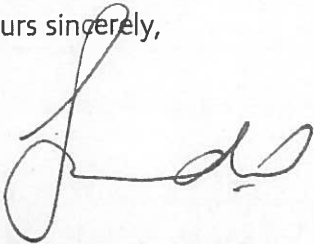
Dear Harpal,

I wanted to write to you ahead of your impending departure from Cancer Research UK and thank you for the support you have offered me through your role as a member of my Brexit Expert Advisory Panel.

From the guidance you have provided in my engagement with the Government on life sciences issues, through to your helpful input into City Hall's Brexit publications, your sage advice was always appreciated.

I wanted to wish you the best of luck, and although I won't be calling on you directly on Brexit matters, I very much hope to see you again soon.

Yours sincerely,



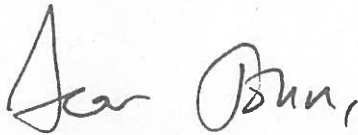
Sadiq Khan
Mayor of London

MAYOR OF LONDON

Sir John Sorrell CBE

Chairman
Creative Industries Foundation
22 Endell Street
Covent Garden
London WC2H 9AD

Date: 02 MAR 2017



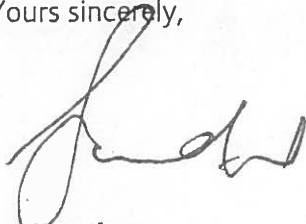
Thank you very much for attending the meeting with David Davis which I am sure we will both agree went very well.

Your expert contribution conveyed the importance of the creative industries sector to the UK economy and I am sure David can be left in no doubt that we must all work together to ensure Brexit does not topple London from its undisputed status as the world's creative capital.

It is also excellent news that he wants to visit the Knowledge Quarter at Kings Cross and have a meeting with John Kampfner. My office is at hand to help put you in touch with David's Private Office so that these can be arranged. You also agreed to invite him the London Design Festival later this year and I hope he is able to attend this prestigious event as it showcases so much of the talent London has to offer that we discussed with him.

Thank you again for taking the time to join me for the meeting with David, and I look forward to seeing you again soon.

Yours sincerely,



Sadiq Khan
Mayor of London

MAYOR OF LONDON

Xavier Rolet KBE
[REDACTED]

Date: 14 MAY 2018

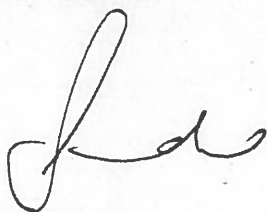
Dear Xavier,

Just a short note to say how sorry I am to see you leave the London Stock Exchange. I am well aware of the huge success the organisation enjoyed under your leadership.

On a personal note, I am very grateful for the support you offered me through your role as a member of my Brexit Expert Advisory Panel. Your sage and frank advice was always appreciated, and I will continue to put pressure on the Government to ensure that a solution is found to protect the financial services sector after Brexit.

I wish you the best of luck and hope to see you again soon.

Yours sincerely,



Sadiq Khan
Mayor of London

MAYOR OF LONDON

Rt Hon David Davis MP

Secretary of State for Exiting the European
Union
Cabinet Office
70 Whitehall
London SW1A 2AS

Date: 22 JUL 2016

Dear David,

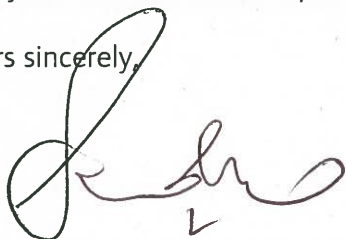
Congratulations on your appointment as Secretary of State for Exiting the European Union. I wish you success in this critical role.

I am pleased we are meeting soon to discuss the impact of leaving the EU on London and in particular how the most economically productive part of the UK can continue to thrive, generating jobs for Londoners, exports earnings for the UK, and taxes to support UK public services.

As you know, I campaigned to remain in the EU, but I accept the country's decision to leave and it is in all our interests to make this work to the nation's advantage. Tough negotiations lie ahead that have huge implications for London's businesses and communities. It is absolutely critical that I have a seat at the negotiating table alongside the devolved nations, in order to represent the views of 8.5m Londoners, and businesses based in the capital. London businesses are clear that their number one priority is to retain access to the single market, which is vital to our city's economic success. This option must remain on the table as the negotiations move forward.

Once again, congratulations on your appointment and I look forward to working constructively with you to ensure the best possible outcome for Londoners and the UK.

Yours sincerely,



Sadiq Khan

Mayor of London

PS Again, many congrats!

MAYOR OF LONDON

Rt Hon David Davis MP

Secretary of State for Exiting the European Union
Cabinet Office
70 Whitehall
London SW1A 2AS

Date: 28 JUL 2016



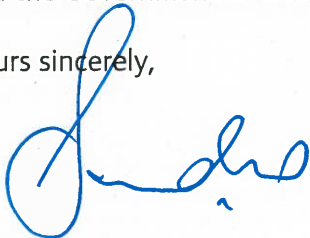
I thought our meeting yesterday was both helpful and reassuring, and I am grateful for your assurances that London will have a prominent voice alongside the devolved nations throughout the negotiation process.

