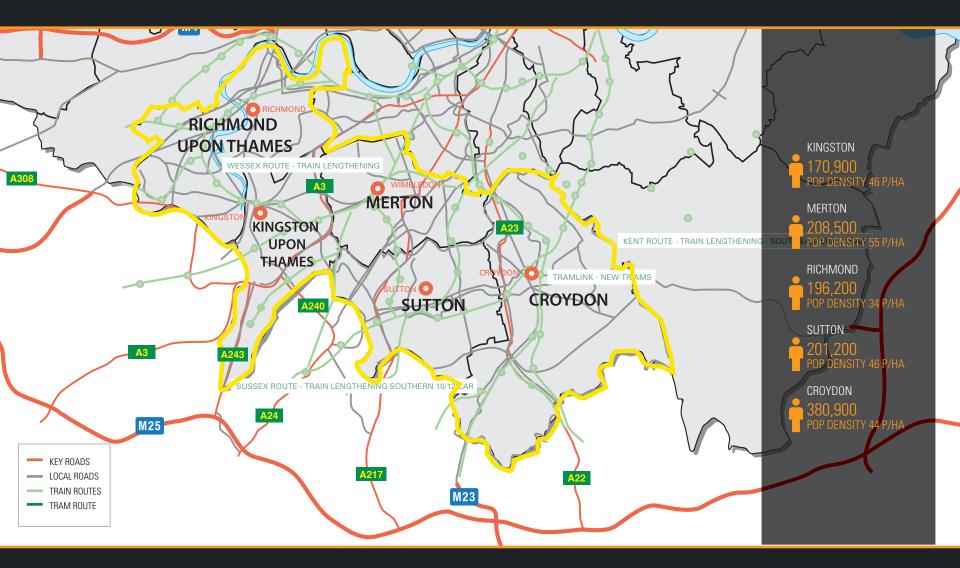


SOUTH LONDON PARTNERSHIP JULY 2015

THE SOUTH LONDON PARTNERSHIP IN CONTEXT



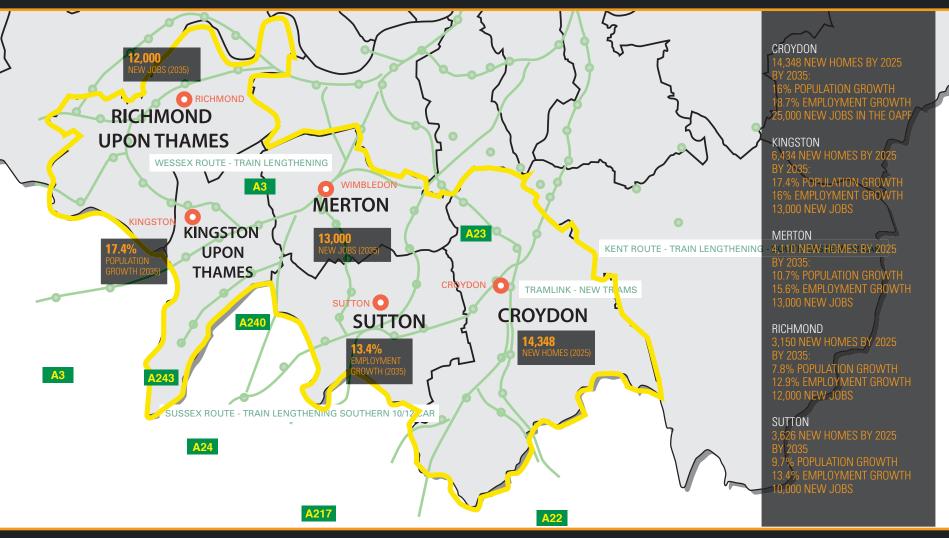
THE SOUTH LONDON PARTNERSHIP ECONOMIC PROFILE



CROYDON IS HOME TO THE FASTEST GROWING TECH SECTOR OUTSIDE CENTRAL LONDON. WIMBLEDON HAS A MAJOR CREATIVE ARTS CLUSTER KINGSTON UNIVERSITY GENERATES THE MOST START-UPS IN THE UK. SUTTON DEVELOPING A WORLD CLASS LIFE SCIENCES CAMPUS WORLD RENOWNED RESEARCH INSTITUTIONS IN KINGSTON AND RICHMOND.

