



LONDON FIRE BRIGADE

# Responsible Procurement Supplier Seminar

Setting the Scene

# 'Green Winners'

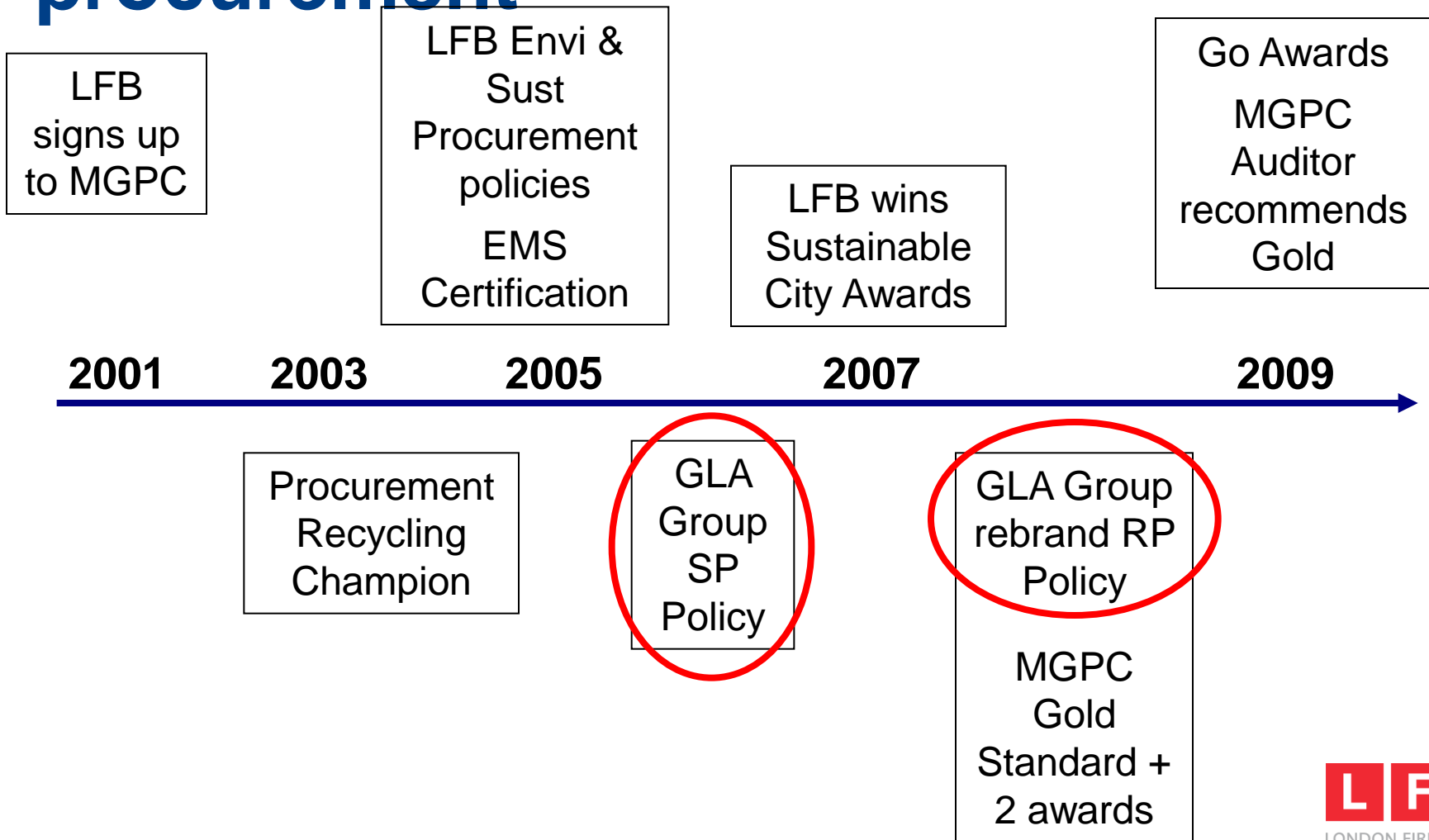
*A recent analysis by A.T. Kearney reveals that during the current economic slow down, companies that show a true commitment to Sustainability appear to outperform their peers in financial markets.*