As I mentioned in our meeting, London's continued success is crucial to the success of the British economy, which justifies London being at the heart of these discussions. I will always make a positive contribution to this debate, whilst defending London's unique economic requirements.

You mentioned that the Government is yet to make a final decision on the formal decision making structures within Government on the negotiation. As you move forward on this work, please bear in mind that I would very much like London to have a place within these formal structures.

There is no doubt that these will be tough negotiations, but I look forward to working with you and the Government to deliver best possible result for London and the whole UK.

Yours sincerely,



Sadiq Khan
Mayor of London



Department
for Exiting the
European Union

Rt Hon David Davis MP
Secretary of State for Exiting the
European Union
9 Downing Street
SW1A 2AG

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KC.

FAO
Government
Relations

12 SEP 2016

Rt. Hon Sadiq Khan
Mayor of London
City Hall
London
SE1 2AA

Our ref: DD00185


06 September 2016

Dear Sadiq

LONDON AND BREXIT

Thank you for your letter following our meeting in July. I found the meeting helpful and I am grateful for your constructive and positive approach to this debate.

I recognise the importance of London to the UK economy and will work closely with you, as I will with the devolved administrations, and listen to all views to ensure that we get the best deal for all parts of the UK.

Yours faithfully


RT HON DAVID DAVIS MP
SECRETARY OF STATE FOR EXITING THE EUROPEAN UNION

MAYOR OF LONDON

Rt Hon David Davis MP

Secretary of State for Exiting the European Union
Cabinet Office
70 Whitehall
London SW1A 2AS

Date: 11 OCT 2016

Dear David,

Last week I had a very positive meeting with the Prime Minister to discuss a wide range of issues, including the implications of the EU referendum and devolution for London.

However, I am writing to express my serious concern that London may not get a seat on the Cabinet sub-committee overseeing the EU negotiations, while the devolved nations may.

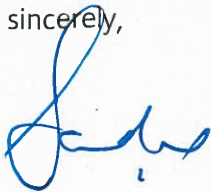
When we first met in August, I was reassured to hear you say that London would be consulted at the same level as the devolved nations. In my view that simply must mean that London is represented on the relevant Cabinet sub-committee.

I've enclosed a letter to the Prime Minister from London First, the London Chamber of Commerce & Industry, the Federation of Small Businesses and the CBI, calling for London to get a seat on the appropriate Cabinet sub-committee.

As you know, London's economy accounts for 22.5% of the UK's economic output and a third of its growth. Our city is a net contributor to the exchequer to the tune of £34.2 billion. Our population is bigger than Scotland, Wales and Northern Ireland combined. When you also consider that London was the only region of England to vote to remain in the EU, there are clearly compelling arguments for London to be properly represented in the decision-making process – at the same level as the devolved nations. I do not want or expect a veto over the process, just a seat at the table.

I would like to request a meeting to discuss this at your earliest convenience.

Yours sincerely,



Sadiq Khan
Mayor of London

Enc.

MAYOR OF LONDON

Rt Hon David Davis MP

Secretary of State
Department for Exiting the European Union
9 Downing Street
London SW1A 2AG

Date: 13 JUN 2017



Many congratulations on your reappointment. I would like to take the opportunity to reiterate my commitment to work closely with you to deliver a good Brexit deal for London and the UK.

London's continued economic success requires us to remain globally competitive. Our economic competitors are New York and Tokyo, rather than Birmingham or Manchester. London accounts for 22.7% of the UK's economic output, a third of its growth and 21% of all UK tax. Our entrepreneurial business environment creates jobs, investment and tax receipts that benefit the whole UK. We therefore face specific challenges from Brexit that I would like to flag again, as you begin negotiations with the EU27.

From financial services to pharmaceutical companies, fin tech start-ups to the creative industries, London's business ecosystem benefits greatly from its trade and partnerships within Europe. Protecting this huge competitive advantage will require an ambitious, bespoke deal with the EU. In order to secure future growth, we need trade with the EU to be protected and developed, and to avoid new tariff and non-tariff barriers being placed in the way of UK and European businesses

While I feel an offer could have been made earlier, I welcome your manifesto commitment to seek to agree the rights of EU Nationals living in the UK, and UK nationals living in EU, early in the negotiations. I hope this can now be resolved immediately.

I welcome the European Council's acceptance of the principle of a 'transitional period' to ensure there is enough time to negotiate our future relationship properly. This is in line with my proposal for an 'interim deal' and I would encourage you to make this as a top priority, in order to avoid a 'cliff edge' and provide business with the certainty they seek.