RICHMOND IS ONE OF LONDON'S BIGGEST TOURIST DESTINATIONS SLP AREA IS HOME TO SIX TIMES AS MANY START-UPS AS THE LONDON AVERAGE

THE SOUTH LONDON PARTNERSHIP POTENTIAL FOR GROWTH



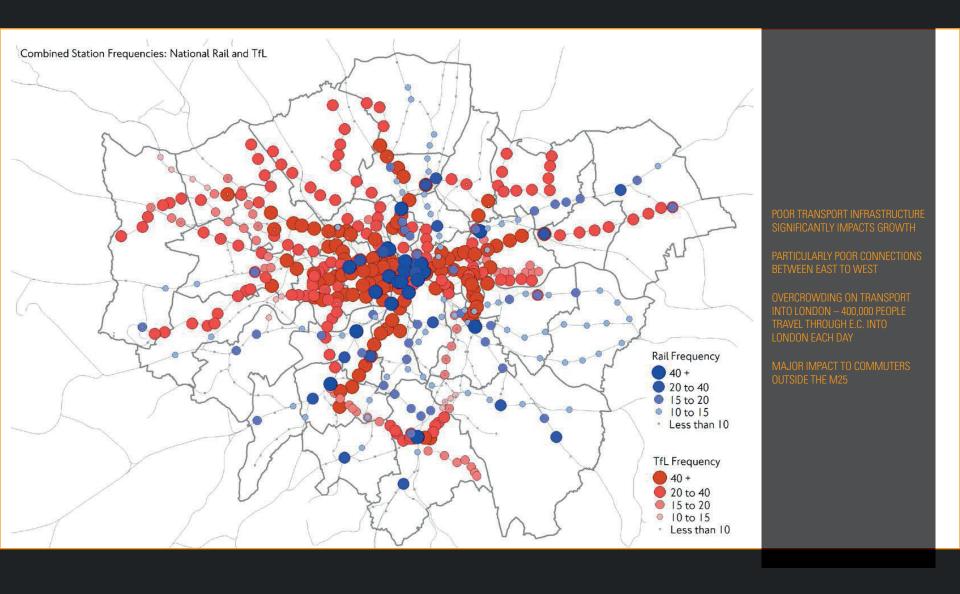
BY 2025

31,668 NEW HOMES

BY 2035

15.9% JOBS GROWTH ACROSS SLP 17.5% JOBS GROWTH ACROSS LONDON 147,809 NEW PEOPLE

TRANSPORT INFRASTRUCTURE - THE KEY BARRIER TO GROWTH





WHAT A GROWTH ZONE CAN DELIVER



- WELFARE & OUT OF WORK BENEFITS REDUCED
 - INCREASE IN UK TAX BASE PAYMENT
- REDUCTION IN EMERGENCY HOUSING NEEDS





23,594 NEW JOBS

- 20,235 JOBS DIRECTLY IN CROYDON - 3,358 JOBS ACROSS REGION



5,097 JOBS

DURING THE CONSTRUCTION PHASE



CREATING A NEW COMMUNITY OF 17,000 – 19, 271 RESIDENTS IN THE OPPORTUNITY AREA BY 2021

DELIVERING INFRASTRUCTURE FOR GROWTH IN THE SLP AREA



THE SOUTH LONDON PARTNERSHIP FINANCING THE FUTURE



DEVOLVED DECISION MAKING

- DEVOLVED FUNDING STREAMS FOR GROWTH TO THE PARTNERSHIP
- BUDGET HOLDING AND COMMISSIONING DETERMINED AT A LOCAL LEVEL
- INCENTIVES ALIGNED TO TRAINING SPEND AND 100% BUSINESS RATE RELIEF
- TO DELIVER THE RIGHT ENVIRONMENT TO GROW OUR SME BASE, ENCOURAGE ENTREPRENEURSHIP AND SUPPORT THE DELIVERY OF NEW JOBS