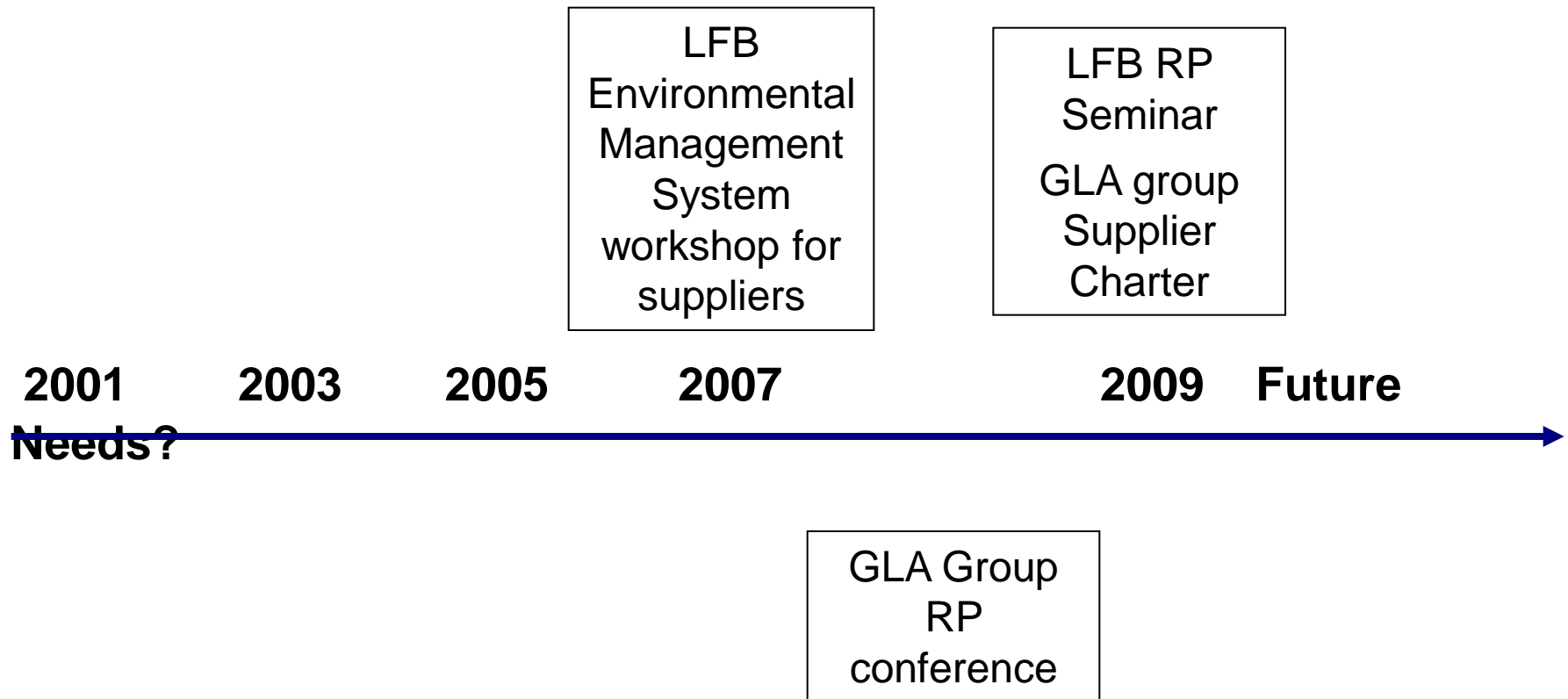
# Characteristics of 'Green' winners

- Focus on long term health over short term gains
- Strong corporate governance
- Sound risk management practices
- A history of green innovations