I am seeking reassurance from you and other Minister throughout the negotiations that post Brexit London can count on effective environmental regulations, a flexible immigration system that responds to the specific needs of London's dynamic economy and future arrangements for the fullest possible cooperation with our EU partners on counter terrorism and justice. European funding also plays a crucial role in skills, employment and business support in the capital and the maintenance of the government guarantee to continue to commit EU funds until Brexit is vital; as is replacement devolved domestic funding of at least the value of existing EU programmes.

MAYOR OF LONDON

Prior to the election we met on a monthly basis and I thought this arrangement worked well. I hope we can continue once the negotiations get underway. I will ask my office to get in touch with yours to arrange a meeting prior to the summer recess where we can discuss these issues in more detail.

I look forward to working closely with you over the years ahead.

Yours sincerely,



Sadiq Khan
Mayor of London

Cc: Rt Hon Gavin Barwell, Chief of Staff, 10 Downing Street



Department
for Exiting the
European Union

Rt Hon David Davis MP
Secretary of State
for Exiting the European Union
9 Downing Street
SW1A 2AG

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correspondence@dex.eu.gov.uk
www.gov.uk

Sadiq Khan
City Hall
London
SE1 2AA

29 June 2017

Dear Sadiq

Thank you for your letter of 13 June. I value our constructive working relationship and your insight into the specific challenges that London faces as we move towards leaving the EU. I very much look forward to resuming our meetings.

Turning to the issues you have discussed in your letter, we have set out our desire to secure a comprehensive Free Trade Agreement with the EU. This will ensure that British companies, including London's businesses, have the maximum freedom to trade with and operate within European markets – and will let European businesses do the same in Britain.

We have set out a fair and serious offer for EU citizens who are living in the United Kingdom and, as I am sure you are aware, we have published a policy paper which is the UK's proposal to the EU on the issue. We believe this will form the basis on which to reach an agreement with the EU.

This Government has made a commitment to being the first generation to leave the natural environment in a better state than that in which we found it. This demands continued and effective environmental regulations. Defra are developing a 25 Year Environment Plan to design an effective approach to driving environmental improvement, tailored to the needs of our country.

The safety of the British public is a top priority. We will continue to work with the EU to preserve UK and European security, and to fight terrorism and uphold justice across Europe.

I appreciate the important role that European funding plays in the development of skills and employment in London. The Government will guarantee EU structural and investment projects which are signed before the UK leaves the EU, even if they continue beyond our departure from the EU. This is provided that they represent good value for money and are in line with the UK's strategic objectives.

I look forward to discussing these issues with you in more detail at our next meeting.

A handwritten signature in blue ink, consisting of a stylized 'D' followed by a horizontal line and a small flourish.

RT HON DAVID DAVIS MP
SECRETARY OF STATE FOR EXITING THE EUROPEAN UNION

MAYOR OF LONDON

Rt Hon David Davis MP

Secretary of State for Exiting the European Union
Department for Exiting the European Union
9 Downing Street
London SW1A 2AS

Date: 14 SEP 2017



The Brexit Challenge for Aviation

Following on from our meeting on 17 July, where we touched on the challenges Brexit is posing to the aviation sector, I wanted to write to you and explain in more detail the issues as I perceive them.

The aviation sector in London has underpinned its success as a global commercial hub and world city. Every year, over 160 million passengers fly through London's airports system and through these airports ensures the capital is connected to more cities than anywhere else on the planet. As the UK looks to reinforce its trade links with the world, its aviation will play an increasingly important role.

A fundamental pillar of the UK's global access has been its membership of the EU's European Common Aviation Area (ECAA). This has liberalised air travel within the EU and European Economic Area and with a number of third countries on Europe's borders as well as with the US and Canada. This has spurred competition, lowered fares and transformed our connectivity.

All that is now potentially at stake. Unlike trade, which can rely on WTO rules, there is no automatic 'fall-back' for aviation. If the UK were to leave the ECAA, it is unclear what legal basis there would be for flights to these markets. There would be a significant risk to the extensive air connectivity upon which the UK economy thrives.

However, what makes this a particular concern are the industry lead times: airlines plan their fleet and crew plans a year in advance – and start selling tickets. As things stand, airlines will be left with the choice of reducing their planned flying to or from the UK or taking the risk of selling capacity on flights that they might not legally be allowed to operate.

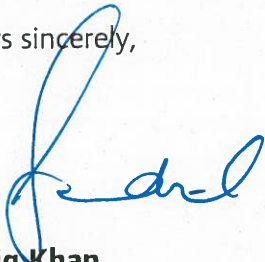
In short, this cannot wait for the conclusion of a Brexit deal. The aviation sector needs assurances by next spring of the likely legal framework. This means agreeing in principle with the each of the EU, US and other parties about the aviation route regime in the scenario that the UK leaves the ECAA, even if this is an interim arrangement until new bilateral treaties can be agreed.

Beyond that, I believe that if, post-Brexit, we are to secure and enhance the connectivity which underpins our prosperity, we need to reach an agreement which allows our continued membership of the ECAA.