MATCHING SKILLS TO DEMAND

- EVOLVED FUNDING FOR BOTH ADULT SKILLS AND EFA
- COMMISSIONING AND DECISION MAKING AT A LOCAL LEVEL TO MEET SKILLS REQUIREMENTS
- FLEXIBILITY TO LINK INCENTIVES TO LOCAL SKILLS AND EMPLOYMENT OUTCOMES
- TO SUPPORT OUR LOCAL ECONOMY AND DRIVE THE CREATION OF JOBS AND BUSINESSES



DELIVERING INFRASTRUCTURE FOR GROWTH

- STRONGER ROLE IN TRANSPORT PLANNING
- TRANSPARENT FUNDING
- LOCAL DECISIONS IN LOCAL HANDS
- TO DELIVER STRONGER ORBITAL CONNECTIONS, A LONG TERM STRATEGIC INVESTMENT PLAN FOR TRANSPORT,
 AND FOR SLP REVOLVING INVESTMENT FUND



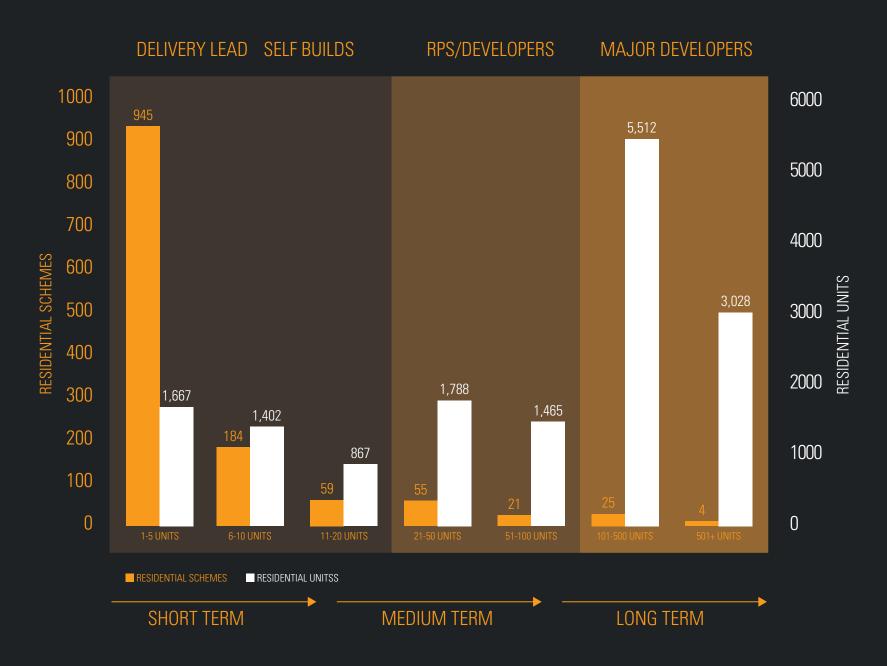
GREATER FREEDOM TO DELIVER HOMES.

- STRONGER VOICE IN PLANNING HOUSING
- SIMPLER MORE DIRECT ROUTE TO FUNDING
- REMOVE RESTRICTIONS ON BORROWING
- NEW INVESTMENT AND DELIVERY MECHANISMS
- TO ACCELERATE DELIVERY OF 20,000 HOMES BY 2025