# LFB and Responsible procurement



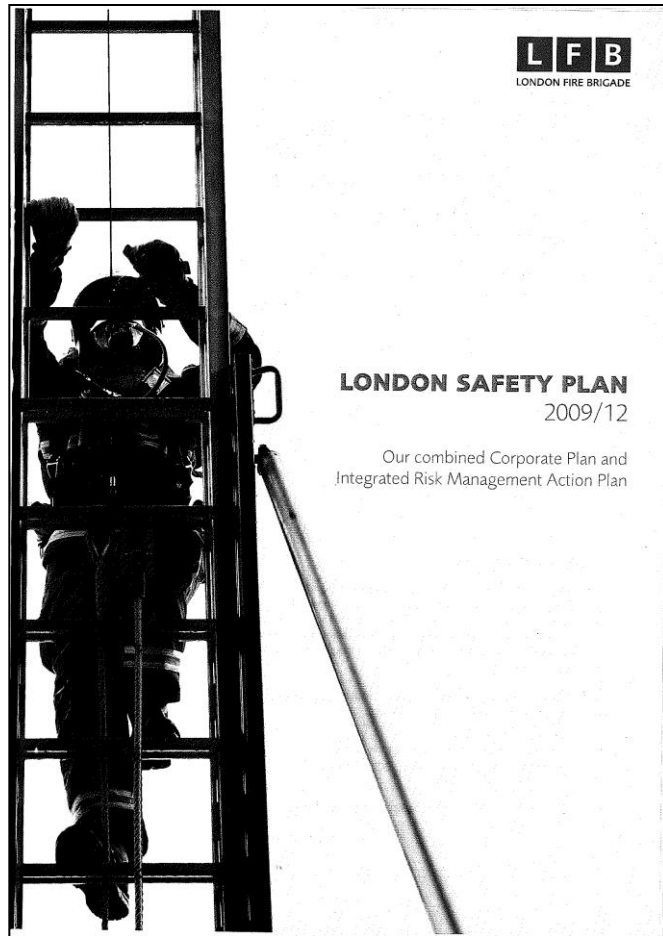
# LFB Suppliers and RP



# Today's Agenda

- **Responsible Procurement policy**
  - Mayors Vision
  - Supplier Charter
  - LFB Commitments
- **Specific Support Programmes**
  - Mayors Green Procurement Code
  - Skills and Training
  - Diversity Works for London
  - EMS: A suppliers view
- **Future Supplier Engagement**

# LFB Corporate Commitment



*Delivering responsible procurement is part of our corporate plan. We want you to work with us on RP and develop an RP action plan.*