MAYOR OF LONDON

Given the importance of the aviation sector to the capital, and the UK economy, I believe it's vital that the Government move quickly to provide assurance to the sector that the particular challenges it faces through Brexit will not disrupt their businesses. The ongoing success of the UK's aviation sector depends on these unique challenges being addressed, and the UK must secure commensurate arrangements for post-Brexit.

Yours sincerely,



Sadiq Khan
Mayor of London

Cc: Rt Hon Greg Hands MP, Minister for London
Rt Hon Gavin Barwell, Chief of Staff, 10 Downing Street
Lord Callanan, Parliamentary Under Secretary of State for Aviation, International and Security, DfT,
Charlie Cornish, CEO, Manchester Airport Group
John Holland-Kay, CEO, Heathrow Airport Holdings
Stewart Wingate, CEO, Gatwick Airport
Sir Terry Morgan, Chairman, London City Airport
Tim Alderslade, Chief Executive, Airlines UK
Dale Keller, Chief Executive, Board of Airline Representatives in the UK
Ed Anderson, Chairman, Airport Operators Association

MAYOR OF LONDON

Rt Hon Dominic Raab MP

Secretary of State for Exiting the European Union
9 Downing Street
London SW1A 2AG

Date: 09 JUL 2018

Dear Dominic,

Congratulations on your appointment as Secretary of State for Exiting the European Union. I wish you success in this critical role for the nation's future.

As you may know, I held regular meetings with David Davis when he was Secretary of State for Exiting the European Union. These meetings were extremely helpful to me in making representations about what London needs from the UK's future relationship with the EU. I am looking forward to seeing the Government's detailed position in the White Paper this week and I would like to request an urgent meeting to discuss these new proposals and their impact on London. It is of vital importance that Brexit ensures the most economically productive part of the UK can thrive in future, generating jobs for Londoners, exports earnings for the UK, and taxes to support UK public services. This is essential, not just for London, but the whole of the UK.

As you know, I campaigned to remain in the EU, but I accept the country's decision to leave and it is in all our interests to make this work for the nation's advantage. Time is now very short and tough negotiations lie ahead that will have huge implications for London's businesses and communities.

Once again, many congratulations on your appointment and I look forward to working constructively with you to ensure the best possible outcome for Londoners and our nation's economy.

Yours sincerely,



Sadiq Khan
Mayor of London

Cc: Jo Johnson MP, Minister for London
Rt Hon Gavin Barwell, Chief of Staff, 10 Downing Street



KC
Gov Rel
Department
for Exiting the
European Union

Rt Hon Dominic Raab MP
Secretary of State for
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Sadiq Khan
Mayor of London
City Hall
London SE1 2AA

23 JUL 18

Dear Sadiq,

17 July 2018

Thank you for your letter dated 9 July 2018 and for your kind words on my appointment as Secretary of State for the Department for Exiting the European Union.

I am honoured to join the Department and excited at the work ahead. Leaving the EU will mean liberating the UK to establish new and fruitful trade deals with the rest of the world, taking back control of our borders, regaining parliamentary sovereignty and ensuring that once again we will be in control of our own laws.

Leaving the European Union involves challenge and opportunity. We need to rise to the challenge and grasp the opportunities. Technological revolutions and scientific transformations are driving major changes in the global economy. In line with our modern Industrial Strategy, this Government is determined to make sure the UK is ready to lead the industries of the future and seize the opportunities of global trade. At the same time, we need to cater for the deeply integrated supply chains that criss-cross the UK and the EU, and which have developed over our 40 years of membership. The plan outlined in the White Paper delivers this balance.

I recognise the important role that the Mayor of London has to play in ensuring that we achieve a smooth and successful exit from the EU. I am committed to full and continued engagement and look forward to discussing key EU exit issues that are important to London with you. My officials will be in touch very soon to arrange a meeting.

Kind regards,

Rt Hon Dominic Raab MP
SECRETARY OF STATE FOR EXITING THE EUROPEAN UNION

Meeting briefing: Brexit Expert Advisory Panel Breakfast 20th November 2018

To: Sadiq Khan, Mayor of London

From: [REDACTED]

OVERVIEW

You are meeting your Brexit Expert Advisory Panel for a breakfast hosted by Julia Onslow-Cole at PwC's headquarters in Embankment. The primary purpose of the meeting is to consult the panel on your priorities in the run up to March 2019.

External Attendees:

Sir George Iacobescu, Chairman/CEO, Canary Wharf Group
Julia Onslow-Cole, Partner, PwC
Professor Alice Gast, President, Imperial College London
Baroness Vadera, Chair, Santander UK
Vanessa Kingori, Publisher, British Vogue
Victoria Quinlan, Chief Operating Officer, Lendlease Europe
Geoffrey Spence, Head of Global Infrastructure, Lloyds Bank
Sir John Sorrell, Former Chairman, Creative Industries Federation
Prof Alan Winters, UK Trade Policy Observatory
Alan Morrison, Vice President, Merck Sharp & Dohme (MSD)

GLA Attendees:

Jack Stenner
Nick Bowes
Leah Kreitzman
Rajesh Agrawal

[REDACTED]

Alex Conway (optional)

Private office attendees:

NA

Mayoral Director sign off:

[REDACTED]

OVERVIEW

The Brexit Advisory Panel, created in December 2016, provides you with an on-call resource of very senior advisors from across London's key economic sectors. The Panel was not designed to meet regularly, but instead feed in expert opinion and industry perspective on an ad-hoc basis, directly informing the work underpinning your positions on issues relevant to Brexit. The Panel has been formally convened once before, for an inaugural lunch in February 2017 that you attended.