FOCUS ON DELIVERY

PIPELINE
BARRIERS
PROPOSED SOLUTIONS

SOUTH LONDON PARTNERSHIP: HOUSING PIPELINE



HOUSING PIPELINE ANALYSIS

SMALL SCALE





KEY CHARACTERISTICS IN SLP

- BROWNFIELD

- TYPICALLY SINGLE SITES, NO ASSEMBLY REQUIRED

-12-18 MONTH DELIVERY PROFILE

- LOW VOLUME, LOW VALUE, LOW RISK

SUSCEPTIBLE TO LOCAL CONDITIONS

- LOCAL PLANNING PROCESS AND LA APPROACH
- LOCAL DEVELOPERS IN AREA
- LOW LEVELS OF AFFORDABLE PROVISION

INVESTOR/OWNER OCCUPIER FUNDING

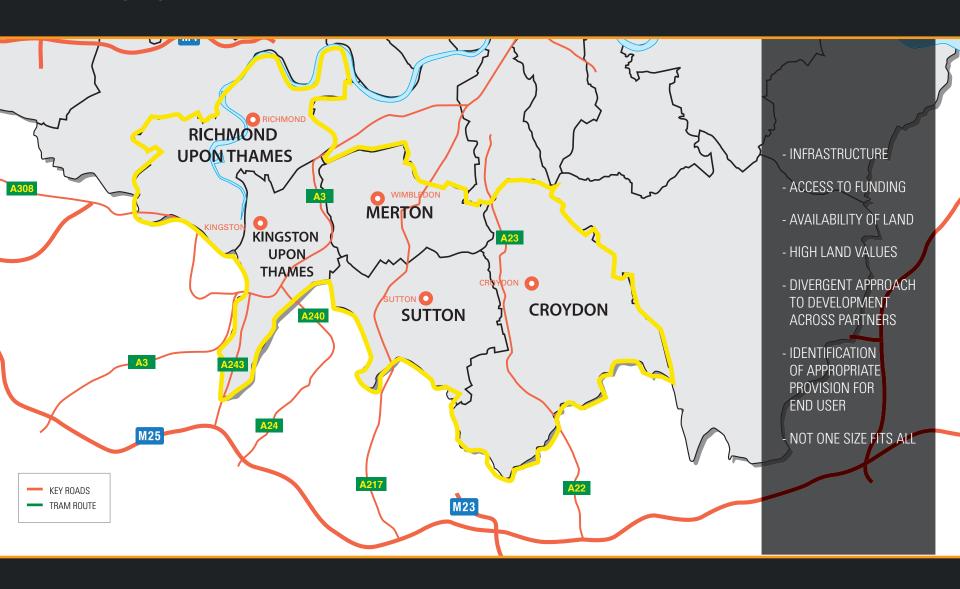
LARGE SCALE



KEY CHARACTERISTICS IN SLP

- BROWNFIELD
- SITE ASSEMBLY REQUIRED
- 5 YEAR+ DELIVERY PROFILE
- HIGH VALUE, HIGH VOLUME, MEDIUM/HIGH RISK
- SUSCEPTIBLE TO GLOBAL PROPERTY CYCLES
- HIGH LEVELS OF AFFORDABLE PROVISION
- INSTITUTIONAL FUNDING

BARRIERS TO DELIVERY



PROPOSED SOLUTIONS: TOWARDS SUPPLY, CERTAINTY AND EFFICIENCY

SMALL SCALE

LARGE SCALE





INCREASE SUPPLY

- STRATEGIC SITES ANALYSIS
AND SITE PROMOTION

- PRE-CONSENT

ENHANCE CERTAINTY

- PLANNING SUPPORT & GUIDANCE) INC SPECIALIST FAST TRACK PRE APP PROGRAMME

IMPROVE EFFICIENCY

- REDUCE REPETITION
 - REDUCE COSTS
 - SITE BUNDLES
 - FUNDING



ACCREDITED TECHNICAL SCHEME QUALIFICATION TO SUPPORT SELF-BUILD



INCREASE SUPPLY

- SITE PROMOTION

- PUBLIC SECTOR INTERVENTION TO SUPPORT ASSEMBLY

ENHANCE CERTAINTY

- LDO
- AYID
- DEVELOPER BRIEFS ETC

IMPROVE EFFICIENCY

- SKILL SHARING
- FUNDING APPROACH
- AH PROVISION/GUARANTEE
- UPFRONT INVESTMENT IN ENABLING INFRASTRUCTURE
 - GROWTH ZONE