LONDON FIRE BRIGADE

# Getting Value for London

LFB Commitments on on Responsible Procurement

# Getting value for London

Using procurement to make a positive difference for our city



MAYOR OF LONDON

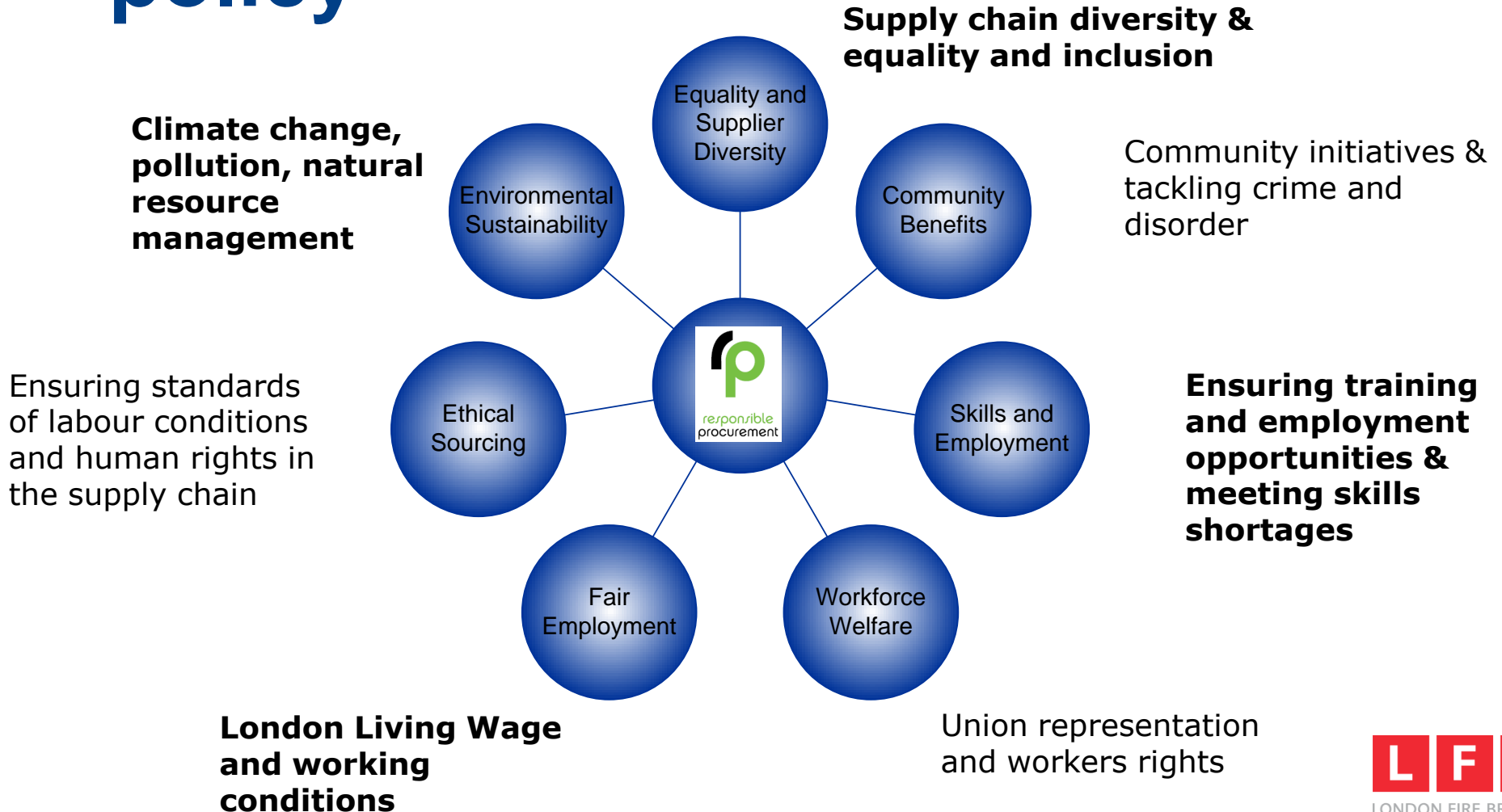
April 2009



RP baseline  
report and  
delivery plan  
for the GLA  
Group to  
2012



# Responsible Procurement policy



# Fair Employment

## Pay London Living Wage

- LFB considers it on a case by case basis
- Included in our support service contracts: waste, catering, cleaning & security to date
- Our suppliers will also have similar service contracts with low-paid workers where LLW could be considered

# Skills & Training

- We are looking to set targets for apprenticeships in our supply chain in relation to spend
- Ex-offender and youth apprenticeship schemes in development for LFB placements
- Identifying suitable up-coming contracts for inclusion of Skills clauses
- We are interested in working with existing suppliers on Skills, tapping into support programmes and funding

# Supplier Diversity

- Suppliers completing the Diversity Works for London toolkit, aiming for gold
- LFB use of CompeteFor to advertise contracting opportunities improving access
- Use of CompeteFor by suppliers to advertise sub-contracting opportunities
- LFB pays SME's in 10 days to support cash flow with small businesses

# Environmental Sustainability

- LFB to maintain Gold Standard of the Mayors Green Procurement Code
- LFB To maintain ISO 14,001 certification for our Procurement Dept
- Suppliers to sign up to MGPC & work towards achieving Gold Standard
- Suppliers to develop an EMS & work towards achieving certification such as ISO

# Other LFB Commitments

- Training LFB staff on Responsible Procurement
- Achieve level 5 of the Flexible Framework (currently level 3/4)
  - Govt adopted framework for assessing progress on sustainable procurement
  - 5 themes include engaging with suppliers
  - MGPC audit helps us to assess our progress on the framework

# Questions?

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