As the UK Government's negotiations with the EU reach their conclusion, there remains considerable uncertainty about what course the months leading up to March 2019 will take. There could be a deal, a general election, another public vote on Brexit or no deal. You have convened the Panel to ask for their views on what your strategic priorities should be in these different scenarios, as well as their advice on how you should engage with the Government if the UK exited the EU in March into a status-quo transition period lasting to December 2020.

SK role

Your role is to welcome the Panel members, give a brief introduction, and then ask for their views on what your strategic priorities should be in different Brexit scenarios. You will then move the conversation on to the future UK/EU trade negotiations that could take place from March 2019 if the UK and EU ratify the current proposed Brexit agreement. You will ask Prof Winters to make a brief presentation on these negotiations before opening up the conversation to the rest of the Panel. You will then conclude the meeting by summing up the key points you have taken on board.

Full agenda and proposed outcomes from the meeting

08.30	Guests arrive
08.35	Brief introduction from the Mayor, welcomes new members
08.45	SK opens up conversation
09.05	SK closes conversation and summarises key points. Invites Prof Alan Winters to say a few words about the shape future trade negotiations
09.10	Prof Alan Winters presentation
09.15	SK thanks Alan and then opens up conversation
09.25	SK closes conversation and summarises key points

Top Lines

Welcome

- Thank you all for taking the time to meet with me today and thank you to Julia for kindly agreeing to host us this morning.
- Those of you who attended the first meeting of this group will no doubt have noticed we have some new members.
- Earlier this year Xavier Rolet, Harpal Kumar and Mark Boleat stepped down, and I am very pleased to welcome both Alan Morrison from MSD and Professor Winters from the University of Sussex and the UK Trade Policy Observatory, who have kindly agreed to join us.
- Catherine McGuinness from the City of London and Frances O'Grady of the TUC have also joined but were unfortunately unable to make it here this morning.

Introduction

- I wanted to begin by first of all thanking you for the continued support, guidance and counsel you've provided to me and my team over the last two years. Your insights have been incredibly helpful in informing our engagement with the UK Government, the EU Commission and our European neighbors.
- Since we met last year, a number of the things that I had been pressing for, namely a guarantee for EU nationals and the adoption of a transition phase, were accepted by the UK Government. But I fear that all of the work we have done to highlight the huge risks of leaving the Single Market and Customs Union has been ignored.
- You will all be familiar with the position I have now taken, calling on the UK Parliament to reject the deal that the Prime Minister puts forward, and force her back to the negotiating table.

- This will undoubtedly require an extension to the Article 50 process, an issue I raised directly with Michael Barnier when we met in Brussels at the beginning of this month.
- However, events may take a different turn and I am keen to learn what you believe should be my strategic priorities for protecting London's economy if:
 - a) Parliament votes down the deal and the UK is set to crash out of the EU in March without a withdrawal agreement;
 - b) Parliament votes down the deal and there is public vote/vote of no-confidence/general election.
- It goes without saying that everything said in this room will be treated under Chatham House rules.

Post March 2019 Trade Negotiations

- Of course, it is still possible that the Government is able to get its Brexit deal through parliament, and the UK may exit the EU in March 2019 onto the status-quo transition deal.
- In this scenario we would likely see an intensification of the EU/UK trade negotiations, and possibly trade negotiations with other countries.
- I want London to have a strong voice in influencing the UK Government's priorities and I've asked Professor Winters to give us an insight into how the process of the negotiations will be conducted, what the UK Government will be hoping to achieve, and what opportunities City hall may have to exert influence.

Wrap up and thank you

- Thank you again for your time and counsel this morning. As we progress through the coming months I will undoubtedly be relying on your insights and advice. I have every intention to continue this panel, even if we leave the EU in March next year.

Background

Brexit topline

- As Mayor of London, I wouldn't be doing my job representing the interests of all Londoners, including the one million EU citizens residing in the capital, if I didn't stand up and say to the British Government that it's time for them to think again about how they take this crucial decision that will decide the future of the UK and our relations with the EU.
- Although I - like the majority of Londoners - voted to Remain I respected the wishes of the people. I held out hope that the Government would get its act together and put the national interest ahead of party politics – this prospect is now dead in the water.
- Over the two years of negotiations it has become abundantly clear that Theresa May can't negotiate a deal with her own party – let alone with the EU. The path the UK Government has led the British people down – to either a bad deal or increasingly a no deal – is not good enough.
- The Prime Minister's proposals for the future UK/EU trading relationship do not go anywhere near far enough to protect London's vital services sector and will undoubtedly create a huge additional expense for businesses, especially smaller businesses.
- Quite simply, the new systems she proposes for managing the imports and exports for goods are complex, untested and will inevitably be expensive for businesses, especially for smaller businesses.
- The lack of firm proposals contained in the plan for how to protect UK services exports is as a complete dereliction of duty given how important the services sector is for the UK economy.
- But it is clear that the Prime Minister's deal doesn't have the support of her own party, never mind Parliament.
- But even these terrible proposals aren't guaranteed. Despite several promises to the contrary, the Prime Minister now wants to the UK to leave the EU in March next year without any certainty about what our permanent future trading relationship will be. She wants us to sacrifice all of the influence and economic advantages of our EU

membership and put our faith in her powers of negotiation to strike a comprehensive trade deal after we have left.

- Should she fail in these negotiations the Prime Minister's backstop solution would result in 304,000 fewer jobs across the UK and nearly £30bn less investment by 2030, according to our independent analysis.
- The Government knows this is a bad deal, which is why they are having to resort to a ham-fisted attempt at holding Parliament to ransom, threatening that if they don't approve the agreement then the UK will crash out of the EU without a deal.
- This is a totally false choice - there are still a wide range of options on the table that would allow us to fix the mess that the Prime Minister has created.
- I'm calling on MP's of all parties to reject Theresa May's deal. They must direct her to seek an extension of Article 50 so that we as a country can properly decide what our future relationship with the EU should be.

No-deal Brexit preparedness topline




- I am deeply concerned that the UK Government is wholly unprepared for a no-deal Brexit.
- Over the summer the Government has released 105 technical notices in a completely failed attempt to provide either clarity or reassurance.
- The Government's proposals for managing the impact of a no-deal Brexit require a host of new legislation, new processes and new IT systems that would all have to be in place by March next year.
- And even more worryingly over 25 of the Government's plans require the UK to strike mini deals with the EU, at a time when the Brexit negotiations would have broken down.
- It is clear to me that the Government is living in a fantasy land if it truly believes it can get these preparations in place before March next year.



- This is why I asked the London Resilience Forum the partnership responsible for ensuring London's preparedness in the event of emergencies - to establish the impact of a no-deal Brexit on a number of critical areas.
- The Resilience Forum's work has indicated that there's been a lack of information from the Government to inform local planners and individual organisations of the expected outcomes of a no-deal Brexit.
- When it comes to what would be required of businesses in such a nightmare no-deal scenario, it is clear that the huge burden of additional customs arrangements, bureaucracy and approvals processes that would be hugely time consuming, expensive and for smaller businesses potentially crippling.
- I launched a survey of London's business community to determine whether businesses have started to take the necessary steps to prepare for Brexit. It was clear from the responses that businesses feel they've not had sufficient guidance from the Government, which is why I've launched a Brexit portal on the London Growth Hub to help businesses navigate the information and access the support available to them.
- And even if by some miracle the same Government who have been failing to deliver their disastrous Universal Credit scheme for over seven years, and have completely mishandled the Brexit negotiations, was somehow able to achieve all of what they have promised in their technical notices, it would only serve to calm but a small part of the disruption caused by severing the close ties to our largest trading partner.
- The independent economic analysis I published in January showed that if the UK leaves the EU in March next year without a deal there will be a lost decade mired by sluggish growth and missed opportunities.
- I have made my position crystal clear, Theresa May has no mandate to lead the country into a disastrous no-deal Brexit for which she is utterly unprepared. This final decision on the terms of Brexit must be given back to public.

Brexit impact on London's Economy

- The independent economic analysis I published in January showed that crashing out of the EU in March next year without a deal there would lead to a lost decade mired by sluggish growth and missed opportunities.
- Cambridge Econometrics' analysis predicted that there would be 500,000 fewer jobs in the UK economy and £50bn less in investment by 2030.
- In London it is predicted that there could be as many as 87,000 fewer jobs and the capital's economic output could be two per cent lower by 2030 than predicted under the status quo.
- The analysis highlighted how a number of London's key sectors, including our financial, creative, life sciences and technology businesses would face new regulatory barriers that will frustrate if not completely close off their ability to trade with the EU.
- I have made my position crystal clear, Theresa May has no mandate to lead the country into a disastrous no-deal Brexit for which she is utterly unprepared. This final decision on the terms of Brexit must be given back to public.
- All of the business leaders I've spoken to since the referendum have stressed the importance of maintaining London's access to talent after Brexit. Many believe that new restrictions on their ability to recruit the right range of skills from Europe is one of the biggest Brexit risks they face. That's why I was so disappointed with the recent report into post-Brexit immigration by the Migration Advisory Committee.
- The MAC's recommendations would not do enough to protect London's access to talent following a Hard Brexit that took us out of the Single Market. The MAC has not fully considered the strong contribution of European workers in London's construction sector, nor other important sectors.
- Given these major concerns about the MAC report, I don't welcome the indications from the Government that they plan to take forward some of the key recommendations in their upcoming immigration White Paper. My office is currently working closely with London's business community to determine how we should respond.

BIOS

	<p>Sir George Iacobescu, Chairman and Chief Executive Officer, the Canary Wharf Group</p> <p>Sir George Iacobescu CBE is Chairman and Chief Executive Officer of Canary Wharf Group, a company with assets of approximately £7.8 billion. Sir George was knighted in 2012 for services to charity, the community and the financial services industry in the New Year Honours list. He was appointed Commander of the British Empire in 2003 for services to regeneration and inward investment. He was awarded an Honorary Doctorate of Business Administration from the University of East London.</p>
	<p>Julia Onslow-Cole, Partner, Legal Markets Leader and Head of Global Immigration, PwC(and host)</p> <p>Julia is the Legal Markets Leader and Head of Global Immigration at PwC, which has immigration practices in 154 countries. She has more than 25 years of experience in providing specialist immigration advice and is ranked a number one practitioner in several legal directories. She is a key expert on PwC's Brexit Taskforce and has been liaising with Government and Business following the referendum. Julia and has advised several government on citizenship by investment programmes.</p>
	<p>Professor Alice Gast, President, Imperial College London</p> <p>Professor Alice Gast became President of Imperial College London in September 2014. Imperial is one of the world's top ten universities, with 4,000 students and 2,000 staff from European countries. Prior to her appointment at Imperial, Professor Gast was the 13th President of Lehigh University, Pennsylvania, USA, from 2006 to 2014. She was made a United States Science Envoy to the Caucasus and Central Asia in 2010. In 2012, she was appointed to the board of directors of Chevron Corporation.</p>

	<p>Vanessa Kingori, Publisher, British Vogue</p> <p>In 2018 Vanessa Kingori MBE was appointed Publisher of British Vogue magazine, having previously served as publisher of British GQ. Vanessa is Conde Nast UK's youngest serving publisher and the first black publisher in its 100-year history. She has a keen interest in youth development and in her role as Visiting Fellow at the University of the Arts London Vanessa supports students through panel discussions, project evaluations and mentoring. Vanessa has sat on the judging Panel of the Black British Business Awards since 2015 with a personal emphasis on rising stars and businesses focused on the arts and media.</p>
	<p>Geoffrey Spence, Head of Global Infrastructure, Lloyds Bank</p> <p>Geoffrey Spence is the Global Head of Infrastructure, Resources and Energy at Lloyds Banking Group. Previously, he was the Chief Executive of Infrastructure UK – a unit within HM Treasury's Enterprise and Growth Directorate which supports the delivery of major infrastructure projects where there is capital investment from the public sector (e.g. the delivery of Crossrail, Broadband UK, Smart Meters). He was also the lead Corporate Finance Practitioner in the Treasury. He combines an infrastructure finance background with a track-record of delivering at the heart of Whitehall. Geoffrey worked in investment banking for 25 years, latterly at Deutsche Bank and HSBC.</p>



Sir John Sorrell, Former Chairman, Creative Industries Federation

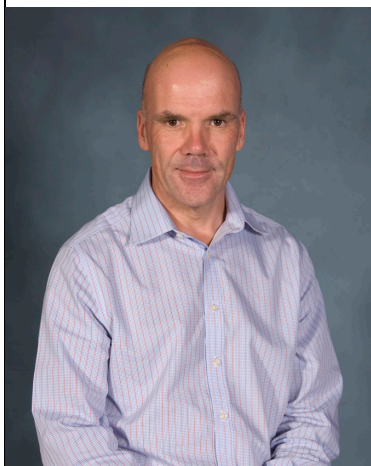
John Sorrell is founder and former chairman of the Creative Industries Federation, the independent voice for the UK's Creative Industries. He has served as a UK Business Ambassador since 2009, appointed by successive Prime Ministers to help promote Britain's creative industries abroad. John co-founded the Sorrell Foundation in 1999 with the aim of inspiring creativity in young people. He is chairman of University of the Arts London, is co-founder and chairman of the London Design Festival and in 2016 co-founded the London Design Biennale. John co-founded and was chair of Newell and Sorrell, one of Europe's most successful design and identity businesses, and has chaired the UK Design Council, the Commission for Architecture and the Built Environment and the Design Business Association. He was appointed CBE in 1996, was awarded the Royal Society of Arts Bicentenary Medal in 1998 and holds numerous Honorary Fellowships and degrees. John was awarded a Knighthood in the 2008 for services to the creative industries.



Baroness (Shriti) Vadera, Chair of Santander UK

Shriti Vadera is currently chair of Santander in the UK, and the first woman to head major British bank.

Prior to this, Shriti was non-executive director of BHP Billiton and AstraZeneca and is an adviser on financial and strategic issues to global corporations and governments. Her assignments have ranged from advising peripheral Eurozone sovereigns to the Korean Chair of the G20, restructuring the debt of Dubai World to assisting the African Development Bank in raising financing for infrastructure.'



Alan Morrison Vice President Regulatory Affairs International, Merck Sharp & Dohme

Alan Morrison joined MSD in mid-2015. As a key member of the Global Regulatory Affairs and Clinical Safety global function, Alan leads a global ex-US regulatory organisation spanning Europe, Middle East and Africa, Latin America and Asia Pacific regional hubs and almost 60 local subsidiary offices, as well as for Merck Canada, plus supporting US-based cross-regional international teams. His leadership covers a global team of 750 people operating across multiple therapeutic areas including anti-infectives, oncology, diabetes, cardiology, neuroscience and vaccines, and multiple modalities.

Alan is also a member of key cross-functional, strategic management committees with governance responsibility for the overall strategy and performance of MSD regional businesses in both established and growth markets/regions.



Alan Winters Professor of Economics in the University of Sussex & Director of the UK Trade Policy Observatory

Alan Winters CB is Professor of Economics in the University of Sussex. He is Director of the UK Trade Policy Observatory and CEO of the Migrating Out Of Poverty Research Programme Consortium. He is a Research Fellow and former Programme Director of the Centre for Economic Policy Research (CEPR, London) and Fellow of IZA, Munich. From 2008 to 2011 he was Chief Economist at the British government's Department for International Development (DFID), and from 2004 to 2007 Director of the Development Research Group of the World Bank, the world's largest and leading group of development economists.



Victoria Quinlan, Managing Director, Investment Management (Europe)

Victoria has worked in various parts of the business across Lendlease, both in the UK and Australia. She currently holds the role of Managing Director for Investment Management and is responsible for growing the investment platform in Europe.

With her proven track record in both finance and operations she will focus on advancing existing and new income streams across the residential, commercial and retail portfolio. Victoria has a Bachelor of Commerce degree, a Bachelor of Arts degree, is a chartered accountant and has a Graduate Diploma of Applied Finance and Investment from FINSIA.

Brexit Advisory Panel engagement summary

Recent Panel Updates

The Panel have been updated as your public positions on Brexit have taken shape, and ahead of key announcements including:

- Publication of your post Brexit Immigration Blueprint (October 2017)
 - Both **Julia Onslow-Cole** and **Alice Gast** provided supportive quotes
- Publication of Cambridge Econometrics Economic Analysis (January 2018)
 - **Catherine McGuinness** provided a supportive quote
- Publication of Access to Medicines and Medical Technologies report (March 2018)
 - **Alan Morrison** provided a quote
- Your letter to the PM regarding the Government's Brexit White Paper (July 2018)
- Press release on your call to step up no-deal preparedness (August 2018)
- Your call for a public vote (September 2018)
- Your warning about the loss of Freedom of Movement (November 2018)

Historically Panel members have also been involved in aspects of City Hall's Brexit work. Members have been:

Consulted on your Response to the Government's Brexit White Paper

The Brexit Advisory Panel was consulted by officers in the run up to the publication of the Government's Brexit White Paper. These discussions, coupled with the conversations officers were having with industry groups, and other experts, informed the drafting of your response. The response, entitled *London's Global and European Future*, was shared with the Panel ahead of publication and officers received substantive feedback from a number of members that helped shape the final document published in March 2017.

Consulted on sector specific challenges ahead of your meetings with the Secretary of State for Exiting the European Union

Your meetings with David Davis MP covered wide ranging issues from EU citizen rights and immigration policy, to transitional arrangements. Some

focused on the specific challenges faced by individual sectors, for these meetings officers have directly consulted the relevant member of the Panel in the drafting of your briefing. In February 2017 Sir John Sorrell attended the meeting with David Davis alongside you, and spoke to the Secretary of State directly on the issues Brexit poses for London's creative industries. Prof Alice Gast attended your meeting with David Davis on 11 September to discuss the challenges faced by London's Higher Education sector.

City of London colleagues have helped assess proposals put forward for the future of the UK's Financial Services sector post Brexit.

Consulted on their areas of specialisation

Since the engagement update provided last year, members of the Panel have been consulted on the development of relevant Brexit work being undertaken by officers. **Julia Onslow-Cole** provided her insight and expertise in the development of your blueprint for post Brexit immigration, published in October 2017, in which you called for the qualified freedom of movement of people to be included as part a Brexit deal that kept the UK within the EU Single Market. Julia also met with officers as we prepared to respond to the Government's proposals for settled status for EU Citizens.

Very soon after agreeing to join the Panel, **Alan Morrison** was consulted by officers on the development of a report into the impact of Brexit on the UK's access to medicines and medical technologies, published in March 2018. Likewise, **Alan Winters** was also consulted shortly after accepting the invitation on the scope for potential economic analysis on Brexit related trade impacts.

Invited to the Mayor's Business Reception

The Panel were invited to your business reception at City Hall in October but only **Sherry Coutu** was able to attend.